Supplement No. 2

## Permanent Record Do Not Destroy Cotton Counts Its Customers

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NATIONAL COTTON COUNCIL OF AMERICA
Memphis, Tennessee
October, 1947

## Consumption of Cotton in 116 Apparel and Household Uses



478-LB. NET WEIGHT BALES

| Years | Men's, Youths' <br> \& Boys' |
| :---: | :---: |
| 1939 | $1,360,210$ |
| 1940 | $1,255,050$ |
| 1941 | $1,561,600$ |
| 1942 | $1,486,690$ |
| 1943 | $1,947,120$ |
| 1944 | $1,849,470$ |
| 1945 | $1,744,080$ |
| 1946 | $1,693,980$ |


| Women's, Misses' |
| :---: |
| \& Juniors' |

646,300
617,930
658,130
578,160
582,950
462,760
380,050
407,690

|  <br> Infants' | Household |
| :---: | :---: |
| 270,030 | $1,637,900$ |
| 269,730 | $1,826,550$ |
| 306,010 | $1,958,330$ |
| 280,940 | $1,747,870$ |
| 277,250 | $1,575,120$ |
| 317,210 | $1,401,430$ |
| 306,480 | $1,316,830$ |
| 312,520 | $1,747,830$ |

## Permanent Record Do Hiot Destroy

## Foreword

An essential tool of cotton research and sales promotion is a knowledge of where cotton is used and in what quantities. To that proposition, this study is dedicated.

For five years, all types of customers have been seeking cottons. Often, many kinds of cotton fabrics and products were unavailable. Frequently, available fabrics were below desirable quality standards. This condition, resulting primarily from the huge military requirement for cotton textiles, is rapidly changing. Supplies of fabrics are becoming more plentiful. Delivery dates are shortening. Quality is improving. The time when there will be aggressive competition for all fiber markets is approaching.

When supplies of textiles are sufficient to satisfy demands, customers will not go searching for cotton materials. Buyers will have to be found and cultivated. Intense competition from other materials will force cotton to utilize research, merchandising, and sales promotion to their maximum benefit. Markets will be won, lost, or held on the basis of comparative merits, prices, and consumer ac-
ceptance. It will be the responsibility of research to keep cotton competitive in quality and, to some extent, in price; of merchandising to see that supplies are available at the right time, at the right place, and in the right form; and of sales promotion to build and maintain consumer acceptance for cotton products.

The purpose of this study is to present a statistical summary of the use of cotton in major apparel and household items for the years 1939-46. The fact must be recognized that these statistics relate to a period of time marked by chaos, and that the unpredictable forces of war caused many distortions in consumption patterns. From peace through war and into the period of transition from war to peace, this statistical record attempts to measure the use of cotton in leading apparel and household items. Trends shown by these comparative figures must be appraised cautiously. When their limitations are recognized, they will provide useful tools for research and sales promotion and a guide for formulating government programs and policies related to cotton.

## INTRODUCTORY NOTES

This publication represents resumption, by the National Cotton Council of America, of published estimates of cotton consumption by end use items. It is a revision of, and supplement to, data contained in the 1942 edition of Cotton Counts Its Customers, 1937 and 1939. It represents an attempt to measure the consumption of cotton by major apparel and household uses for the period 1939-46, inclusive.*

Any appraisal of the consumption of textiles by end use products must of necessity be predicated on estimates derived from numerous sources. Studies of the distribution of cotton products by uses immediately preceding, during, and following World War II, when unprecedented and abnormal economic changes and adjustments were in progress, are particularly difficult. The need for a continuous series of estimates, however, is believed to be urgent enough to justify the preparation of estimates which indicate the use of cotton fabrics by end uses even though the estimates leave much to be desired in statistical accuracy.

Estimates contained in this publication were derived as follows:

1. Production data for most items were available for 1939 and for 1943-46 from statistics compiled by the Bureau of the Census, the War Production Board, and trade associations. Production data for some items were available for each year. To arrive at estimates of the quantity of cotton used, conversion factors on yards of material consumed, weights per yard, processing loss, and non-cotton content were applied to the production figures. The example below illustrates this technique.
2. Where production data were not available from established sources, private organizations, individuals, and groups were requested to provide information which would be helpful in preparing estimates-in most cases for 1940-42. The information obtained from several hundred contacts, together with indexes of department store sales, population, income, families, etc., was used to construct indexes which, it is believed, should provide a fairly representative picture of the distribution of cotton by end use products in the domestic market.
3. No attempt was made to segregate military and civilian consumption. Many of the wide variations in consumption resuit directly or indirectly from military re-
quirements and from allocations of textile supplies during the war years. Some small variations were caused by unexplained changes in methods of classification by statistical collecting agencies.
In many instances, the 1939 quantity estimates contained in this publication do not reconcile with those contained in the original edition of Cotton Counts Its Customers, 1937 and 1939. This lack of agreement results from one or more of several reasons: (1) changes in classification of items were essential in many cases to obtain comparable data for the eight-year period; (2) revisions were made in some conversion factors relating to weights, processing losses, and non-cotton contents; (3) data obtained after publication of the original edition indicated that some of the basic statistical data on which the study was based were inaccurate.
All quantity estimates in this publication relate to the volume of raw cotton required to produce that quantity of a given article manufactured in its final form in the United States during the calendar years, 1939-46. Since all apparel and household items are not included in this study, total cotton consumption in apparel and household articles is greater than the quantity shown in this study.

The contents of this monograph are arranged as follows: The first section contains estimates of the quantity of cotton consumed in 51 principal uses and in 65 sub-uses for each of the eight calendar years specified. The uses and sub-uses are arranged in alphabetical order and in tabular form with estimates of the quantity of cotton consumed annually. To facilitate easy reference to the different uses, and to the Appendix, major uses are keyed with a number. The second section is an array of the principal apparel and household uses by size. The third section, an Appendix, contains a brief summary of statistical sources for each use, a table of conversion factors, and an explanation of how conversion factors may be used to estimate the yardage of fabric consumed in each use.
Contributions by government agencies, private companies, trade associations, and individuals are gratefully acknowledged. Criticisms, suggestions, and additional information on any of the uses will be welcomed and incorporated in future studies.

[^0]Estimated Consumption of Cotton in Men's Overalls, 1946 (Boys' not included)

| Production Doz. Pr. | $\begin{aligned} & \text { Fabric Weight } \\ & \text { Per Doz. Pair } \\ & \text { Pounds } \end{aligned}$ | $\frac{\begin{array}{c} \text { Gross Fabric } \\ \text { Weight } \end{array}}{1,000 \text { Pounds }}$ | Non-cotton Content |  | $\begin{gathered} \begin{array}{c} \text { Processing } \\ \text { Loss } \end{array} \\ \hline \% \end{gathered}$ | Raw Cotton Equivalents |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% | 1,000 Lbs. |  | 1,000 Lbs. | Bales |
| 1,699,000 | 18.774 | 31,846 | 7.5 | 2,388 | 16.50 | 35,279 | 73,810 |

# Apparel and Household Uses of Cotton 

## With Estimates of Cotton Consumption

in 116 Major Uses

## Apparel Uses

BALES (478-1b. Net Weight)

|  | 1939 | 1940 | 1941 | 1942 | 1943 | 1944 | 1945 | 1946 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GRAND TOTAL | 3,914,440 | 3,969,260 | 4,484,070 | 4,093,660 | 4,382,440 | 4,030,870 | 3,747,440 | 162, |
| MEN'S, YOUTHS' AND BOYS' APPAREL, TOTAL | 1,360,210 | 1,255,050 | 1,561,600 | 1,486,690 | 1,947,120 | 1,849,470 | 1,744,080 | 1,693,980 |
| 1. Coats \& Jacket | 15,440 | 15,990 | 22,760 | 25,740 | 30,350 | 30,110 | 53,280 | 60,170 |
| Blanket \& Sheeplin | 3,310 | 3,580 | 4,350 | 3,520 | 6,670 | 8,380 | 8,870 | 6,090 |
| Cossack \& Other |  |  |  |  | * | * | 21,380 | 37,240 |
| Leather \& Leatherette | 2,510 | 2,620 | 2,690 | 2,750 | 3,970 | 3,000 | 2,300 | 3,140 |
| Mackinaws \& Melton Jackets | 5,250 | 5,550 | 5,140 | 6,440 | 7,960 | 6,810 | 6,300 | 5,170 |
| Separate Coats | 280 | 360 | 600 | 630 | 1,320 | 1,300 | 1,720 | 2,940 |
| Windbreakers \& Lumberjackets | 4,090 | 3,880 | 9,980 | 12,400 | 10,430 | 10,620 | 12,710 | 5,590 |
| 2. Gloves | 80,950 | 78,310 | 104,580 | 112,190 | 108,570 | 88,180 | 120,430 | 121,790 |
| Dre | 7,250 | 6,680 | 10,100 | 11,820 | 9,150 | 9,850 | 13,510 | 11,370 |
| Wo | 73,700 | 71,630 | 94,480 | 100,370 | 99,420 | 78,330 | 106,920 | 110,420 |
| 3. Handkerchiefs | 13,250 | 13,280 | 13,400 | 13,540 | 15,010 | 15,140 | 13,970 | 14,230 |
| 4. Hosiery | 145,610 | 142,240 | 164,790 | 173,930 | 165,340 | 152,320 | 148,700 | 157,310 |
| Athletic Socks | 2,770 | 2,860 | 2,660 | 1,990 | 2,560 | 2,530 | 1,700 | 3,240 |
| Dress \& Semi- | 102,450 | 99,140 | 112,670 | 116,780 | 105,260 | 88,780 | 88,420 | 75,680 |
| Slack Socks | 16,490 | 15,410 | 20,850 | 23,220 | 25,380 | 27,590 | 27,120 | 52,450 |
| Work Soc | 23,900 | 24,830 | 28,610 | 31,940 | 32,140 | 33,420 | 31,460 | 25,940 |
| 5. Overalls \& Coveralls | 232,000 | 172,400 | 178,570 | 161,850 | 214,440 | 208,740 | 178,980 | 135,560 |
| One-piece | 18,130 | 12,510 | 16,270 | 25,100 | 45,560 | 45,500 | 39,580 | 26,730 |
| Overall Jackets | 11,070 | 15,980 | 15,320 | 27,370 | 73,380 | 73,870 | 37,680 | 9,260 |
| Overalls | 202,800 | 143,910 | 146,980 | 109,380 | 95,500 | 89,370 | 101,720 | 99,570 |
| 6. Overcoats \& Topco | 1,820 | 1,890 | 4,220 | 10,000 | 11,320 | 4,550 | 10,080 | 2,490 |
| 7. Pajamas \& Nightshirts | 46,530 | 43,640 | 53,030 | 49,100 | 61,400 | 52,940 | 50,910 | 48,36 |
| 8. Rainwear | 13,000 | 15,300 | 20,520 | 31,070 | 42,440 | 36,340 | 45,340 | 25,450 |
| Oiled Garments | 3,970 | 4,920 | 9,230 | 19,490 | 26,080 | 12,390 | 34,240 | 5,630 |
| Coated Fabrics | 9,030 | 10,380 | 11,290 | 11,580 | 16,360 | 23,950 | 11,100 | 19,820 |
| 9. Shirts | 387,460 | 341,440 | 467,070 | 345,070 | 447,480 | 411,110 | 345,870 | 440,120 |
| Dress | 241,650 | 196,420 | 211,600 | 176,240 | 154,390 | 126,240 | 105,000 | 173,340 |

[^1]

[^2]|  | BALES (478-1b. Net Weight) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1939 | 1940 | 1941 | 1942 | 1943 | 1944 | 1945 | 1946 |
| Women's, Misses' and Juniors' Apparel (Continued) |  |  |  |  |  |  |  |  |
| 22. Handkerchiefs | 6,000 | 6,050 | 6,110 | 6,170 | 5,560 | 5,060 | 3,590 | 6,700 |
| 23. Hosiery | 34,120 | 33,510 | 50,140 | 45,730 | 53,210 | 41,210 | 34,820 | 29,630 |
| Full-fashioned | 17,900 | 17,040 | 31,960 | 23,120 | 27,770 | 24,330 | 19,210 | 15,220 |
| Seamless | 16,220 | 16,470 | 18,180 | 22,610 | 25,440 | 16,880 | 15,610 | 14,410 |
| 24. Overalls \& Coveralls | 6,330 | 5,650 | 6,320 | 7,190 | 8,970 | 3,230 | 1,410 | 1,020 |
| 25. Pajamas, Nightgowns \& Bedjackets | 84,640 | 80,410 | 84,640 | 79,380 | 65,440 | 52,150 | 37,990 | 36,030 |
| 26. Rainwear | 8,460 | 8,380 | 8,880 | 7,910 | 9,150 | 7,080 | 6,560 | 2,780 |
| 27. Sportswear | 19,930 | 19,070 | 18,340 | 17,370 | 11,090 | 7,850 | 5,920 | 15,430 |
| Bathing Suits | 3,800 | 3,640 | 3,240 | 3,240 | 3,070 | 3,430 | 3,030 | 3,550 |
| Ski Suits | 5,770 | 5,570 | 6,760 | 7,720 | 340 | 360 | 120 | 3,500 |
| Slack Suits | 4,180 | 3,740 | 3,240 | 2,590 | 3,080 | 1,630 | 690 | 3,110 |
| Slacks | 6,180 | 6,120 | 5,100 | 3,820 | 4,600 | 2,430 | 2,080 | 5,270 |
| 28. Suits, Ensembles \& Skirts. | 3,290 | 3,250 | 3,580 | 3,420 | 3,730 | 3,350 | 3,330 | 2,480 |
| 29. Sweaters \& Jerseys | 7,750 | 7,290 | 8,760 | 7,500 | 7,270 | 6,220 | 5,130 | 8,350 |
| 30. Underwear | 76,670 | 72,060 | 70,930 | 58,180 | 66,080 | 50,650 | 45,940 | 62,350 |
| Panties, Step-ins (Woven) | 9,460 | 5,580 43,070 | $\begin{array}{r}4,340 \\ \hline 8,790\end{array}$ | 3,180 30 | 2,690 | 2,260 | 2,150 | ${ }^{690}$ |
| Slips, Petticoats ...... Vests, Bloomers, | 43,500 | 43,070 | 38,790 | 30,160 | 23,730 | 14,280 | 9,850 | 10,730 |
| Vests, Bloomers, <br> Panties (Knit) | 12,350 | 12,790 | 17,120 | 15,550 | 32,080 | 28,450 | 30,540 | 47,400 |
| Union Suits . | 11,360 | 10,620 | 10,680 | 9,290 | 7,580 | 5,660 | 3,400 | 3,530 |
| CHILDREN'S AND IN- <br> FANTS' APPAREL, TOTAL | 270,030 | 269,730 | 306,010 | 280,940 | 277,250 | 317,210 | 306,480 | 312,520 |
| 31. Coats \& Jackets | 1,980 | 1,960 | 2,160 | 2,060 | 1,890 | 1,120 | 760 | 1,080 |
| 32. Diapers | 22,330 | 25,840 | 31,570 | 23,910 | 27,610 | 40,470 | 37,880 | 35,250 |
| 33. Dresses | 47,330 | 48,280 | 49,150 | 48,130 | 47,840 | 48,550 | 45,190 | 42,750 |
| 34. Hosiery | 68,980 | 63,840 | 73,660 | 77,060 | 74,930 | 74,140 | 73,060 | 82,330 |
| Anklets | 45,030 | 43,040 | 51,460 | 57,520 | 60,550 | 58,770 | 54,920 | 61,010 |
| Ribbed Stockings | 7,740 | 6,600 | 5,880 | 5,470 | 3,840 | 2,840 | 2,130 | 2,360 |
| All Other | 16,210 | 14,200 | 16,320 | 14,070 | 10,540 | 12,530 | 16,010 | 18,960 |
| 35. Nightwear | 29,060 | 28,330 | 28,990 | 28,660 | 26,930 | 32,130 | 28,080 | 32,740 |
| 36. Overalls | 10,250 | 9,330 | 13,590 | 11,220 | 11,750 | 11,240 | 10,690 | 13,870 |
| 37. Playsuits | 13,740 | 12,210 | 13,310 | 11,240 | 9,810 | 10,370 | 8,740 | 11,330 |
| 38. Suits | 19,320 | 15,760 | 18,170 | 19,330 | 19,030 | 20,280 | 21,630 | 21,820 |
| Ski \& Snow | 1,090 | 1,140 | 1,100 | 1,250 | 1,130 | 1,680 | 2,700 | 4,160 |


|  | BALES (478-1b. Net Weight) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1939 | 1940 | 1941 | 1942 | 1943 | 1944 | 1945 | 1946 |
| Children's and Infants' Apparel | (Continued) |  |  |  |  |  |  |  |
| 38. Suits (Continued) |  |  |  |  |  |  |  |  |
| Skirts \& Suits | 2,220 | 2,190 | 2,350 | 2,170 | 1,860 | 1,930 | 1,850 | 1,540 |
| Wash | 16,010 | 12,430 | 14,720 | 15,910 | 16,040 | 16,670 | 17,080 | 16,120 |
| 39. Underwear | 57,040 | 64,180 | 75,410 | 59,330 | 57,460 | 78,910 | 80,450 | 71,350 |
| Panties, Drawers \& Bloomers | 2,650 | 3,010 | 3,650 |  |  |  |  |  |
| Slips, Petticoats | 8,550 | 8,370 | 8,950 | 8,500 | 8,310 | 7,790 | 6,010 | 3,860 |
| Union Suits | 10,570 | 10,480 | 10,390 | 8,760 | 5,410 | 4,820 | 4,320 | 4,030 |
| Waist Suits, Vests, Wrappers | 35,270 | 42,320 | 52,420 | 39,360 | 40,660 | 64,340 | 68,270 | 62,160 |

## Household Uses

HOUSEHOLD, TOTAL $\ldots$... 1,637,900 1,826,550 1,958,330 1,747,870 1,575,120 1,401,430 1,316,830 1,747,830
40. Bedspreads \& Bedspread

| Fabrics | 100,120 | 148,870 | 137,680 | 156,370 | 156,410 | 144,200 | 141,570 | 191,340 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41. Bed Ticking | 68,790 | 80,100 | 104,610 | 77,120 | 81,550 | 76,610 | 68,780 | 91,860 |
| 42. Blankets \& Blanketing | 168,490 | 173,140 | 236,920 | 161,330 | 142,980 | 131,410 | 118,390 | 118,930 |
| 43. Curtain Fabrics | 123,820 | 125,530 | 128,420 | 85,410 | 55,040 | 58,500 | 71,490 | 139,630 |
| 4. Drapery, Upholstery \& Tapestry Fabrics. | 210,560 | 276,700 | 291,130 | 261,400 | 172,190 | 167,560 | 144,810 | 289,070 |
| 45. Pillowcases | 74,800 | 70,170 | 76,870 | 73,460 | 69,560 | 57,630 | 53,060 | 58,240 |
| 46. Rugs, Carpets \& Mats | 68,930 | 76,590 | 116,950 | 85,780 | 55,440 | 42,890 | 39,740 | 77,910 |
| Bath Mats \& Sets Rugs \& Carpets | $\begin{aligned} & 16,430 \\ & 52,500 \end{aligned}$ | $\begin{aligned} & 15,690 \\ & 60,900 \end{aligned}$ | $\begin{array}{r} 16,530 \\ 100,420 \end{array}$ | $\begin{aligned} & 16,740 \\ & 69,040 \end{aligned}$ | $\begin{aligned} & 17,780 \\ & 37,660 \end{aligned}$ | $\begin{aligned} & 13,600 \\ & 29,290 \end{aligned}$ | $\begin{aligned} & 14,640 \\ & 25,100 \end{aligned}$ | $\begin{aligned} & 14,820 \\ & 63,090 \end{aligned}$ |
| 47. Sheets | 421,150 | 447,270 | 408,180 | 442,150 | 447,690 | 370,880 | 331,180 | 350,050 |
| 48. Tablecloths \& Napkins | 33,070 | 48,390 | 55,210 | 56,190 | 53,460 | 51,090 | 53,670 | 82,720 |
| 49. Thread for Domestic Use. | 55,900 | 60,440 | 53,690 | 50,320 | 42,440 | 45,290 | 41,860 | 59,480 |
| 50. Towels \& Toweling | 275,550 | 279,740 | 279,890 | 237,180 | 231,310 | 190,500 | 191,990 | 220,680 |
| Dish Cloths | 7,770 | 7,880 | 6,450 | 5,880 | 2,370 | 1,600 | 970 | 960 |
| Dish Towels | 23,050 | 23,400 | 29,450 | 28,660 | 21,680 | 17,550 | 19,870 | 28,430 |
| Huck, Damask, et | 21,910 | 22,240 | 25,420 | 20,680 | 26,620 | 25,770 | 23,480 | 23,690 |
| Turkish \& Terry | 222,820 | 226,220 | 218,570 | 181,960 | 180,640 | 145,580 | 147,670 | 167,600 |
| 51. Window Shades | 36,720 | 39,610 | 68,780 | 61,160 | 67,050 | 64,870 | 60,290 | 67,920 |

## Cotton Consumption by Size of Markets

 1939 Compared with 19461939 B ALES (478-1b. Net Weight)

1. Sheets ..... 421,150
2. Men's Shirts ..... 387,460
3. Towels \& Toweling ..... 275,550
4. Men's Overalls \& Coveralls ..... 232,000
5. Drapery, Upholstery \& Tapestry Fabrics ..... 210,560
6. Women's Dresses ..... 206,010
7. Men's Underwear ..... 197,040
8. Men's Trousers ..... 191,580
9. Blankets \& Blanketing ..... 168,490
10. Men's Hosiery ..... 145,610
11. Curtain Fabrics ..... 123,820
12. Bedspreads \& Bedspread Fabrics ..... 100,120
13. Women's Pajamas, Nightgowns \& Bedjackets ..... 84,640
14. Men's Gloves ..... 80,950
15. Women's Underwear ..... 76,670
16. Pillowcases ..... 74,800
17. Children's Hosiery ..... 68,980
18. Rugs, Carpets \& Mats ..... 68,930
19. Bed Ticking ..... 68,790
20. Aprons \& Uniforms ..... 65,850
21. Children's Underwear ..... 57,040
22. Thread for Domestic Use ..... 55,900
23. Foundation Garments ..... 48,810
24. Children's Dresses ..... 47,330
25. Men's Pajamas \& Nightshirts ..... 46,530
26. Women's Blouses, Waists \& Shirts ..... 38,740
27. Window Shades ..... 36,720
28. Women's Hosiery ..... 34,120
29. Tablecloths \& Napkins ..... 33,070
30. Children's Nightwear ..... 29,060
31. Women's Bathrobes ..... 26,120
32. Diapers ..... 22,330
33. Women's Sportswear ..... 19,930
34. Children's Suits ..... 19,320
35. Men's Suits ..... 17,050
36. Men's Coats \& Jackets ..... 15,440
37. Children's Playsuits ..... 13,740
38. Men's Handkerchiefs ..... 13,250
39. Men's Rainwear ..... 13,000
40. Children's Overalls ..... 10,250
41. Washable Service Apparel ..... 9,520
42. Women's Coats \& Jackets ..... 9,210
43. Men's Sweaters ..... 8,960
44. Women's Rainwear ..... 8,460
45. Women's Sweaters \& Jerseys ..... 7,750
46. Women's Overalls \& Coveralls ..... 6,330
47. Women's Handkerchiefs ..... 6,000
48. Women's Gloves ..... 4,370
49. Suits, Ensembles \& Skirts ..... 3,290
50. Children's Coats \& Jackets ..... 1,980
51. Overcoats \& Topcoats ..... 1,820

1946 BALES
(478-1b. Net Weight)

1. Men's Shirts ..... 440,120
2. Men's Trousers ..... 392,260
3. Sheets ..... 350,050
4. Drapery, Upholstery \& Tapestry Fabrics ..... 289,070
5. Men's Underwear ..... 251,360
6. Towels \& Toweling ..... 220,680
7. Bedspreads \& Bedspread Fabric ..... 191,340
8. Men's Hosiery ..... 157,310
9. Curtain Fabrics ..... 139,630
10. Men's Overalls \& Coveralls ..... 135,560
11. Women's Dresses ..... 127,630
12. Men's Gloves ..... 121,790
13. Blankets \& Blanketing ..... 118,930
14. Bed Ticking ..... 91,860
15. Tablecloths \& Napkins ..... 82,720
16. Children's Hosiery ..... 82,330
17. Rugs, Carpets \& Mats ..... 77,910
18. Children's Underwear ..... 71,350
19. Window Shades ..... 67,920
20. Women's Underwear ..... 62,350
21. Men's Coats \& Jackets ..... 60,170
22. Thread for Domestic Use ..... 59,480
23. Pillowcases ..... 58,240
24. Men's Pajamas \& Nightshirts ..... 48,360
25. Children's Dresses ..... 42,750
26. Foundation Garments ..... 41,130
27. Women's Pajamas, Nightgowns \& Bedjackets ..... 36,030
28. Diapers ..... 35,250
29. Children's Nightwear ..... 32,740
30. Aprons \& Uniforms ..... 32,240
31. Women's Hosiery ..... 29,630
32. Washable Service Apparel ..... 25,970
33. Men's Rainwear ..... 25,450
34. Children's Suits ..... 21,820
35. Women's Bathrobes ..... 16,230
36. Women's Sportswear ..... 15,430
37. Men's Handkerchiefs ..... 14,230
38. Children's Overalls ..... 13,870
39. Men's Suits ..... 12,420
40. Children's Playsuits ..... 11,330
41. Women's Gloves ..... 9,980
42. Women's Coats \& Jackets ..... 8,510
43. Women's Sweaters \& Jerseys ..... 8,350
44. Women's Handkerchiefs ..... 6,700
45. Men's Sweaters ..... 6,490
46. Women's Blouses, Waists \& Shirts ..... 6,260
47. Women's Rainwear ..... 3,720
48. Overcoats \& Topcoats ..... 2,490
49. Suits, Ensembles \& Skirts ..... 2,480
50. Children's Coats \& Jackets ..... 1,080
51. Women's Overalls \& Coveralls ..... 1,020

## APPENDIX

No attempt has been made to give a detailed explanation of how estimates were computed for each use. (See discussion of how estimates were derived, "Introductory Notes," page 4). The principal sources of basic statistical data on which the estimates were made are indicated.

For a more complete discussion of cotton's competitive position by uses, see The Competitive Position of Cotton
by Major End Use Markets, National Cotton Council of America, February, 1947. This publication contains a detailed appraisal of cotton's competitive position in the major textile markets from the standpoint of quantity, quality, price, and advertising and merchandising. Copies are available on request.

## Principal Sources of Statistical Data*



## WOMEN'S, MTSSES' AND JUNIORS'

15. Aprons and Uniforms
16. Bathrobes.
17. Blouses, Waists, and Shirts
18. Coats and Jackets
19. Dresses.
20. Foundation Garments
21. Gloves.
22. Handkerchiefs
23. Hosiery.
24. Overalls and Coveralls
25. Pajamas, Nightgowns, and Bedjackets
26. Rainwear.
27. Sportswear.
28. Suits, Ensembles, and Skirts
29. Sweaters and Jerseys.
30. Underwear.


PRINCIPAL SOURCES OF STATISTICAL DATA（Continued）

| USE | SOURCES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOUSEHOLD |  |  |  |  |  |  |  |  |
| 40．Bedspreads and Bedspread Fabrics | 1939 | Census | of | Manufactures； | Facts | for | Industry， | 32－2，Tufted Textile Manufactures |
| 41．Bed Ticking | － | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ${ }_{32-2}$ Asociation |
| 42．Blankets and Blanketing | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | M67G，M15H，32－2 |
| 43．Curtain Fabrics．．．．．．．．．． | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | 32－2，Supplemented by data from the trade |
| 44．Drapery，Upholstery，and Tapestry | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | M15H，32－2，32－3 ， |
| 45．Pillowcases．．．．．．．．．．．．． | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | 32－2，M15G，Supplemented by data from the industry |
| 46．Rugs，Carpets，and Mats | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | M 15 H ，Supplemented by data from the industry |
| 47．Sheets． | ＂ | ＂ | ＂ | ＂ | ＂ | ＊ | ＂ | $32-2$, M15G，Supplemented by data from the industry |
| 48．Tablecloths and Napkins | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | $32-2$ ，Supplemented by data from the industry |
| 49．Thread for Domestic Use | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | M 15 H ，Supplemented by data from the industry |
| 50．Towels and Toweling | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | $32-2, \mathrm{M} 15 \mathrm{~K}$ ，Supplemented by data from the industry |
| 51．Window Shades．．．．．． | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | ＂ | 32－2 |

＂In some instances，statistical data were not available for all years．Cotton consumption for such years was estimated on the basis of indexes derived from material published by Federal Reserve Bank，Bureau of Labor Statistics，and others on department store sales，prices，cost of living，etc． In addition，estimates were checked with trade associations and private manufacturers．

## Typical Conversion Factors for Cotton Productsa／

| （1）Use Market | （2） <br> Unit | （3） <br>  | （4） | （5） <br>  |  |  |  | （9） | （10） <br> （11） <br> Typical Materials g／ | （11） <br> erials g／ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Width In． | Yds ． <br> Per <br> Lb． | Description of Material |

APPAREL USES

## Men＇s，Youths＇and Boys＇

1．Coats \＆Jackets
Blanketlined，Windbreakers，
Mackinaws，etc．．．．Each SLM 15／16

| 21.04 | 1.0 | 2.29 | 4.17 | 36 | 1.95 | Gabar．Whipcord <br> Poplin，Whipcord |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 20.10 | 4.0 | 1.10 | 2.75 | 36 | 2.50 |  |
| 28.84 | 2.5 | .10 |  |  |  | Knit，12＇s |
| 28.84 | 2.5 | .16 | .25 | 36 | 1.60 | Canvas，Flannel <br> 38.70 |
|  | 2.0 | .05 | .25 | 38 | 5.50 | Prints，Brdcloth |
| 35.25 | 0.0 | .13 |  |  |  | Knit，12＇s to 14＇s <br> 35.25 |
| 0.0 | .08 |  |  |  | Knit，30／2 to 40／2 |  |
| 35.25 | 0.0 | .09 |  |  |  | Knit，14＇s to 40＇s |
| 21.12 | 0.0 | .16 |  |  |  | Knit，10＇s to 20＇s |
|  |  |  |  |  |  |  |
| 16.50 | 7.5 | 1.73 | 4.67 | 36 | 2.85 | Hick，Stripe，Twill |
| 16.50 | 7.5 | 1.23 | 3.50 | 28 | 2.85 | Denim，Drill |
| 16.50 | 7.5 | 1.56 | 3.75 | 28 | 2.45 | Denim，Drill |
|  |  |  |  |  |  |  |
| 35.01 | 4.0 | .44 | 4.00 | 36 | 9.00 | Sateens |
| 21.77 | 4.0 | 1.08 | 4.42 | 36 | 4.10 | Brdcloth，Flannel |

TYPICAL CONVERSION FACTORS FOR COTTON PRODUCTS (Continued)


APPAREL USES-Men's, Youths' and Boys'-Continued

| 8. Rainwear |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oiled Garments........ | Each M 15/16" | 2.19 | 19.25 | 6.0 | 1.88 | 6.75 | 40 | 3.60 | Sheeting |
| Coated Fabrics.... .... | Each M 1-1/8' | 1.36 | 19.25 | 6.0 | 1.17 | 3.33 | 54 | 2.85 | Poplin, Twill |
| 9. Shirts |  |  |  |  |  |  |  |  |  |
| Dress. | Each M 1-1/16" | . 75 | 21.77 | 4.0 | . 61 | 2.50 | 36 | 4.10 | Brdcloth, Poplin |
| Polo, Tennis, \& Basq. | Each M 15/16" | . 56 | 25.77 | 1.0 | . 42 |  |  |  | Knit, 26/2 |
| Sport...................... | Each M ${ }^{\prime \prime}$ | . 76 | 20.10 | 4.0 | . 63 | 2.00 | 36 | 3.25 | Twill, Plaid |
| Work. | Each M $1^{\prime \prime}$ | . 79 | 18.32 | 2.5 | . 66 | 2.58 | 36 | 3.90 | Chambray |
| 10. Suits |  |  |  |  |  |  |  |  |  |
| Dress............. | Each SLM 1" | 2.60 | 20.10 | 4.0 | 2.17 | 4.33 | 30-40 | 4.00 | Seersucker, Gabar. |
| Riding, Hunting \& Camp |  |  |  |  |  |  |  |  |  |
| Clothing (Trousers).. | Pr. LM 15/16" | 1.90 | 20.10 | 4.0 | 1.58 | 2.50 | 36 | 1.60 | Whipcord |
| Ski Pants................. | Pair LM 15/16" | 1.72 | 20.10 | 4.0 | 1.43 | 2.50 | 36 | 1.75 | Gabar., Twill |
| 11. Sweaters. | Each M 15/16" | 1.39 | 33.72 | 0.0 | . 92 |  |  |  | Knit, 12's |
| 12. Trousers |  |  |  |  |  |  |  |  |  |
| Dress. | Pair M 1" | 1.40 | 20.10 | 4.0 | 1.17 | 2.42 | 36 | 2.50 | Poplin, Seersucker |
| Semi-dress................ | Pair SLM 1" | 1.15 | 20.10 | 4.0 | . 96 | 2.42 | 36 | 2.85 | Twill, Covert |
| Work....................... | Pair SLM 15/16" | 1.63 | 16.00 | 6.0 | 1.46 | 2.33 | 36 | 1.60 | Covert, Cottonade |
| 13. Underwear |  |  |  |  |  |  |  |  |  |
| Athletic Shirts.... | Each M 15/16" | . 26 | 34.19 | 0.0 | . 17 |  |  |  | Knit, 28's |
| Shirts \& Drawers...... | Pair M 7/8" | . 44 | 26.29 | 1.0 | . 33 |  |  |  | Knit 26's |
| Shorts (Woven)......... | Pair M 1-1/16" | . 31 | 26.29 | 1.0 | . 23 | 1.17 | 36 | 5.00 | Brdcloth, Print |
| Union Suits... | Pair M 7/8' | . 75 | 29.80 | 2.0 | . 54 |  |  |  | Knit, 12's |
| 14. Washable Servict Apparel | Each SLM 15/16" | 1.68 | 20.10 | 4.0 | 1.40 | 3.50 | 36 | 2.50 | Poplin, Sheeting |
| Women's, Misses' and Juniors' |  |  |  |  |  |  |  |  |  |
| 15. Aprons \& Uniforms |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Uniforms (Nurses')... | Each SLM 15/16" | 1.02 | 21.77 | 5.0 | . 84 | 3.50 | 36 | 3.75 | Poplin, Brdcloth |
| 16. Bathrobes................ Each SLM 1'17. Blouses, Waists \& |  |  |  |  |  |  |  |  |  |
| 17. Blouses, Waists \& Shirts | Each SM 1-1/8" | . 45 | 38.70 | 2.0 | . 28 | 1.67 | 36 | 6.00 | Lawn, Print |
| 18. Coats \& Jackers (Jkt.) Each LM 15/16'$\begin{aligned} & \text { 19. Dresses }\end{aligned}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| House. | Each SLM 1" | . 75 | 19.63 | 7.0 | . 65 | 3.08 | 36 | 4.75 | Brdcloth, Print |
| Street. | Each M 1" | . 99 | 37.00 | 4.0 | . 65 | 3.08 | 36 | 4.75 | Brdcloth, Print |
| 20. Foundation Garments Brassieres \& |  |  |  |  |  |  |  |  |  |
| Bandeaux............ | Each SM 1-1/8" | . 16 | 38.70 | 1.0 | . 10 | . 42 | 36 | 4.00 | Brassiere Fabric |
| Corsets, Girdles, Belts, etc. | Each M 1-1/8" | . 69 | 38.70 | 1.0 | . 43 | 1.00 | 36 | 2.30 | Corset Fabric |
| 21. Gloves |  |  |  |  |  |  |  |  |  |
| Dress....................... | Pair M 15/16" | . 14 | 28.84 | 2.5 | . 10 | . 21 | 36 | 2.00 | Canton Flannel |
| Work....................... | Pair SLM 1" | . 16 | 28.84 | 2.5 | . 11 | 20 | 36 | 1.75 | Flannel |
| 22. Handierchiefs.......... | Each M 1-1/16" | . 03 | 38.70 | 2.0 | . 02 | . 10 | 36 | 5.50 | Lawn, Print |
|  |  |  |  |  |  |  |  |  |  |
| Full-fashioned........... | Pair M 1" | . 18 | 38.75 | 0.0 | . 11 |  |  |  | Knit, 80/2 to 120/2 |
| Seamless................. | Pair M 1' ${ }^{\prime \prime}$ | . 17 | 35.25 | 0.0 | . 11 |  |  |  | Knit, 60/2 to 80/2 |
| 24. Overalls \& Coveralls (Overalls) | Pair SLM 15/16" | 1.12 | 16.00 | 7.5 | 1.02 | 2.92 | 36 | 2.85 | Chambray, Hick. Stripe |

TYPICAL CONVERSION FACTORS FOR COTTON PRODUCTS (Continued)

| (1) | (2) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| End Use Market | Unit | $\begin{aligned} & \text { Raw Cot. Equiv. } \\ & \text { Per Unit, Lbs. } \\ & \text { c/ } \end{aligned}$ |  |  |  |  | Typical Materials g/ |  |  |
|  |  |  |  |  |  |  | $\begin{aligned} & \text { Width } \\ & \text { In. } \end{aligned}$ | $\begin{aligned} & \text { Yds. } \\ & \text { Per } \\ & \text { Lb. } \end{aligned}$ | $\underset{\text { Material of }}{\text { Description }}$ |
| APPAREL USES-Women's, Misses' and Juniors'-Continued |  |  |  |  |  |  |  |  |  |
| 25. Pajamas, Nightgowns \& Bedjkts. <br> (Pajamas) $\qquad$ | Pair M 1-1/16" | . 99 | 21.77 | 4.0 | . 81 | 3.33 | 36 | 4.10 | Brdcloth, Print |
| 26. Rainwear (Raincoat).. | Each M 1-1/8" | 1.15 | 21.77 | 2.0 | . 92 | 3.67 | 36 | 4.00 | Poplin, Twill |
| Sportswear |  |  |  |  |  |  |  |  |  |
| (Dressmaker)............ | Each M 1" | . 56 | 21.77 | 5.0 | . 46 | 1.83 | 36 | 4.00 | Print, Seersucker |
| Ski Suits.................. | Each LM 15/16" | 2.25 | 20.10 | 4.0 | 1.88 | 3.30 | 36 | 1.75 | Twill, Gabardine |
| Slack Suits................ | Each M 15/16" | 1.45 | 16.00 | 7.5 | 1.32 | 3.75 | 36 | 2.85 | Chambray, Hickory Stripe |
| Slacks.. | Pair M 15/16" | . 90 | 16.00 | 7.5 | . 82 | 2.33 | 36 | 2.85 | Hick. Stripe, Denim |
| 28. Surts, Ensembles \& Skirts (Suit) | Each LM 1" | 1.19 | 22.81 | 8.0 | 1.00 | 4.00 | 36 | 4.00 | Seersucker, Pique |
| 29. Sweaters \& Jerseys (Jersey) | Each M 15/16" | . 88 | 33.72 | 0.0 | . 58 |  |  |  | Knit, 16/2 |
| 30. Underwear Pantics \& Step-ins (Woven) $\qquad$ | Pair M 1-1/16" | . 14 |  | 1.0 |  |  |  |  |  |
| Slips, Petticoats........ | Each M 1-1/16" | . 60 | 38.70 | 1.0 | . 37 | 2.08 | 36 | 6.00 5.00 | Broadcloth, Lawns Broadcloth, Print |
| Union Suits............. | Pair M 15/16" | . 59 | 29.80 | 2.0 | . 42 |  |  |  | Knit, 16's |
| Vest, Bloomers \& Panties (Knit). $\qquad$ | Pair M 15/16" | . 34 | 26.29 | 1.0 | . 25 |  |  |  | Knit, 20's |
| Children's and Infants' |  |  |  |  |  |  |  |  |  |
| 31. Coats \& Jackers... | Coat LM 15/16" | 2.41 | 22.81 | 8.0 | 2.02 | 2.83 | 36 | 1.40 | Corduroy, Gabar. |
| 32. Diapers | Doz. SLM 15/16" | 2.60 | 21.77 | 0.0 | . 17 | 9.96 | 29 | 4.80 | Birdseye |
| 33. Dresses. | Each M $1^{\prime \prime}$ | . 43 | 19.63 | 7.0 | . 37 | 1.50 | 36 | 4.10 | Dimity, Print |
| 34. Hosiery |  |  |  |  |  |  |  |  |  |
| Anklets................. | Pair M 15/16"' | . 06 | 35.25 | 0.0 | . 04 |  |  |  | Knit, 20's to 50 's |
| Ribbed Stockings...... <br> All Other. $\qquad$ | Pair M ${ }^{\text {P }}$ 15/16" Pair M 15/16" | . 08 | 23.22 35.25 | 0.0 0.0 | . 06 |  |  |  | Knit, 16's to 20's <br> Knit, 16's to 20's |
| 35. Nightwear (Pajamas) | Pair SLM 15/16" | . 50 | 21.77 | 4.0 | . 41 | 1.63 | 36 | 4.00 | Outing Flannel, Broadcloth |
| 36. Overalis. | Pair SLM 15/16" | . 36 | 18.32 | 2.5 | . 30 | 1.04 | 36 | 3.50 | Chambray, Brdcloth |
| 37. Playsutrs. | Each SLM 15/16" | . 44 | 17.48 | 5.0 | . 38 | 1.50 | 36 | 4.00 | Brdcloth, Print |
| 38. SurrsSki \& Snow....Skirts \& SuitsWash......... |  |  |  |  |  |  |  |  |  |
|  | Each LM $15 / 16^{\prime \prime}$ | 1.34 | 20.10 | 4.0 | 1.11 | 2.50 | 36 | 2.25 | Gabar. Whipeord |
|  | Each M $1^{\prime \prime}$ ' | . 60 | 22.81 | 8.0 | . 50 | 1.25 | 36 | 2.00 | Corduroy |
|  | Each SLM 1" | . 55 | 16.00 | 7.5 | . 50 | 2.00 | 36 | 4.00 | Broadcloth, Print |
| P9. Panties, Drawers \& |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bloomers................ | Pair M 1' ${ }^{\prime \prime}$ | . 21 | 21.77 | 4.0 | . 17 |  |  |  | Knit, 80/2 |
| Slips, Petticoats........ | Fach M $1-1 / 16^{\prime \prime}$ | . 22 | 21.77 | 4.0 | . 18 | . 88 | 36 | 5.00 | Broadcloth, Lawn |
| Union Suits. $\qquad$ Waist Suits, Vests, | Pair M 15/16" | . 40 | 29.80 | 2.0 | . 29 |  |  |  | Knit, 16's |
| Waist Suits, Vests, \& Wrappers (Vest).... | Each M 15/16" | . 18 | 27.34 | 0.0 | . 13 |  |  |  | Knit, 26's |
| HOUSEHOLD USES |  |  |  |  |  |  |  |  |  |
| 40. Bedspreads................ | Each LM 1" | 4.26 | 20.32 | 1.0 | 3.43 | 2.92 | 86 | . 85 | Tufted, Sheeting Base |
| 41. Bed Ticking <br> (Per mattress) | Each M 1" | 3.63 | 16.00 | 7.5 | 3.30 | 8.67 | 32 | 2.60 | Reg. Bed Ticking, Jacquard |

## TYPICAL CONVERSION FACTORS FOR COTTON PRODUCTS (Continued)



[^3]The number of yards of cotton fabric consumed in each use can be estimated by using the conversion factors in the above table:
a) Multiply the number of bales of cotton consumed in any use specified by 478 to get the number of pounds of raw cotton consumed.
b) Divide the number of pounds of raw cotton consumed in the specified use by the raw cotton equivalent per unit (Column 4 of the Conversion Factor Table) to obtain the number of units.
c) Multiply the number of units obtained through the above calculations by the number of yards of fabric required per unit. (Column 8 of the Conversion Factor Table.) Column 9 indicates the width of the fabric.
Since there is such a wide variance in the types and constructions of fabrics consumed for each use, the above calculation is not entirely accurate; however, it should give a fairly good approximation of the total quantity of fabrics consumed by uses.



[^0]:    *Another supplement showing the consumption of cotton by principal industrial uses is planned for release before the end of 1947.

[^1]:    *Not available.

[^2]:    *Included with dress shirts.

[^3]:    a/ This table presents "typical conversion factors", and not absolute ones. Since there is such a wide variation among factors for each use, exact measurements are impractical. Factors set forth in this table are believed to be representative of those in general use.
    b/ Data derived from information supplied by the Office of Price Administration, and by the offices of Production and Marketing Administration, and Bureau of Agricultural and Industrial Chemistry of the United States Department of Agriculture.
    e/ Quantity of raw cotton required to make one unit. Data based on information from War Production Board records, Civilian Production Administration, Cotton-Textile Institute, and private manufacturers.
    d/ Processing loss refers to the waste incurred in converting lint cotton into yarns and fabrics. Non-cotton content refers to starches, sizes, and finishes applied to the fabric during the process of manufacture. Estimates are based on data obtained from Cotton Regulations, Series 2, Supplement 2, Definitions and Conversion Factors, United States Department of Agriculture, Agricultural Adjustment Administration, December, 1933, with ad. 2. Definitions and Conversion Factors, United States Department of
    justments by Bureau of Agricultural and Industrial Chemistry, 1941.
    e/ Actual weight of fabric or yarn, including sizing or finishes, contained in a typical article. Fabric or yarn content based on data supplied by War Production Board records, Civilian Production Administration, and private manufacturers.
    f/ Estimated number of yards of material required to make a typical article. Estimates are based on information received from War Production Board records, Civilian Prodaction Administration, Cotton-Textile Institute, other trade associations and private manufacturers.
    // Fabrics, yarns, or other cotton materials generally used throughout the industry to make specified types of articles. Information from CottonTextile Institute, War Production Board records, and Civilian Production Administration.

