

QRNet is a software program which unleashes true Quick Response capability through Electronic Data Interchange (EDI) of cotton information. **QRNet** includes a third party communications package which enables your company to transmit and receive cotton data such as weights and HVI test results from other institutions over phone lines.

This information is passed among cotton merchants and mills using an electronic mailbox. An electronic mailbox is a central computer system used to exchange data among EDI users worldwide. **QRNet** uses standardized file formats (ANSI protocols) adopted by the Fabric and Suppliers Linkage Council (FASLINC) to ensure that electronic invoices,

QRNet currently supports two EDI forms specific to the cotton industry:

- **863** Sample Tag List
Report of Test Results
Approval/Rejection List
- **856** Advanced Tag List
Shipping Notice

EDI forms which will be supported by **QRNet** for cotton data interchange in the near future include:

- **810** Invoice
- **820** Electronic Funds Transfer
- **861** Confirmation of Arrival

QRNet is one of a family of programs which collectively constitute the Cotton Incorporated Engi-

QRNet

Quick Response Network

shipping notices and merchandising information can be easily used by businesses in the textile industry. **QRNet** has built-in networking capabilities to support multiple users.

neered Fiber Selection™ Cotton Management System. In 1990, EFS™ Cotton Management System was used by US mills that processed over 4.0 million bales of cotton. **Now, QRNet is available to merchants as a stand-alone program.**





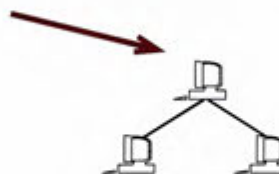
SENDER

Creates EDI file using QRNet and uploads it to mailbox



ELECTRONIC MAILBOX

Interprets file; routes mail to appropriate receiver's electronic address



RECEIVER

Downloads mail containing file; reads data into QRNet

SETUP

The first step in using QRNet is to initialize the system. The user enters information about his/her own company and about trading partners (mills or merchants), such as name, address, personal contact, EDI code, and other information. (See the QRNet input screen below.) This information is stored by QRNet and is automatically added to the selected EDI form during a transaction when the user chooses a trading partner.

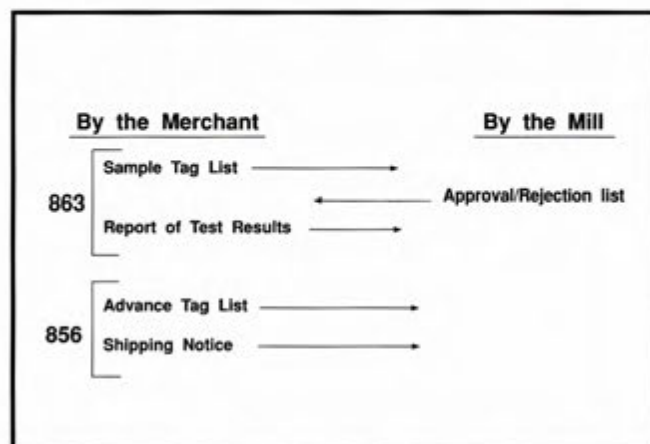
Trading Partner Editor	
Code	PARTNER INFORMATION
COTTM	ID..... COTTM
LOM	Name..... Cotton Incorporated
WISS	Address... 4505 Creedmoor Road
	City..... Raleigh State.. NC
	Zip Code.. 27612 Country Code...
	CONTACT INFORMATION
	Name..... Charles H. Cheuning Jr.
	Code..... UP
	Phone No.. (919) 703-6330
	Fax No.....
	EDI INFORMATION
	Type.. 01 Last ISR... 0
	Code.. 123456789 Last GS.... 0
	Combine Bale ID & No.. No Last ST.... 0
	EDI Output Filename...

A merchant's Trading Partners are mills. Within each mill, there may be multiple locations where the physical bales of cotton are delivered. A mill's Trading Partner list includes merchants with which he/she wants to do business. Each merchant may have access to cotton at a number of gins and/or warehouses.

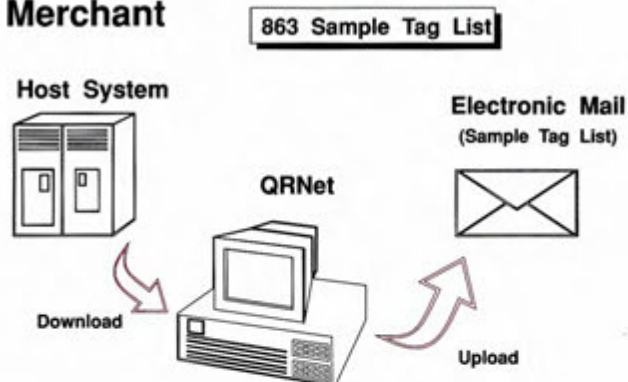
DAILY TRANSACTIONS

Once the system is initialized, the daily transactions can be executed quickly and easily. Generally, each transaction involves:

- Choosing a trading partner
- Choosing the type of transaction (863 Sample Tag List, 856 Shipping Notice, etc.)
- Retrieving cotton data from a database
- Creating an EDI file and sending it to the electronic mailbox



Merchant



A merchant downloads (receives) bale information from the host system (EFS™ cotton management system or mainframe) to QRNet. The merchant can then review the information and add additional data, if necessary, to the transaction. To send it to a trading partner, he/she creates an EDI file and uploads it to the electronic mailbox.



Data entered at this QRNet screen makes up the first part of each EDI transaction.

QRNet Transaction Editor

Partner ID... 20118	Cotton Incorporated
DOCUMENT INFORMATION	TRANSACTION INFORMATION
Type... 856 ATL	Status... Received
Number... 8123	Version... 2004
Date... Aug. 1, 1991	Purpose... 0
CONTRACT INFORMATION	MARK INFORMATION
Sale No... 51234	Shipper... SM123
Buyer No... 85678	Sample... S123
PO No... P012345	Approval... AM123
Crop Year... 1991	
COMMENT INFORMATION	REFERENCE INFORMATION
General... Up to 256 characters	Source... EFS
Internal... Not transmitted	Dest... EDI File
ISA Date/Time... Jan. 1, 1980 12:00 am	Trans. No... 5

<F1> Help, <F2> Sales, <Escape> Update & Return, <Ctrl Fy/ps> Next Page

In the TRANSACTION EDITOR, the user selects the EDI form type, contract information, bale data, and other information to send cotton data to a trading partner.

A Typical QRNet Transaction contains:

Document Information	Transaction Information		
Contract Information	Mark Information		
Comment Information	Reference Information		
Form-Specific Information			
Bale No.	HVI Data	Weights	Price
	mic len str etc....	Ship Tare	
1178931	4.4 1.13 23.1	497 5	.7599
2341118	4.7 1.18 24.0	481 5	.7467
1567790	4.5 1.22 24.6	504 5	.7812

The information entered here makes up the second part of each EDI transaction.

856 Transaction Information

Terms..... FF
Mode..... E
Name..... Acme Tracking
Uch/Cont Mark... UCR123566
SCAC ID..... 8312
Destination ID... 085E2
Pick Up Date... Oct. 20, 1991
Ship Date..... Oct. 30, 1991
Appointment Date... Nov. 4, 1991
Consolidation ID... 2

<F1> Help, <F2> Sales, <Escape> Update & Return, <Ctrl Fy/ps> Prev Page

After a transaction is entered in the TRANSACTION EDITOR, the user opens a window which prompts for form-specific data. The QRNet screen above lists the additional data needed to complete the selected transaction (in this case, an 856 Form, Advance Tag List).

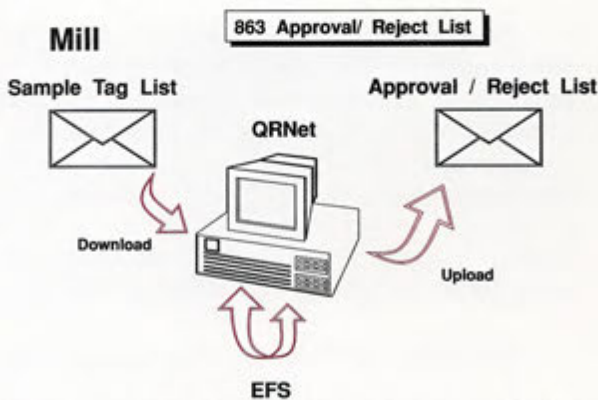
The third part of an EDI transaction is taken from the bale data entered at this screen.

Bale Editor

Transaction No... 1	Bale No..... 6645211
Uchse-Gin Id... 12345	Gin Bale No... 9055631
Gin Id..... 31655	
Seller Gross Wt... 510	Seller Tare Wt... 5
Buyer Gross Wt... 505	Buyer Tare Wt... 5
Bale Status... Accepted	Price Per Pound... 0.8310
Micronaire... 4.2	Color Greenness... 65.0
Length... 1.06	Color Yellowness... 7.6
Strength... 26.4	Trash Leaf... 20.0
Grade... 41	Trash Count... 0
Staple... 0	Trash Area... 0.0
Uniformity... 78	Fineness... 0.00
Elongation... 6.2	Maturity... 0.00

<F1> Help, <F7> Abandon Changes, <Escape> Add & Return To List

Bale data such as cost, weight, and HVI data is entered at the BALE EDITOR screen shown above. Each shipment of bales is linked to a particular transaction.



A mill calls the electronic mailbox, downloading (receiving) an EDI file to QRNet at his/her convenience. The mill uses the EFS™ cotton management system to determine acceptable bales. Form 863, Approval/Reject List, can be transmitted back to the merchant using QRNet.



EDI - QRNet ADVANTAGES

TO MERCHANTS

- improves marketability
- provides a faster, more efficient process to sell cotton

TO MILLS

- provides access to HVI data
- profiles inventory shipments to ensure adequate warehouse distribution of critical cotton groups
- bale tags can be printed from advance tag lists before physical bales arrive
- helps with Just-in-Time manufacturing strategies

TO BOTH

- implements true Quick Response capability
- automated macro features
- data customization
- provides a standard format for exchanging data
- enables reporting of HVI test results between different computer systems
- eliminates redundant keypunching
- reduces typing errors and associated costs
- minimizes paper consumption and expense

Why Use Cotton Incorporated's QRNet?

- QRNet provides an easy-to-use interface with EFS™ cotton management system.
- QRNet provides fast mainframe file-to-EDI file conversion.
- QRNet is continuously updated as EDI standards change.
- Cotton Incorporated actively participates in the development of EDI standards for the cotton industry.

Data Flow Through QRNet



QRNet SYSTEM REQUIREMENTS

IBM PS/2, or fully compatible computer

PC DOS or MS DOS 3.3 or higher

640 K RAM

40 Megabyte Hard Disk (minimum)

Color Monitor

Hayes® Modem

(2400 baud or higher strongly recommended)

*An EDI account with an electronic mailbox such as EDI*EXPRESS ®*

DUNS (Dun and Bradstreet) number (optional)

Cotton Incorporated is the research and promotion company of US Upland Cotton Growers. Company efforts concentrate on building demand for cotton products and increasing cotton consumption.

Founded in 1970, Cotton Incorporated's world headquarters are in New York, with research facilities in Raleigh, North Carolina and Greenville, South Carolina. Additional facilities are located in Los Angeles, Dallas, Atlanta, London, Osaka and Singapore.

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