# Do Food Subsidies Cause Obesity?

Darren Hudson, Combest Endowed Chair of Agricultural Competitiveness, Texas Tech University



## What is Obesity?

 Obesity is a medical condition in which excess body fat has accumulated to the extent that it may have an adverse effect on health, leading to reduced life expectancy and/or increased health problems. People are considered obese when their body mass index (BMI), a measurement obtained by dividing a person's weight in kilograms by the square of the person's height in meters, exceeds 30 kg/m<sup>2</sup>.

## Trends in Obesity

NV

## Adult Obesity Rate by State, 2012

Select years with the slider to see historical data. Hover over states for more information. Click a state to lock the selection. Click again to unlock.

## Percent of obese adults (Body Mass Index of 30+)

NM

н

■ 0-9.9% ■ 10.0-14.9% ■ 15.0-19.9% ■ 20.0-24.9% ■ 25.0-29.9% ■ 30.0-34.9%

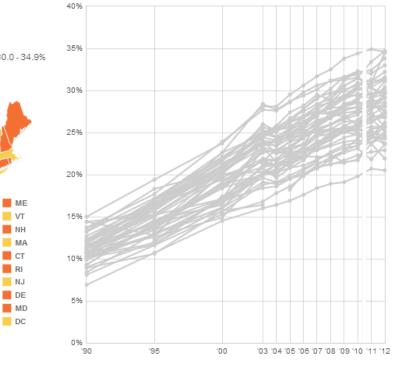
IA

AF

ОК

## **Two Decades of Rising Rates**

Adult obesity rates, 1990 to 2012





VT

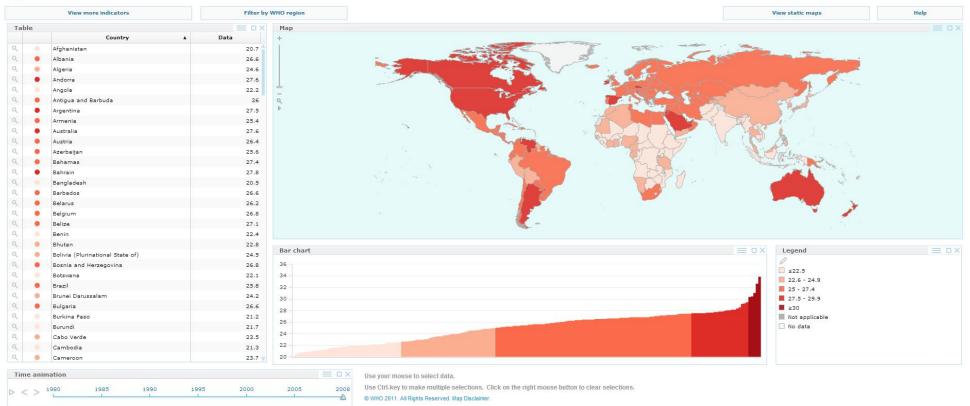
CT

RI

## Where does the US "fit" in?



Mean Body Mass Index (kg/m2), ages 20+, age standardized, 1980–2008 Male, 2008



# Obesity as a Mass Balance Problem

# Calories In > Calories Out = Weight Gain

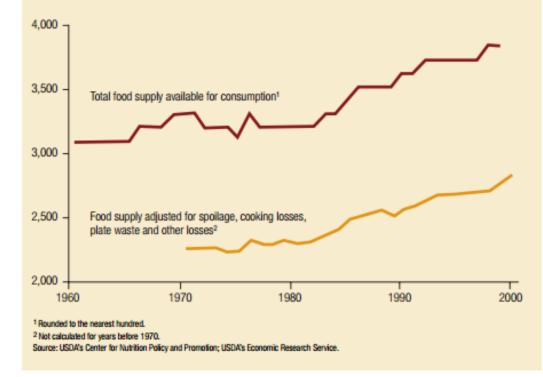
Caveat: Nutrition ≠ Weight



If you just consider the raw caloric content of food availability *per capita*, it has risen between the 1970s and today.

## Figure 2-1

Calories from the U.S. Per Capita Food Supply, Adjusted for Losses, Increased 19 Percent Between 1983 and 2000





#### Table 2-1

In 2000, Americans consumed an average 57 pounds more meat than they did annually in the 1950s, and a third fewer eggs

	Annual averages					
Item	1950-59	1960-69	1970-79	1980-89	1990-99	200
	Pounds per ca	pita, boneless-trim	med weight			
Total meats	138.2	161.7	177.2	182.2	189.0	195.
Red meats	106.7	122.34	129.5	121.8	112.4	113.
Beef	52.8	69.2	80.9	71.7	63.2	64.4
Pork	45.4	46.9	45.0	47.7	47.6	47.
Veal and lamb	8.5	6.2	3.5	2.4	1.7	1.
Poultry	20.5	28.7	35.2	46.2	61.9	66.
Chicken	16.4	22.7	28.4	36.3	47.9	52.
Turkey	4.1	6.0	6.8	9.9	13.9	13.
Fish and shellfish	10.9	10.7	12.5	14.2	14.7	15.
	Number per c	apita				
Eggs	374	320	285	257	236	25

We are eating more meat, but the rise has been much higher for leaner meat (poultry) than for red meat (224% compared to 6.4%)

We are eating fewer eggs

Note: Totals may not add due to rounding. Source: USDA's Economic Research Service.

## What we are eating:

In total, we are consuming less dairy than before, although we consume much more cheese

### Table 2-2

Americans are drinking less milk, eating more cheese

	Per capita annual averages						
ltem	Unit	1950-59	1960-69	1970-79	1980-89	1990-99	2000
All dairy products <sup>1</sup>	lb	703	619	548	573	571	593
Cheese <sup>2</sup>	lb	7.7	9.5	14.4	21.5	26.7	29.8
Cottage cheese	lb	3.9	4.6	4.9	4.1	2.9	2.6
Frozen dairy products	lb	23.0	27.5	27.8	27.4	28.8	27.8
Ice cream	lb	18.1	18.3	17.7	17.7	16.0	16.5
Lowfat ice cream	b	2.7	6.2	7.6	7.2	7.5	7.3
Sherbet	lb	1.3	1.5	1.5	1.3	1.3	1.2
Other (including frozen yogurt)	lb	1.0	1.5	1.0	1.2	4.0	3.1
Nonfat dry milk	lb	4.9	5.9	4.1	2.4	3.1	3.4
Dry whey	lb	.2	.6	2.1	3.2	3.5	3.4
Condensed and evaporated milks	lb	21.6	15.7	9.4	7.5	7.3	5.8
Cream products	1/2 pt	18.1	13.3	10.1	12.8	15.7	18.6
Yogurt	1/2 pt	0.2	0.7	3.2	6.5	8.5	9.9
Beverage milk	gal	36.4	32.6	29.8	26.5	24.3	22.6
Whole	gal	33.5	28.8	21.7	14.3	9.1	8.1
Lower fat	gal	2.9	3.7	8.1	12.2	15.3	14.5

Note: Totals may not add due to rounding.

<sup>1</sup>Milk-equivalent, milkfat basis; includes butter. Individual items are on a product-weight basis.

2Natural equivalent of cheese and cheese products; excludes full-skim American, cottage, pot, and baker's cheese. Source: USDA's Economic Research Service.

# What we are eating:

But, Michael Pollan's idea that we are somehow eating less "good foods" like fruits and vegetables simply is not true.

#### Table 2-4 Per capita consumption of fruit and vegetables increased by one-fifth between 1970-79 and 2000 Annual averages Item 1970-79 1980-89 1990-99 2000 Pounds per capita, fresh-weight equivalent Total fruit and vegetables 622.1 688.3 587.5 707.7 Total fruit 248.7 269.0 280.1 279.4 Fresh fruit 99.4 113.1 123.7 126.8 Citrus 27.2 24.2 23.7 23.4 Noncitrus 72.2 88.9 103.3 100.0 Processed fruit 149.3 155.9 152.7 156.5 Frozen fruit, noncitrus 3.4 3.4 3.8 3.7 12.2 Dried fruit, noncitrus 9.9 11.7 10.5 Canned fruit, noncitrus 24.7 21.3 19.7 17.4 Fruit juices 110.7 118.6 120.8 120.6 Total vegetables 338.8 353.1 408.2 428.3 147.9 157.2 181.9 201.7 Fresh vegetables Potatoes 52.5 48.5 48.8 47.2 Other 95.4 108.7 154.5 133.1 Processing vegetables 190.9 195.9 226.3 226.6 98.9 104.7 Vegetables for canning 101.1 109.4 62.9 63.5 74.4 69.9 Tomatoes Other 38.2 35.4 35.0 34.8 79.7 Vegetables for freezing 52.1 61.0 76.8 36.1 42.8 54.9 57.8 Potatoes Other 16.0 18.2 21.9 21.9 32.0 33.7 Dehydrated vegetables and chips 30.8 29.4 Pulses 7.0 6.5 8.1 8.6

Note: Totals may not add due to rounding. Source: USDA's Economic Research Service.



## Table 2-5

Annual average grain consumption was 45 percent higher in 2000 than in the 1970s

			Annual	averages		
Item	1950-59	1960-69	1970-79	1980-89	1990-99	2000
	Pounds per capita					
Total grain products <sup>1</sup>	155.4	142.5	138.2	157.4	190.6	199.9
Wheat flour	125.7	114.4	113.6	122.8	141.8	146.3
Corn products	15.4	13.8	11.0	17.3	24.5	28.4
Rice	5.3	7.1	7.3	11.3	17.5	19.7

<sup>1</sup> Includes oat products, barley products, and rye flour not shown separately. Source: USDA's Economic Research Service.

> Grain consumption has increased around 45%, giving rise to the "gluten" diet craze. In terms of nutrition, Americans do tend to consume less whole grain than recommended and more processed grains that recommended.

## What we are eating:

#### Table 2-6

America's sweet tooth increased 39 percent between 1950-59 and 2000 as use of corn sweeteners octupled

	Annual averages					
ltem	1950–59	1960-69	1970–79	1980-89	1990–99	2000
			Pounds per cap	vita, dry weight		
Total caloric sweeteners	109.6	114.4	123.7	126.5	145.9	152.4
Cane and beet sugar	96.7	98.0	96.0	68.4	64.7	65.6
Corn sweeteners	11.0	14.9	26.3	56.8	79.9	85.3
High fructose corn syrup	.0	.0	5.5	37.3	56.8	63.8
Glucose	7.4	10.9	16.6	16.0	19.3	18.1
Dextrose	3.5	4.1	4.3	3.5	3.8	3.4
Other caloric sweeteners	2.0	1.5	1.4	1.3	1.3	1.5

Note: Totals may not add due to rounding. 1Edible syrups (sugarcane, sorgo, maple, and refiner's), edible molasses, and honey. Source: USDA's Economic Research Service.

Total sweetener consumption has risen. We have a sweet tooth.



## Calories In > Calories Out = Weight Gain

- Rising caloric intake, on average
- Some changes in composition of intake
- Debates about the sources, causes, and influences on caloric intake

# Calorie Expenditure

- The economics of calories
  - In the industrial age, workers were <u>paid</u> to expend calories...work was hard.
  - In the post-industrial age, workers <u>must pay</u> to expend calories, either through actual payments or, at the very least, the opportunity cost of their time
- A trade-off between current income and calorie expenditure means less calorie expenditure, *ceteris paribus*.
- BUT, a recognition of the trade-off between today's opportunity cost and long-term health (and health cost) may change that calculation

Calorie Expenditure

## Met Exercise Recommendations



• The percentage of the population that met weekly requirements for aerobic exercise to maintain weight has increased.



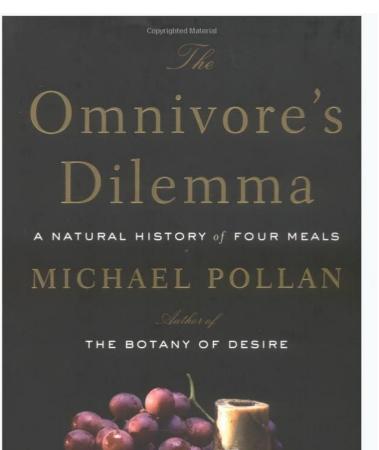
## Calories In > Calories Out = Weight Gain

- Calorie expenditure changes generally lag calorie intake changes---it takes time to change habits
- That change appears to be occurring



- Obesity has been on the rise, although recent data shows that rates have substantially "flattened out."
- General rise in caloric intake (and some changes in composition) with a delayed increase in caloric output.
- Why the rise in caloric intake? Cheap food?

## The Rise of the Food Subsidy Argument



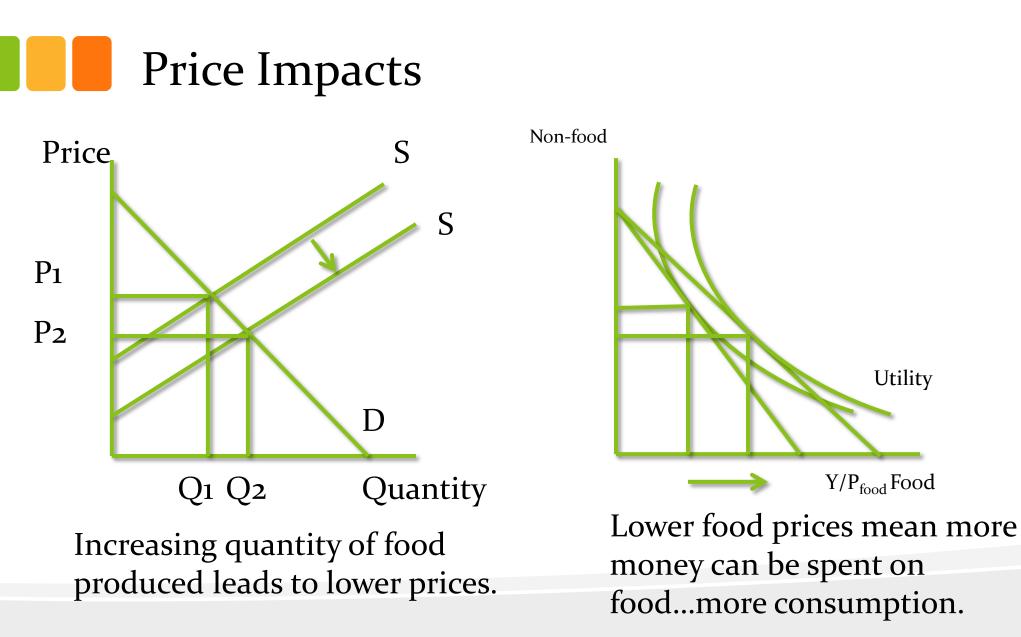
 As scientists and social commentators searched for an explanation to the rise of obesity, food subsidies became a natural target. After all, if we lower the price of food, don't we eat more?

## "Food" Subsidies

• Since 1933 (Great Depression), subsidies of one form or another have been provided to agricultural producers for the production of raw products (corn, wheat, etc.)

- Livestock and fruits and vegetables are not directly subsidized

• Subsides go to enhance price/income or reduce cost, thereby increasing supply and reducing price, *ceteris paribus*.



## Real Food Prices



Lends support to the idea that food prices have been steady-to declining in recent history despite a growing population.

## Food Prices and Income

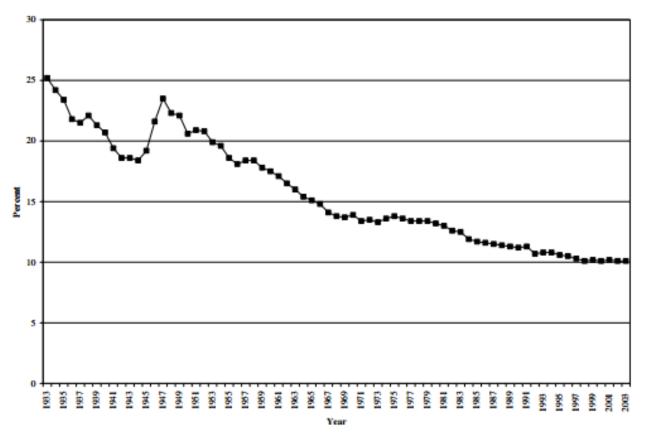


Fig. 1. Percentage of US disposable income spent on food, 1933-2003. Source: USDA ERS.

Income has grown faster than food prices, meaning a declining share of household income is spent on food.

# **So...**

- Real food prices have been static (with periods of real decline)
- Food as a percentage of our income has declined
- Ergo...rising food subsidies must be to blame here, right?



## The Case Against the Food Subsidy Argument

## Do we spend less on food?

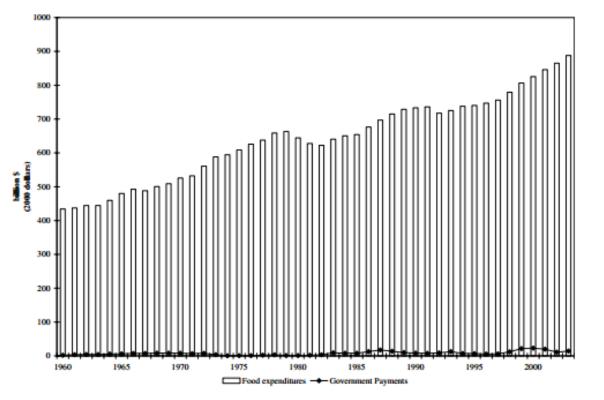


Fig. 2. Total US food expenditures and direct government payments to farmers, 1960–2003. Source: USDA-ERS.

In fact, no. We spend much more. BUT, we are purchasing a lot of marketing services.

## How much of what you pay actually goes to the farmer?

- What you pay at the retail store is divided among the market channel
- Farmers only get a fraction the size depends on a number of factors
- "Food subsidies" are only at the farmer level

## Farmer's Share of Retail Food Dollar

Did you know that farmers and ranchers receive only 15.8\* cents of every food dollar that consumers spend on food at home and away from home?

According to USDA, off farm costs including marketing, processing, wholesaling, distribution and retailing account for more than 80 cents of every food dollar spent in the United States.



Farmer: \$0.83

18 Ounce Box

Retail: \$4,19

Farmer: \$0.06

1 Head (2 Pounds)

Lettuce

Cereal







Retail: \$7.99 Farmer: \$2.09

Tomatoes

1 Pound

Milk

Farmer's share derived from USDA, NASS "Agricultural Prices," 2014. Retail based on Safeway (SE) brand except where noted.

Retail: \$2.69 Farmer: \$0.16

Farmer: \$1.53\*\*\*

Flour

**Boneless Ham** 



Retail: \$3,49

Farmer: \$0.78

Retail: \$3.99 Farmer: \$0.83





Retail: \$2.79 Farmer: \$1.03\*\*\*

Retail: \$4.69 Farmer: \$1.87

\*Figure according to U.S. Department of Agriculture Economic Research Service

1 Gallon, Fat Free

Retail: \$4.29 Farmer: \$0.24



Retail: \$5.49 Farmer: \$0.45

Farmer: \$0.07



Fresh Carrots



Beer

Retail: \$4.39 Farmer: \$0.06







**Fresh Potatoes** 

Russet, 5 Pounds



Potato Chips

Lays Classic, 10.5 oz

Eggs

1 Dozen

## A Thought Experiment

• Assume that subsidies lowered the price of wheat by 20% (a huge amount):

	Wheat	Bread	Consumption
Old	0.16	2.69	
New	0.13	2.66	
% Change	-20	-1.2	0.24

So, a 20% decline in the farm price in wheat would result in only a 1.2% decline in retail price of bread, which would result in only a 0.24% rise in bread consumption.

# Implications

- The distance between farm and retail in terms of marketing costs means that even large changes in farm level prices are unlikely to have substantial changes on retail consumption.
  - Caveat: the less processed the food, the large the impact of farm level prices.
- Hard to make a case that food subsidies have made a substantial change in food consumption

# But wait, haven't food subsidies skewed what we eat?

	1950-59	2000	% Change
Red Meat	106.7	113.5	6%
Poultry	20.5	66.5	224%
Fish	10.9	15.2	39%
Eggs	374	250	-33%
Cheese	7.7	29.8	287%
Frozen Dairy	23	27.8	21%
Yogurt	0.2	9.9	4850%
Milk	36.4	22.6	-38%
Fruit	248.7	279.4	12%
Vegetables	338.8	428.3	26%
Grains	155.4	199.9	<b>29%</b>
Sweetners	109.6	152.4	39%

The unweighted average growth of subsidized foods (excluding yogurt) is 68% while the average for non-subsidized foods is 48%, but these are not significantly different.

# Conclusions

- It is a tough case to make to suggest that food subsidies have been a primary cause of obesity.
  - Countries with low subsidy rates like Australia have consistent obesity rates with the US.
  - Marketing costs separate farm and retail levels such that even large changes in farm prices are not likely to affect consumption much
  - Food subsidies have not really altered the composition of what we eat

## Then why are we fat?

- Increased opportunity cost of food preparation
  - More eating out
    - More sugars/salts; bigger portion sizes
  - Less exercise
- Less recognition of trade-offs
  - Food-to-exercise; how many minutes on that treadmill for that donut?
  - Inter-temporal trade-offs; fat today, less healthy tomorrow

## Some considerations

- Food intake
  - Habit formation
    - Advertising? Convenience? Cost of will-power?
  - Choices
    - Potato chips vs. baked potato?
    - Poverty and food assistance
- Caloric Output
  - Subsidizing exercise
  - Choices
    - Stairs vs. elevator