

Texas Tech University
Jerry S. Rawls College of Business

ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2016-2017

Student Name: _____ GPA: _____ Date: _____
R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*Admission into the Energy Commerce program
	*Completion of all Lower Division RCOBA & University required courses.

Upper Division Core		
BLAW 3391	Business Law I. Prerequisite: C or better in ENGL 1301 and 1302	Upper Division Core (Min. 2.75 TTU GPA)
FIN 3320	Financial Management. Prereq: C or better in ACCT 2300 and ECO 2305. Prereq or coreq: C or better in ACCT 2301 and MATH 2345.	
ISQS 3344	Introduction to Production and Operations Management. Prerequisite: C or better in ISQS 2340 and MATH 2345.	
MKT 3350	Introduction to Marketing. Prerequisite: C or better in ECO 2305.	
MGT 3370	Organization and Management.	
BCOM 3373	Business Communication. Prereq: C or better in ENGL 1301 & 1302.(Writing Intensive)	

Major Courses			
ENCO 3301	Energy Industry Fundamentals. Prerequisite: Admission into the Energy Commerce program.		Required (30 hrs.)
ENCO 3365	Energy Markets. Prerequisite: C or better in ENCO 3301, ENCO 3385 & BECO 4310.		
ENCO 3376	Exploration & Production Techniques. Prerequisite: C or better in ENCO 3301 & ENCO 3385.		
ENCO 3385	Petroleum Land Management. Prerequisite: Admission into the Energy Commerce program.		
ENCO 4330	Geopolitics of Energy. Prereq: C or better in ENCO 3301, ENCO 3376 & ENCO 3385.		
ENCO 4362	U.S. Policy & Regulation. Prerequisite: C or better in ENCO 3301 & ENCO 3385.		
ENCO 4375	Energy Finance. Prerequisite: C or better in ENCO 3301, ENCO 3385 & FIN 3320.		
ENCO 4395	Oil & Gas Law I. Prerequisite: C or better in ENCO 3301 & ENCO 3385.		
ENCO 4399	Senior Seminar in Energy Commerce. Prerequisite: C or better in ENCO 3301, 3385 & 4395.		
	Approved Study Abroad or Approved Junior/Senior Level Course. (must be approved by department)		
Cohort	ENCO 3386	Oil & Gas Agreements I. Prerequisite: C or better in ENCO 3301 & 3385.	ENCO Electives (Choose one cohort-all courses in a cohort must be taken)
Option	ENCO 4386	Oil & Gas Agreements II. Prerequisite: C or better in ENCO 3386.	
#1	ENCO 4396	Oil & Gas Law II. Prerequisite: C or better in ENCO 4395.	
Cohort	ENCO 4344	Energy Analytics & Strategy. Prerequisite: C or better in ENCO 3365.	
Option	Choose 2 from the following:		
#2	ACCT 3304	Intermediate Accounting I	
	ACCT 4310	Energy Accounting	
	FIN 3321	Financial Statement Analysis	
	FIN 3322	Corporate Finance I	
Upper Level Economics			
BECO 4310		Applied Business Economics. Prereq: C or better in ECO 2305.	

60 hrs.

Additional Notes: