# MANAGEMENT MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2017-2018

**Program Requirements**

- * 120 Hours
- *A minimum 2.75 TTU GPA
- *Must make a "B" or better in MGT 3370

## Upper Division Core

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Prerequisites</th>
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</thead>
<tbody>
<tr>
<td>BCOM 3373</td>
<td>Managerial Communication.</td>
<td>Prereq: C or better in ENGL 1301 &amp; 1302.</td>
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<tr>
<td>BECO 4310</td>
<td>Applied Business Economics.</td>
<td>Prereq: C or better in ECO 2305.</td>
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<tr>
<td>BLAW 3391</td>
<td>Business Law I.</td>
<td>Prereq: C or better in ENGL 1301 and 1302</td>
</tr>
<tr>
<td>FIN 3320</td>
<td>Financial Management.</td>
<td>Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.</td>
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<tr>
<td>ISQS 3344</td>
<td>Introduction to Production and Operations Management.</td>
<td>Prereq: C or better in ISQS 2340 and MATH 2345.</td>
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<tr>
<td>MGT 3370</td>
<td>Organization and Management</td>
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<tr>
<td>MKT 3350</td>
<td>Introduction to Marketing.</td>
<td>Prereq: C or better in ECO 2305.</td>
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## Major Courses

**Upper Division Core (Min. 2.75 TTU GPA)**

- **Group A** (Choose four)
  - MGT 3376: Organizational Behavior. Prerequisite: B or better in MGT 3370.
  - MGT 3379: Advanced Organization and Management. Prerequisite: B or better in MGT 3370.
  - MGT 3374: Managing Human Resources. Prerequisite: C or better in MGT 3370.
  - MGT 3375: Entrepreneurship: New Value Creation. Prerequisite: C or better in MGT 3370.
  - MGT 4370: Consulting to Entrepreneurial Organizations. Prerequisite: C or better in MGT 3370.
  - MGT 4373: Leadership Ethics. Prerequisite: C or better in MGT 3370.
  - MGT 4375: International Management. Prereq: C or better in MGT 3370.
  - MGT 4376: Ent: Discovering Entrepreneurial Opportunities. Prerequisite: C or better in MGT 3370.
  - MGT 4377: Family Enterprise. Prerequisite: Previous experience in a family business or intent to establish a family business.
  - MGT 4379: Technology Commercialization.
  - MGT 4384: Managing Conflict and Negotiation. Prereq: C or better in MGT 3370.
  - MGT 4385: Recruitment, Selection & Retention. Prerequisite: C or better in MGT 3370.
  - MGT 4388: Change and Innovation Processes. Prerequisite: C or better in MGT 3370.
  - MGT 4389: Team Leadership. Prerequisite: C or better in MGT 3370.
  - MGT 4397: Management and the Business Environment. Prereq: C or better in MGT 3370.

**Group B**

- MGT 4380: Strategic Management. Prerequisite: C or better in MGT 3370.

**Capstone**

**Electives**

- Free Electives

**Additional Notes:**

- 60 hrs.

**NOTE:** One course chosen from any junior-or senior-level business course provided it is not used to fulfill another requirement.

**Required**

Student Name: __________________________________________ GPA: __________ Date: ________________

R Number: ____________________________________________ Advisor: ________________________________

3.20.17