

MANAGEMENT MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2019-2020

Student Name: _____ GPA: _____ Date: _____

R Number: _____ Advisor: _____

Program Requirements	*120 Hours
	*A minimum 2.75 TTU GPA
	*Must make a "B" or better in MGT 3370

Upper Division Core		
BCOM 3373[^]	Managerial Communication. Prereq: C or better in ENGL 1301 & 1302.	Upper Division Core (Min. 2.75 TTU GPA)
BECO 4310[^]	Applied Business Economics. Prereq: C or better in ECO 2305.	
BLAW 3391[^]	Business Law I. Prereq: C or better in ENGL 1301 and 1302.	
FIN 3320[^]	Financial Management. Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.	
ISQS 3344[^]	Introduction to Production and Operations Management. Prereq: C or better in ISQS 2340 and MATH 2345.	
MGT 3370[^]	Organization and Management. Prereq: C or better in MATH 1331.	
MKT 3350[^]	Introduction to Marketing. Prereq: C or better in ECO 2305 and MATH 1331.	

Major Courses		
***ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE.		
MGT 3376[^]	Organizational Behavior. Prerequisite: B or better in MGT 3370.	Required
MGT 3374[^]	Managing Human Resources. Prerequisite: B or better in MGT 3370.	
MGT 3375[^]	Entrepreneurship: New Value Creation. Prereq: C or better in MGT 3370.	Group A (Choose four)
MGT 3379	Advanced Organization and Management. Prereq: C or better in MGT 3370.	
MGT 3390	Perspectives on Entrepreneurship. Prereq: C or better in MGT 3370.	
MGT 4373[^]	Leadership Ethics. Prerequisite: C or better in MGT 3370.	
MGT 4375[^]	International Management. Prereq: C or better in MGT 3370.	
MGT 4376	Ent: Discovering Entrepreneurial Opportunities. Prerequisite: C or better in MGT 3370.	
MGT 4377	Family Enterprise. Prerequisite: Previous experience in a family business or intent to establish a family business.	
MGT 4379	Technology Commercialization.	
MGT 4384[^]	Managing Conflict and Negotiation. Prereq: C or better in MGT 3370.	
MGT 4385	Recruitment, Selection & Retention. Prerequisite: C or better in MGT 3370.	
MGT 4388[^]	Change and Innovation Processes. Prerequisite: C or better in MGT 3370.	
MGT 4389	Team Leadership. Prerequisite: C or better in MGT 3370.	
MGT 4397[^]	Management and the Business Environment. Prereq: C or better in MGT 3370.	Group B
<i>NOTE: One course chosen from any junior-or senior-level business course provided it is not used to fulfill another requirement.</i>		
MGT 4380[^]	Strategic Management. Prerequisite: C or better in MGT 3370.	Capstone

Electives		
Free Electives		hours or enough to complete

57 hrs.

Additional Notes:

Courses marked with a ^ are also offered through a Rawls Study Abroad program.