

Texas Tech University
Jerry S. Rawls College of Business

ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2019-2020

Student Name: _____ GPA: _____ Date: _____
R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*Admission into the Energy Commerce program
	*Completion of all Lower Division RCOBA & University required courses.

Upper Division Core

BCOM 3373[^]	Business Communication. Prereq: C or better in ENGL 1301 & 1302.	Upper Division Core (Min. 2.75 TTU GPA)
BECO 4310[^]	Applied Business Economics. Prereq: C or better in ECO 2305.	
BLAW 3391[^]	Business Law I. Prerequisite: C or better in ENGL 1301 and 1302.	
FIN 3320[^]	Financial Management. Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.	
ISQS 3344[^]	Introduction to Production and Operations Management. Prerequisite: C or better in ISQS 2340 and MATH 2345.	
MGT 3370[^]	Organization and Management. Prereq: C or better in MATH 1331.	
MKT 3350[^]	Introduction to Marketing. Prereq: C or better in ECO 2305 and MATH 1331.	

Major Courses

*****ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE.**

It is a student's responsibility to be aware of prerequisites and if courses are only offered in certain semesters

ENCO 3301	Energy Industry Fundamentals. Prerequisite: Admission into the Energy Commerce program. Fall only	Required (21 hrs.)
ENCO 3365	Energy Markets. Prerequisite: C or better in ENCO 3301, ENCO 3385 & BECO 4310. Spring only	
ENCO 3376	Expl. & Prod. Techniques. Prerequisite: C or better in ENCO 3301, 3385, GEOL 1303/1101. Spring only	
ENCO 3385	Petroleum Land Management. Prerequisite: Admission into the Energy Commerce program. Fall Only	
ENCO 4362	U.S. Policy & Regulation. Prerequisite: C or better in ENCO 3301 & ENCO 3385. Fall & Spring	
ENCO 4375	Energy Finance. Prerequisite: C or better in ENCO 3301, ENCO 3385 & FIN 3320. Fall & Spring	
ENCO 4395	Oil & Gas Law I. Prerequisite: C or better in ENCO 3301 & ENCO 3385. Spring Only	
ENCO 4399	Senior Seminar in Energy Commerce. Prerequisite: C or better in ENCO 3301, ENCO 3385 and ENCO 4395. Spring only	Capstone
Cohort	ENCO 3386 Oil & Gas Agreements I. Prerequisite: C or better in ENCO 3301 & 3385. Spring only	ENCO Electives (Choose one cohort)
Option	ENCO 4386 Oil & Gas Agreements II. Prerequisite: C or better in ENCO 3301 & 3385. Fall only	
#1	ENCO 4396 Oil & Gas Law II. Prerequisite: C or better in ENCO 4395. Fall only	
	GIST 3300 Geographic Information Systems.	
Cohort	ENCO 3392 Energy Quantitative Methods. Prerequisite: C or better in ENCO 3301 & 3385. Fall only	
Option	ENCO 4312 Energy & Env. Economics. Prerequisite: C or better in ENCO 3301 & 3385. Fall & Spring	
#2	ENCO 4344 Energy Analytics & Strategy. Prerequisite: C or better in ENCO 3365. Spring only	
	FIN 3321[^] Financial Statement Analysis. Prerequisite: B or better in FIN 3320.	

57 hrs.

Additional Notes:

Courses marked with a ^ are also offered through a Rawls Study Abroad program.