

Texas Tech University  
Jerry S. Rawls College of Business

## ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree  
Catalog Years 2022-2023

Student Name: \_\_\_\_\_ GPA: \_\_\_\_\_ Date: \_\_\_\_\_  
R Number: \_\_\_\_\_ Advisor: \_\_\_\_\_

Program Requirements	* 120 Hours
	*Admission into the Energy Commerce program
	*Completion of all Lower Division RCOBA & University required courses.

Upper Division Core	
<b>BECO 3310</b>	<b>Applied Business Economics.</b> Prereq: C or better in ECO 2305. Minimum 2.75 GPA.
<b>BLAW 3391</b>	<b>Business Law I.</b> Prerequisite: C or better in ENGL 1301 and 1302. Minimum 2.75 GPA
<b>FIN 3320</b>	<b>Financial Management.</b> Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.
<b>ISQS 3344</b>	<b>Introduction to Production and Operations Management.</b> Prerequisite: C or better in ISQS 2340 and MATH 2345. Minimum 2.75 GPA.
<b>PCOM 3373</b>	<b>Business Communication.</b> Prereq: C or better in ENGL 1301 & 1302. Minimum 2.75 GPA
<b>MGT 3370</b>	<b>Organization and Management.</b> Prereq: C or better in MATH 1331 or Math 1451. Minimum 2.75 GPA
<b>MKT 3350</b>	<b>Introduction to Marketing.</b> Prerequisite: C or better in ECO 2305. Minimum 2.75 GPA

Major Courses	
<b>***ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE***</b>	
<b>**It is a student's responsibility to be aware of prerequisites and course availability**</b>	
<b>*All major courses require a minimum 2.75 unless otherwise noted*</b>	
<b>ENCO 3301</b>	<b>Energy Industry Fundamentals.</b> Prerequisite: 3.0 cumulative GPA. Completion of all lower division courses. Fall only
<b>ENCO 3365</b>	<b>Energy Markets.</b> Prerequisite: C or better in ENCO 3301, ENCO 3385, BECO 3310 & FIN 3320. Spring only
<b>ENCO 3376</b>	<b>Expl. &amp; Prod. Techniques.</b> Prerequisite: C or better in ENCO 3301, 3385, GEOL 1303/1101. Spring only
<b>ENCO 3385</b>	<b>Petroleum Land Management.</b> Prerequisite: 3.0 cumulative GPA. Completion of all lower division courses. Fall only
<b>ENCO 4362</b>	<b>Regulation of Energy Resources.</b> Prerequisite: C or better in ENCO 3301 & ENCO 3385. Fall & Spring
<b>ENCO 4375</b>	<b>Energy Finance.</b> Prerequisite: C or better in ENCO 3301, ENCO 3385 & FIN 3320. Fall & Spring
<b>ENCO 4395</b>	<b>Oil &amp; Gas Law I.</b> Prerequisite: C or better in ENCO 3301 & ENCO 3385. Spring only
<b>ENCO 4399</b>	<b>Senior Seminar in Energy Commerce.</b> Prerequisite: C or better in ENCO 3301, ENCO 3385, ENCO 3365 and ENCO 4395. Spring only
<b>Cohort</b>	<b>ENCO 3345</b> <b>Energy Systems.</b> Prerequisite: C or better in ENCO 3301 & 3385. Spring only
<b>Option</b>	<b>ENCO 3386</b> <b>Oil &amp; Gas Agreements I.</b> Prerequisite: C or better in ENCO 3301 & 3385. Spring only
<b>#1</b>	<b>ENCO 4386</b> <b>Oil &amp; Gas Agreements II.</b> Prerequisite: C or better in ENCO 3301 & 3385. Fall only
	<b>ENCO 4396</b> <b>Oil &amp; Gas Law II.</b> Prerequisite: C or better in ENCO 4395. Fall only
<b>Cohort</b>	<b>ENCO 3392</b> <b>Energy Quantitative Methods.</b> Prerequisite: C or better in ENCO 3301 & 3385. Fall only
<b>Option</b>	<b>ENCO 4320</b> <b>Energy Power Markets &amp; Trading.</b> Prerequisite: C or better in ENCO 3365. Fall only
<b>#2</b>	<b>ENCO 4344</b> <b>Energy Analytics &amp; Strategy.</b> Prerequisite: C or better in ENCO 3365. Spring only
	<b>ENCO 4354</b> <b>Acquisitions &amp; Divestitures.</b> Prerequisite: C or better in ENCO 3301 & 3385. Spring only

60 hrs.

Additional Notes:

8/18/2022

# ENERGY COMMERCE MAJOR

2021-2022

Sequence courses as outlined below.

Failure to follow sequencing may result in your graduation being delayed.

## Cohort Option #1 (upstream)

Junior Year				Senior Year			
Fall		Spring		Fall		Spring	
ENCO 3301	Fundamentals	ENCO 3345	Energy Systems	ENCO 4362	Regul. En.	ENCO 4399	Sr. Seminar
ENCO 3385	PLM	ENCO 3365	En. Mkts	ENCO 4386	Agreements II	ENCO 4375	En. Finance
BLAW 3391	Business Law	ENCO 3376	Expl. & Prod.	ENCO 4396	O&G Law II	MGT 3370	Intro Mgt
FIN 3320	Fin. Mgt	ENCO 3386	Agreements I	ISQS 3344	Op. Mgt	PCOM 3373	Bus. Comm.
BECO 3310	Bus. Economics	ENCO 4395	O&G Law I	MKT 3350	Intro Mktg		

## Cohort Option #2 (midstream/downstream)

Junior Year				Senior Year			
Fall		Spring		Fall		Spring	
ENCO 3301	Fundamentals	ENCO 3365	En. Mkts	ENCO 3392	Quant. Methods	ENCO 4399	Sr. Seminar
ENCO 3385	PLM	ENCO 3376	Expl. & Prod.	ENCO 4320	Power Trading	ENCO 4344	En. Analytics
BLAW 3391	Business Law	ENCO 4395	O&G Law I	ENCO 4375	En. Finance	ENCO 4362	Regul. En.
FIN 3320	Fin. Mgt	PCOM 3373	Bus. Comm.	MGT 3370	Intro Mgt	ENCO 4354	A&D
BECO 3310	Bus. Economics	ISQS 3344	Op. Mgt	MKT 3350	Intro Mktg		

**Both Cohort Options in 4 semesters (only if a student has less than 4 or less Upper Division core courses remaining)**

Both Cohort Options may be completed in 5 semesters

Junior Year				Senior Year			
Fall		Spring		Fall		Spring	
ENCO 3301	Fundamentals	ENCO 3365	En. Mkts	ENCO 3392	Quant. Methods	ENCO 4399	Sr. Seminar
ENCO 3385	PLM	ENCO 4395	O&G Law I	ENCO 4320	Power Trading	ENCO 4344	En. Analytics
BLAW 3391	Business Law	ENCO 3386	Agreements I	ENCO 4386	Agreements II	ENCO 4362	Regul. En.
FIN 3320	Fin. Mgt	ENCO 3376	Expl. & Prod.	ENCO 4396	O&G Law II	ENCO 3345	Energy Syst.
BECO 3310	Bus. Economics	UD Core		ENCO 4375	En. Finance	ENCO 4354	A&D