## Texas Tech University
Jerry S. Rawls College of Business

### ENERGY COMMERCE MAJOR
Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2014-2015

| Student Name: ___________________________ | GPA: __________ | Date: ________________ |
| R Number: _________________________________ | Advisor: ___________________________ |

Admission to the Energy Commerce program is limited to fifty incoming students (junior level academic standing) each year. Admission is competitive and based on a minimum 3.25 cumulative GPA, application, writing sample, resume submission and oral interview. All lower level RCOBA and university required courses must be completed before starting the Energy Commerce program.

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<tr>
<th>Program Requirements</th>
<th>* 120 Hours</th>
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<td>* Due to sequencing of courses this degree program will take 2 academic years to complete.</td>
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### Upper Division Core

- **BLAW 3391** Business Law I. Prerequisite: C or better in ENGL 1301 and 1302
- **FIN 3320** Financial Management. Prerequisite: C or better in ACCT 2300, ACCT 2301, ECO 2302 and MATH 2345.
- **ISQS 3344** Introduction to Production and Operations Management. Prerequisite: C or better in ISQS 2340 and MATH 2345.
- **MKT 3350** Introduction to Marketing. Prerequisite: C or better in ECO 2302.
- **MGT 3370** Organization and Management
- **MGT 3373** Managerial Communication. Prerequisite: C or better in ENGL 1301 & 1302.

### Major Courses

- **ENCO 3301** Energy Industry Fundamentals. Prereq: permission of department. **Fall Only.**
- **ENCO 3365** Energy Markets. Prereq: C or better in ENCO 3301, ENCO 3385 and ENCO 3376.
- **ENCO 3376** Exploration and Production Techniques. Prereq: C or better in ENCO 3301 and ENCO 3385. **Spring Only.**
- **ENCO 3386** Oil & Gas Agreements I. Prerequisite: C or better in ENCO 3301, ENCO 3385 and ENCO 4395. **Fall Only.**
- **ENCO 4362** U.S. Energy Policy & Regulation. Prereq: C or better in ENCO 3301 and ENCO 3385.
- **ENCO 4375** Energy Finance. Prereq: C or better in ENCO 3301, ENCO 3385, ENCO 4395 and FIN 3320.
- **ENCO 4386** Oil & Gas Agreements II. Prerequisite: C or better in ENCO 3301 and ENCO 3385. **Spring Only.**
- **ENCO 4395** Oil and Gas Law I. Prerequisite: C or better in ENCO 3301 and ENCO 3385. **Spring Only.**
- **ENCO 4396** Oil and Gas Law II. Prerequisite: C or better in ENCO 4395. **Fall Only.**
- **PFP 3301** Intro to Personal Finance
- **ENCO 4312** Energy & Environmental Economics. Prereq: C or better in ENCO 3301 and ENCO 3385.
- **ENCO 4325** Global Energy Perspectives. Prerequisite: C or better in ENCO 3301 and ENCO 3385. **Study Abroad, summer only.**
- **ENCO 4390** World Energy Project. Prerequisite: C or better in ENCO 3301 and ENCO 3385 and Permission of Instructor. **Study Abroad, summer only.**
- **ACCT 4310** Petroleum Accounting. Prerequisite: B or better in ACCT 2300 & ACCT 2301.
- **ENCO 4330** Global Energy Transactions. Prerequisite: C or better in ENCO 3301 and ENCO 3385. **Final year, spring only.**

### Upper Level Economics

- **BECO 4310** Applied Business Economics. Prerequisite: C or better in ECO 2302.

60 hrs. Additional Notes:

7.1.14