West Texas Economic Opportunity Forum
Lubbock Memorial Civic Center
1501 Sixth Street, Lubbock Texas
March 22, 2006

7:30 - 8:30a.m.  
Exhibitor Set-Up
Banquet Hall/Pedestrian Mall

8:00 – 11:30a.m.  
Registration

8:0 – 9:00a.m.  
Continental Breakfast/Exhibits Open
Banquet Hall

9:00 – 9:30a.m.  
Welcome Remarks
Lubbock Mayor Marc McDougal
Jim Brunjes, Senior Vice Chancellor and CFO, Texas Tech University
Norma Barrera, HUB Discussion Workgroup Chair

9:30 – 9:35a.m.  
Welcome and Introduction of Governor Rick Perry
Senator Robert Duncan

9:40 – 10:00a.m.  
Keynote Speaker: Governor Rick Perry

10:00 - 11:05a.m.  
Financing Business Growth and Expansion
Joseph Montes, SBA Regional Director
Calvin Davis – SBA District Director - Moderator
How to get money from traditional local lenders – Jerry Vance, Lubbock National Bank
How to get a guaranteed loan through the US SBA, Calvin Davis – SBA District Director
Products and Services of the SBDC, Steve Anderson Texas Tech SBDC
How to get a loan from CDFI’s – Elvira Valles, Accion Texas

11:05 – 11:15a.m.  
Break
11:15 – 11:45 a.m. **Health Care for Small Employers**
What are HSAs and how do they apply to me – Richard T.P. Willis, Market President Humana Central and West Texas Region

11:45 – 12:50 p.m. **Lunch**
Feedback from Previous Summits: You Spoke, We Responded
Texas Workforce Commissioner for Employers Ron Lehman

12:30 – 12:50 p.m. **Lunch Speaker: Mr. John Sharp, Chair, Texas Tax Reform Commission**

1:30 – 3:00 p.m. Room 108/109
**Texas Department of Transportation Liaison Meeting**
Geri Bartel, HUB Representative, TxDOT
Berdell Collins, Education & Outreach, TxDOT

1:45 – 2:45 p.m. Room 110
**Texas Building and Procurement Commission HUB Certification**
Stephanie Richmond, Statewide HUB Manager, TBPC

Room 111/112
**Life After HUB Certification**
Norma Barrera, HUB Discussion Workgroup Chair

2:45 – 3:00 p.m. Break

3:00 – 4:00 p.m. Room 110
**Texas Building and Procurement Commission HUB Certification**
Lynn M. Hodie, Statewide HUB Marketing Coordinator, TBPC

Room 111/112
**Life After HUB Certification**
Norma Barrera, HUB Discussion Workgroup Chair

4:00 p.m **Forum and Exhibit Booths Close**