



STAX/SCO Options of Cotton Farmers in the 2014 Farm Bill

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Farm bill 2014



- Title I (Commodity Program)
- Title XI (Federal Crop Insurance Program)

Title I (Commodity Program)



- Price Loss Coverage (PLC)
- Agricultural Risk Coverage (ARC)
 - One time decision for 2014-2018 crop

COTTON IS NOT ELIGIBLE FOR EITHER PROGRAMS

Title XI (Federal Crop Insurance Program)



- Deep Loss Insurance Products
 - Common Crop Insurance Policy (CCIP)
 - Area Risk Protection Insurance Plan (ARPI)
- Shallow Loss Insurance Products
 - Supplemental Coverage Option Endorsement (SCO Endorsement)
 - Stacked Income Protection Plan (STAX)

Common Crop Insurance Policy (CCIP)



- Yield Protection (YP)
- Revenue Protection (RP)
- Revenue Protection with Harvest Price Exclusion (RP-HPE)
- Coverage level: 50% 85%
- Premium Subsidy Percent:

| Coverage level % | 50 | 55 | 60 | 65 | 70 | 75 | 80 | 85 |
|------------------------|----|----|----|----|----|-----------|----|----|
| Basic or optional unit | 67 | 64 | 64 | 58 | 58 | 55 | 48 | 38 |
| Enterprise unit | 80 | 80 | 80 | 80 | 80 | 77 | 68 | 53 |

Area Risk Protection Insurance Plan (ARPI)



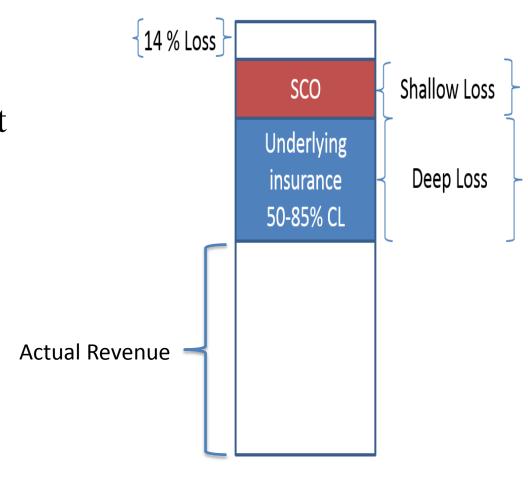
- Area Yield Protection (AYP)
- Area Revenue Protection (ARP)
- Area Revenue Protection with Harvest Price Exclusion (ARP-HPE)
- Coverage levels: 70% 90%
- Premium Subsidy:

| Coverage level % | 70 | 75 | 80 | 85 | 90 |
|-------------------|----|-----------|----|----|----|
| Premium subsidy % | 59 | 59 | 55 | 55 | 51 |

Supplemental Coverage Option Endorsement (SCO Endorsement)



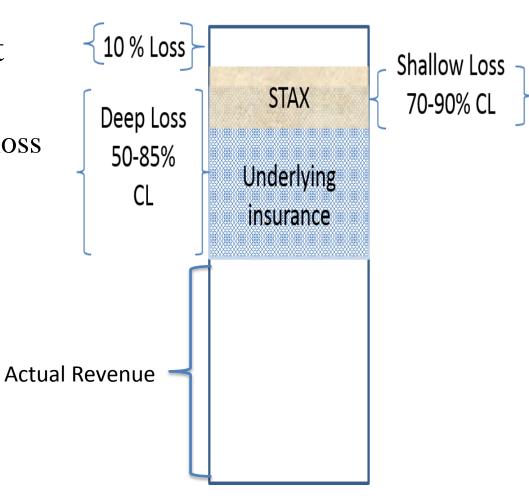
- SCO with Yield Protection (SCO-YP)
- SCO with Revenue Protection (SCO-RP)
- SCO with Revenue Protection with Harvest Price Exclusion (SCO-RP-HPE)
- Coverage level:
 - Continuous coverage
 - underlying coverage level 86%
- Subsidy:
 - 65% subsidy for all coverage levels
- Protection Factor: 100%



Stacked Income Protection Plan (STAX)



- STAX with Revenue Protection (STAX-RP)
- STAX with Revenue Protection with Harvest Price Exclusion (STAX-RP-HPE)
 - Could combine with any CCIP and ARPI (deep loss insurance)
- Coverage level:
 - No overlapping coverage level with deep loss insurance
 - *Range 70-90% in any 5-20% interval*
- Subsidy:
 - 80% subsidy for all coverage levels
- Protection Factor: 80% -120%



Analysis



- Panel Survey to Construct 2500 acres Representative farms for Hockley and Lynn Counties
 - Lynn County dry land cotton farms
 - Hockley County Irrigated and dry land cotton farms
 - High Yield Farm and Low Yield Farm for both counties

Data and Methods



Simulated Scenarios Assuming Enterprise Unit Level Coverage

- Lynn County
 - High Yield Dry Land Cotton Farm
 - Low Yield Dry Land Cotton Farm
- Hockley County
 - High Yield Irrigated and Dry Land Cotton Farm
 - Low Yield Irrigated and Dry Land Cotton Farm

Lynn Farm Characteristics



- Dry land cotton farm of 2500 acres
 - Own acres = 667 acres
 - Shared acres = 1833 acres
- Initial producer net worth = \$373,044

Cotton Yield Characteristics

| | Mean (lb./acres) | Standard Deviation (lb./acres) |
|------------------------|-------------------|--------------------------------|
| Low Productivity Farm | 304 | 146 |
| High Productivity Farm | 494 | 187 |
| Survey County | 383 | 129 |
| RMA Expected County | 282 | |

Hockley Farm Characteristics



- Total irrigated and dry land cotton farm 2500 acres
- Initial producer net worth = \$964,276

Farm Characteristics

| | Owned acres | Shared Acres |
|-----------|-------------|--------------|
| Dry Land | 394 | 700 |
| Irrigated | 569 | 837 |

Hockley Farm Characteristics



Cotton Yield Characteristics

| | Mean (lb./acres) | Standard Deviation (lb./acres) |
|----------------------------------|-------------------|--------------------------------|
| Dry Land Low Productivity Farm | 230 | 132 |
| Dry Land High Productivity Farm | 417 | 188 |
| Survey Dry Land County | 328 | 141 |
| RMA Expected Dry Land County | 292 | |
| Irrigated Low Productivity Farm | 596 | 215 |
| Irrigated High Productivity Farm | 1,032 | 312 |
| Survey Irrigated County | 808 | 198 |
| RMA Expected Irrigated County | 846 | |



Results: Risk Neutral (Profit maximizer)

Lynn County Low Productivity Dry Land Cotton Farm per Acre Certainty Equivalent Difference Using *RMA Expected County Yield*



| Insurance Policy (Risk Neutral: coefficient of risk aversion, r = 0) | | Per Acre Benefit Over No Insurance Case | | |
|--|--------------------------------|---|----------------------|-----------------------|
| | | No Insurance Underlying | Yield Protection | Revenue Protection |
| Underlying policy | Benefit Over No Insurance Case | | \$7.66 | \$9.21 |
| | optimal coverage level | | 75% | 75% |
| sco | Benefit Over No Insurance Case | | \$6.52 | \$8.17 |
| | optimal coverage level | | 75% | 75% |
| STAX_RP | Benefit Over No Insurance Case | \$1.39 | \$8.96 | \$10.51 |
| | optimal coverage level | 90%-70%, 1.2 | 75%, 90%-75%, 1.2 | 75%, 90%-75%, 1.2 |
| STAX_RP_HPE | Benefit Over No Insurance Case | \$0.87 | \$8.53 | \$10.08 |
| | optimal coverage level | 90%-75%, 1.2 | 75%, 90%-75%, 1.2 | 75%, 90%-75%, 1.2 |

Results: Risk Neutral (coefficient of risk aversion, r = 0)



Lynn County-Low Yield Dry Land Cotton Farm Using Survey County Mean Yield

| | Per Acre Benefit Over No Insurance Case | Optimal choice |
|---|--|------------------|
| Yield Protection (YP) | \$7.66 | 75% |
| Revenue Protection (RP) | \$9.21 | 75% |
| Revenue Protection With Harvest Price Exclusion (RPHPE) | \$7.77 | 75% |
| SCO Revenue Protection (SCO RP) | \$11.57 | 75% |
| STAX- RP-RP | \$18.34 | 75%, 90-75%, 1.2 |
| STAX-RPHPE_RP | \$16.99 | 75%, 90-75%, 1.2 |

Results: Risk Neutral (coefficient of risk aversion, r = 0)



Hockley County-Low Yield Dry Land and Irrigated Cotton Farm Using RMA Expected County Yield

| | Per Acre Benefit Over No Insurance Case | Optimal choice |
|---|--|------------------|
| Yield Protection (YP) | \$17.43 | 75% |
| Revenue Protection (RP) | \$20.16 | 75% |
| Revenue Protection With Harvest Price Exclusion (RPHPE) | \$16.21 | 75% |
| SCO Revenue Protection (SCO RP) | \$25.84 | 75% |
| STAX- RP-RP | \$37.90 | 70%, 90-70%, 1.2 |
| STAX-RPHPE_RP | \$34.58 | 70%, 90-70%, 1.2 |

Results: Risk Neutral (coefficient of risk aversion, r = 0)



Hockley County-Low Yield Dry Land and Irrigated Cotton Farm Using Survey County Mean Yield

| | Per Acre Benefit Over No Insurance Case | Optimal choice |
|---|--|------------------|
| Yield Protection (YP) | \$17.43 | 75% |
| Revenue Protection (RP) | \$20.16 | 75% |
| Revenue Protection With Harvest Price Exclusion (RPHPE) | \$16.21 | 80% |
| SCO Revenue Protection (SCO RP) | \$25.21 | 75% |
| STAX- RP-RP | \$36.01 | 70%, 90-70%, 1.2 |
| STAX-RPHPE_RP | \$33.03 | 70%, 90-70%, 1.2 |

Conclusions



Our preliminary results suggest the following:

- STAX RP with underlying RP is always optimal for all the farms considered
- Sometime SCO endorsement will pay less compared to stand-alone underlying policy due premium cost.
- Premium price for SCO endorsement is relatively higher than STAX
- Producer should understand the RMA Expected County yield to better project the benefit from STAX and SCO.

Future work

 How optimal insurance choice and program benefits are affected due to Yield Exclusion APH Yields.

Conclusions



Generally speaking, the following should be considered:

- 1. STAX/SCO are county-triggered—you could suffer a loss when the county does not and not receive a payment.
- 2. Because of (1), choose what level of underlying insurance protects you the best (note in our analysis, optimal underlying insurance is at normal levels).
- 3. If you believe conditions are right in your county to take advantage of county coverage, then STAX is the best bet; STAX outcomes are highly county-specific.



Thank You and Questions!!!

