# THE EVOLUTION OF THE TEXAS COTTON INDUSTRY

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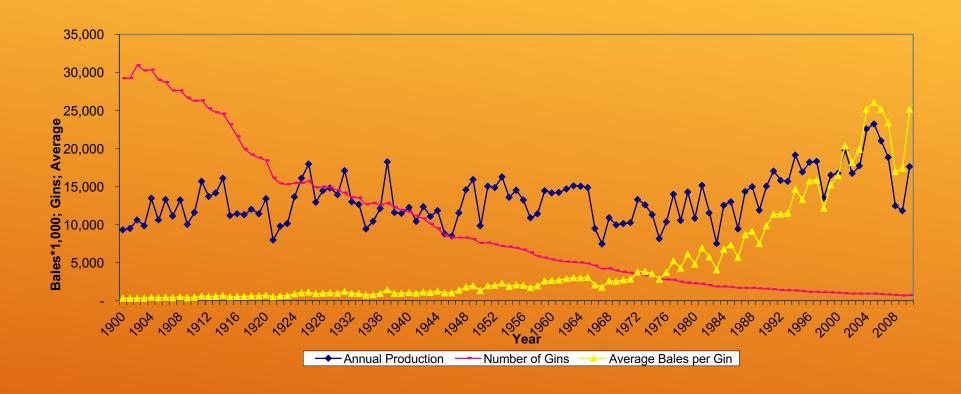
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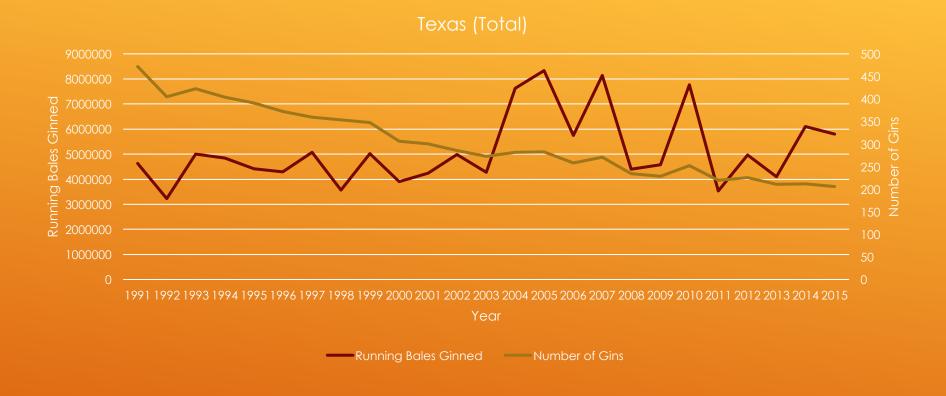
Texas Independent Cotton Ginners Association, March 14, 2017

- Gins have been lost to consolidations and closures
- Technological advances
  - ▶ Gins, themselves
  - Modules
- Producer run gins
- Other services offered
- Production has grown from 750,000 bales in 1820 to 17 million bales in 2012
  - ➤ However, there are only 671 gins in the United States

### A BIT OF HISTORY



## THE LONG VIEW—CHANGES IN US GINNING INDUSTRY

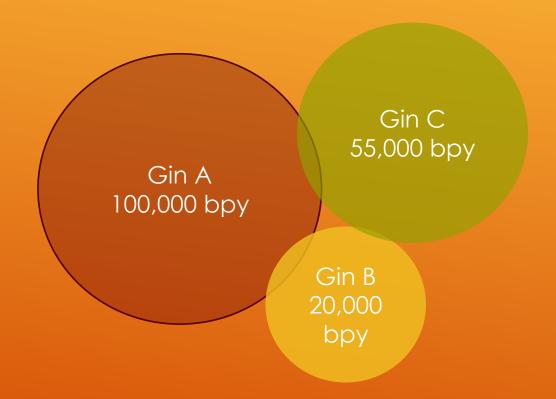


### TEXAS GINNING INDUSTRY

- Changes in harvesting technology, transportation costs, and costs of ginning
- Changes in production patters

# CHALLENGES FACING THE COTTON GINNING INDUSTRY

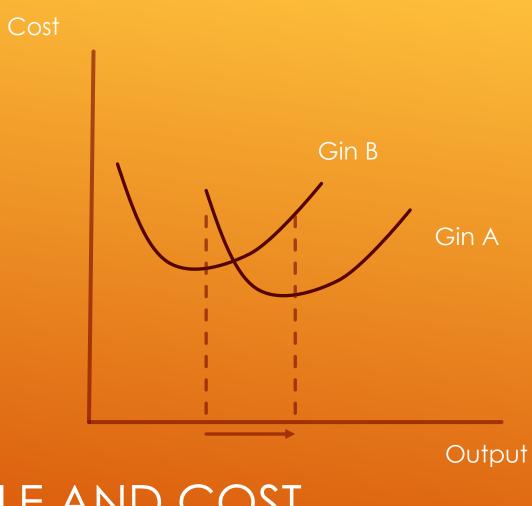




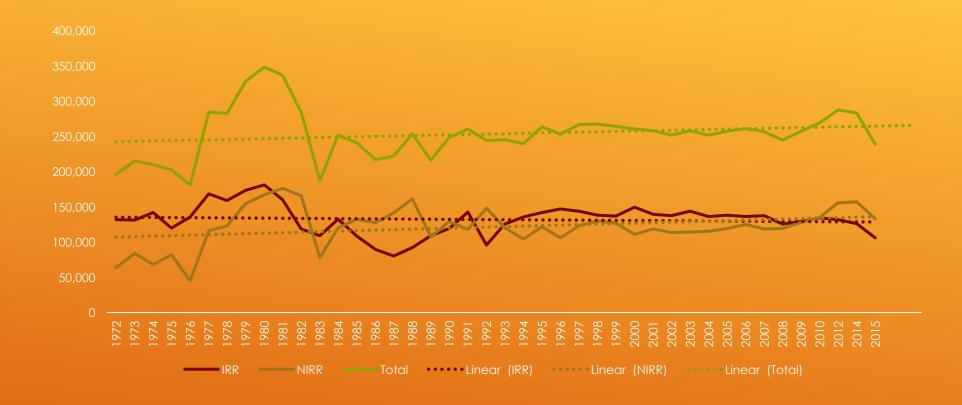
**Current State** 



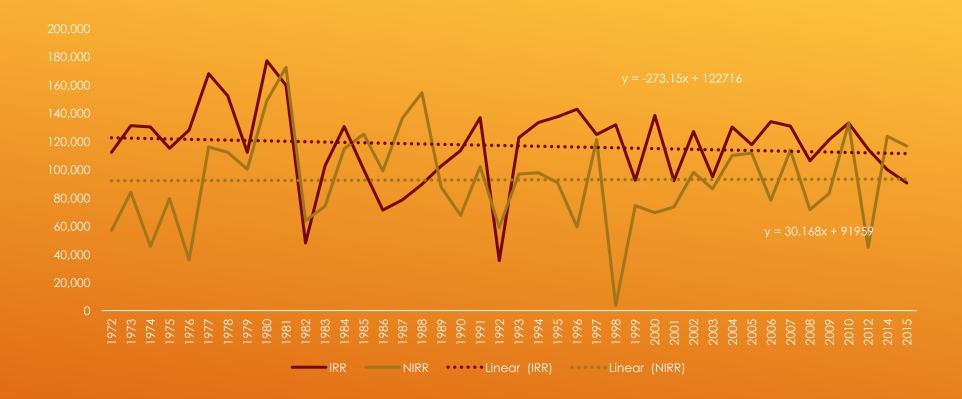
Future State—Widespread adoption of round bale harvesters. What Happens to Gin B?



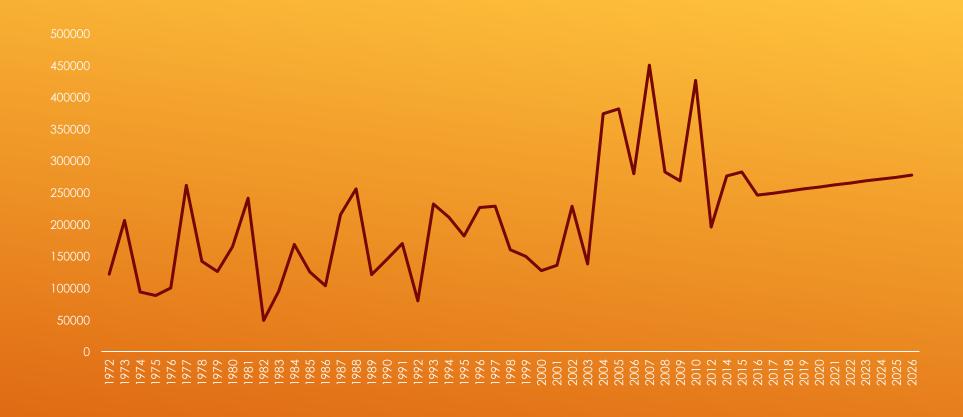
SCALE AND COST



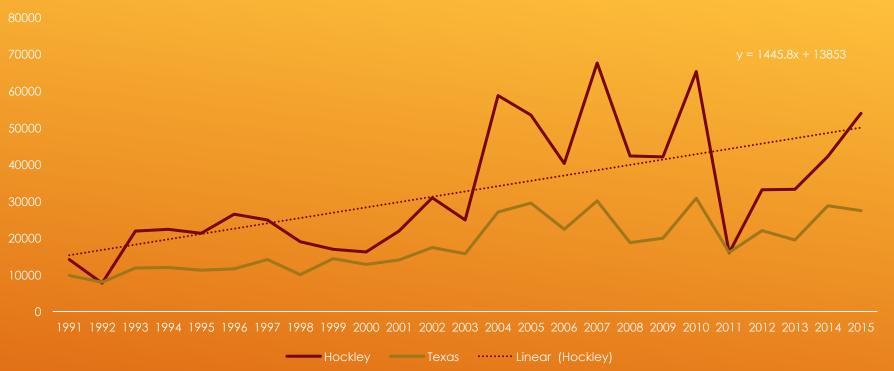
### CHANGING PRODUCTION PATTERNS— PLANTED ACREAGE HOCKLEY COUNTY



### CHANGING PRODUCTION PATTERNS— HARVESTED ACREAGE HOCKLEY COUNTY



# PROJECTED PRODUCTION—HOCKLEY COUNTY



Based on the forecasted production from earlier, this means that Hockley county will likely shrink to 4-5

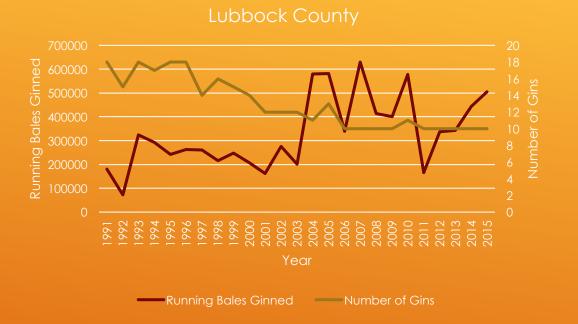
gins in the coming

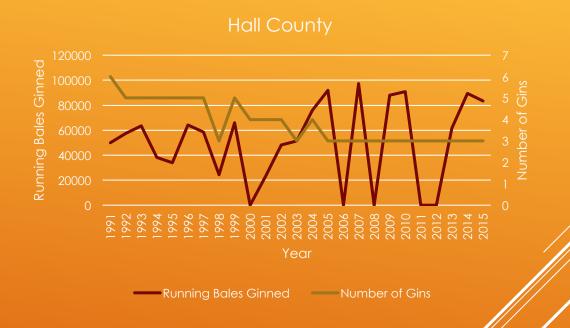
years.

increasing at an

average 1,445 per

# PROJECTED BALES PER GIN—HOCKLEY COUNTY





### LARGE VS. SMALL COUNTIES

- Technological change in terms of transportation/harvesting will continue to pressure the number of gins operating in any given area
- Ginning cost (scale economies) will also continue to pressure the number of active gins
- Smaller cotton producing areas are likely to see less variability in future gin numbers, but ginning cost differentials are going to lead to bigger gins competing over larger areas meaning that cotton may begin traveling longer distances to be ginned

### CONCLUSIONS