# CHALLENGES FACING AGRICULTURE SHAPING THE FUTURE

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#### LET'S START WITH A QUESTION

• WHAT DO YOU THINK IS THE SINGLE MOST CRITICAL ISSUE FACING AGRICULTURE TODAY AND OVER THE NEXT 10 YEARS?

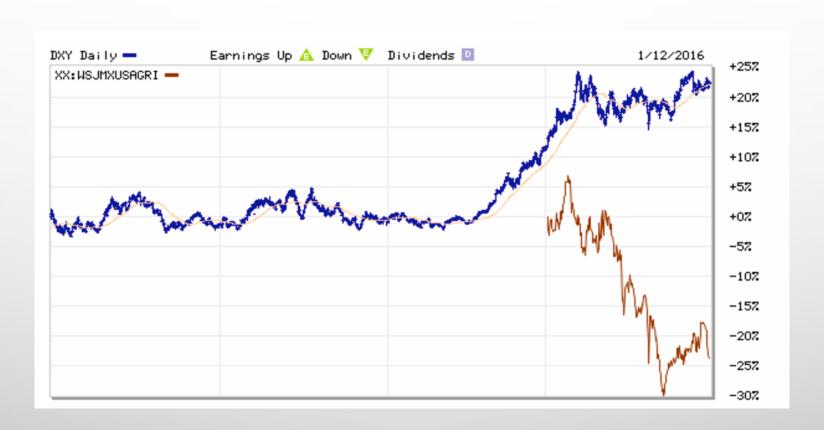


#### **OVERVIEW**

- MACROECONOMICS
  - DOLLAR APPRECIATION
  - INTEREST RATE INCREASES
  - ENERGY PRICES
  - GENERAL ECONOMIC CHANGES
- RESOURCE MANAGEMENT ISSUES
  - WATER
- REGULATORY ISSUES
  - EPA AND WATERS OF THE US
  - PESTICIDE APPROVALS AND RESTRICTIONS
  - CARBON POLICIES
- FARM POLICY



#### **DOLLAR APPRECIATION**



The dollar value index over the last 4 years compared with the commodity price index over the last year.

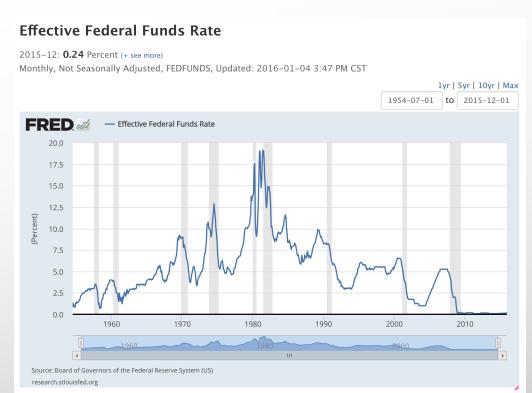


#### INTEREST RATES

#### 10-Year Treasury Constant Maturity Rate

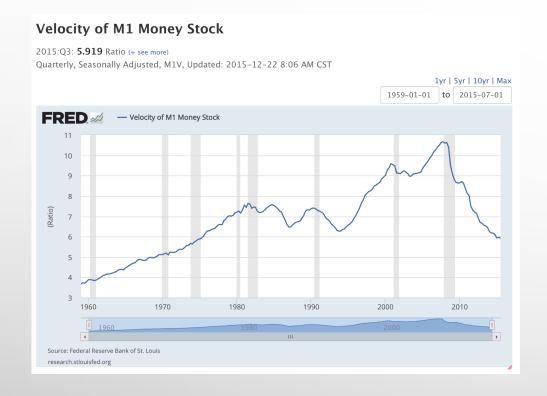


A long way to go to pre-recession levels...but, borrowing decisions are made "at the margin," not the level of interest rates.

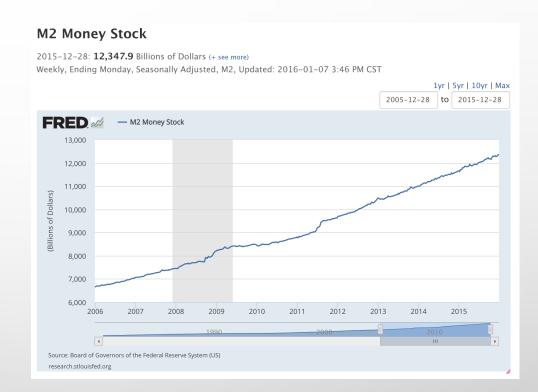




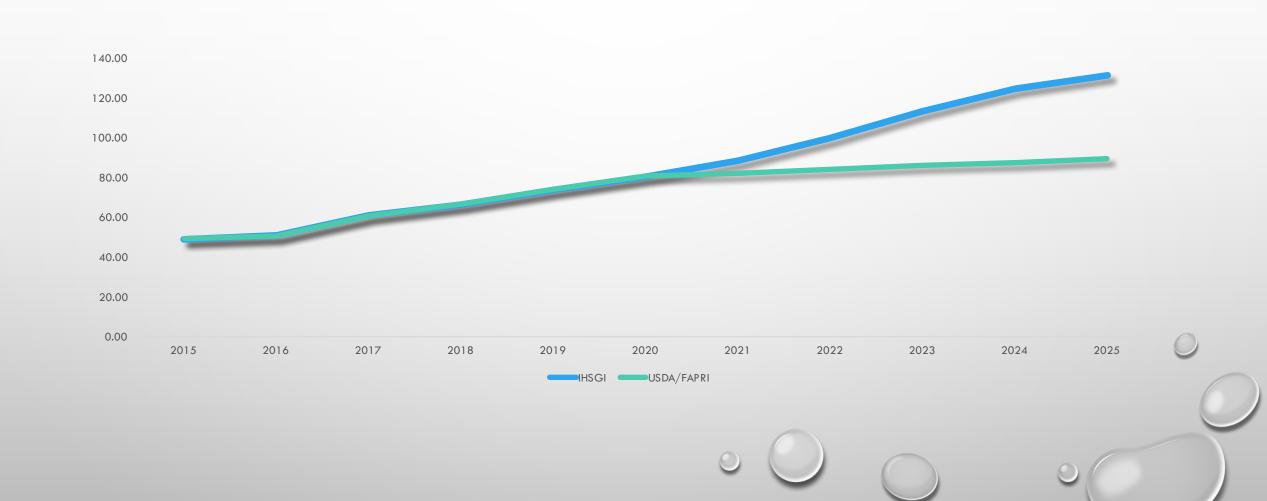
#### MONEY VELOCITY AND SUPPLY







### OIL PRICE ASSUMPTION GOING FORWARD



#### TAKE-AWAY FROM MACRO ENVIRONMENT

- CURRENCY APPRECIATION WILL FAVOR WEAKER COMMODITY PRICES IN THE U.S., OTHER THINGS EQUAL
- INTEREST RATES (AND SO BORROWING COSTS) WILL RISE...BUT HOW FAST? WITH LOWER COMMODITY PRICES AND WEAKER FARM POLICY, BORROWING CAPACITY WILL BE CURTAILED; PRODUCERS WILL ALSO BE LOOKING TO SAVE DOLLAR WHERE THEY CAN ON INPUTS
- IF THE SQUEEZE CONTINUES, THERE WILL BE EXITS FROM FARMING; SOME OF YOUR PATRONS WILL PROBABLY NOT BE HERE IN 5 YEARS
- TO EXACERBATE THE ISSUE, ENERGY COSTS, WHICH HAVE BEEN A COST SAVINGS OF LATE, WILL SLOWLY RISE AGAIN

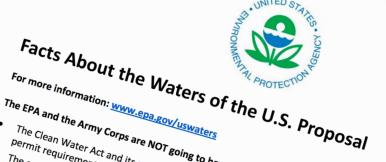


# WATER

## REGULATORY BURDEN AND THE COST OF AVOIDANCE



On Dec. 14, the GAO found that the Environmental Protection Agency broke the law with its social media and grassroots lobbying campaign advocating for its own Waters of the U.S. rule. It has become clear that the agency used illegal tactics to manufacture ill-informed support for the rule.



For more information: <a href="https://www.epa.gov/uswaters">www.epa.gov/uswaters</a>

- The EPA and the Army Corps are NOT going to have greater power over water on farms and ranches. The Clean Water Act and its regulations have multiple exclusions and exemptions from jurisdiction and Permit requirements. The proposed rule does not change or limit any of them. Permit requirements. The proposed rule ages not change of limit any of them.

  The agencies also worked with USDA to develop and publish through an interpretive rule, a list of NRCS The agencies also worked with USDA to develop and publish through an interpretive rule, and improving was a serious as a serious and improving was a serious as a serious requirements. These practices that will not be subject to CWA section 404 permitting water quality.

#### E.P.A.'s Proposed Rules on Water Worry Farmers

By RON NIXON MARCH 12, 2014



types of work. Jenn Ackerman for The New York Times



#### THE COSTS

- THE DIRECT COSTS OF REGULATION ARE, OF COURSE, SUBSTANTIAL. WOTUS, EPA AIR QUALITY, OSHA, IRS, EEO, ETC.
  - WE SPEND SUBSTANTIAL AMOUNTS BRINGING BUSINESSES INTO COMPLIANCE
  - WE ALSO SPEND SUBSTANTIAL AMOUNTS TRYING TO PREVENT, REVERSE, OR CHANGE RULES
- THESE COSTS OF COMPLIANCE ARE NOT GOING AWAY—THEY WILL LIKELY ONLY INCREASE
   NO MATTER THE POLITICAL PARTY IN POWER



#### FARM POLICY

- WE ALL KNOW THERE HAS A BEEN A SUBSTANTIAL CHANGE IN THE FARM SAFETY NET
  - A GREATER EMPHASIS ON RISK MANAGEMENT
  - THE GOVERNMENT LOWERED COSTS BY MOVING TO AREA INSURANCE PRODUCTS
  - LITTLE GUARANTEED INCOME FOR CASH FLOW BUDGETING/CREDIT DECISIONS TO RELY
- ARE WE LIKELY TO GO BACK?
  - NO. IT WILL BE INCREASINGLY HARD TO JUSTIFY FARM PROGRAMS TO EVER MORE CONSERVATIVE REPUBLICAN MEMBERS AND EVER MORE URBAN DEMOCRATIC MEMBERS