# **Tips for Navigating a Job Fair**

When you attend a career fair or networking event, you can make connections with recruiters and discuss the opportunities within their organizations in real-time. It is not often that recruiters gather for several hours in a purposeful effort to meet you and other job seekers. For this reason, it's important to be as prepared as possible when connecting with employers at a job fair. This is the first impression the recruiter will have of you; follow these steps to maximize your chances of turning a chat into an interview!

# **BEFORE THE FAIR**

#### PREPARE YOUR RESUME

Make sure that your resume is accurate and error-free. Consider setting up an appointment

with a UCC counselor to make sure your documents highlight your experiences.



PRACTICE YOUR 30-SECOND ELEVATOR PITCH The elevator pitch is a concise

presentation of career goals, generally delivered in approximately 30 seconds. Focus on skills, knowledge, and experience you can bring to the emplover.

# PLAN TO DRESS APPROPRIATELY

IDENTIFY & RESEARCH

Many platforms will allow job seekers to

see the list of companies registered prior to

You may also be able to see what jobs the

company is recruiting for and additional

information about the company.

EMPLOYERS

the event

Your outfit is your first impression visually to the employer. If the career fair has a webpage, review it to see what dress is recommended for the event. If you are unsure, err on the side of caution and overdress.

#### **DURING THE FAIR**

#### TREAT THE CONVERSATION AS AN INFORMAL INTERVIEW

Meet the employers by yourself, not with friends. Be prepared to introduce yourself with your "elevator pitch". Demonstrate how you can contribute to the company, and talk about your strengths and weaknesses.

#### DON'T BE AFRAID TO ASK QUESTIONS

Ask informed questions based on your prior research and preparation. Avoid questions that can be easily answered by a Google search. Focus on questions that show that you

prepared ahead of time that are specific to the positions you are interested in.



TEXAS TECH UNIVERSITY University Career Center



CHECK OUT OUR UPCOMING CAREER FAIRS!

### AFTER THE FAIR

Have any questions? Contact Us!

PAY ATTENTION TO NONVERBALS

Focus on appearing relaxed and confident. Maintain eye contact during

throughout the conversation.

the conversation and be sure to smile

WEBSITE www.careercenter.ttu.edu

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> PHONE (806) 742-2210

# GET THEIR CONTACT INFORMATION AND DISCUSS WHAT HAPPENS AFTER THE FAIR Before the conversation ends, ask

about next steps and the best way to follow-up after the virtual fair.

> WRITE THANK YOU NOTES! The best way to connect with the recruiter may be through email. Send a well-written thank you note that emphasizes how you match the needs of the organization. Keep the email short - 3 or 4 sentences only.



TAKE NOTES AND FOLLOW-UP After the conversation, write a few notes to

remember the recruiter interview questions, and other details. This information can be helpful for writing thank you notes and for any type of second interview or follow up you might have with the company.

