ROBERT EDWIN BARNHILL, III
P.O. Box 2583; Lubbock, Texas 79408
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Education

Doctor of Jurisprudence, Texas Tech University, May 1980
Master of Business Administration, Texas Tech University, May 1980
Bachelor of Business Administration, Texas Tech University, December 1976

Licenses

State Bar of Texas, November 24, 1980
Certified Public Accountant, November 21, 1981
Certified Financial Planner, September 17, 1992

Work Experience

Owner, Robert E. Barnhill, III, CPA/PFS, CFP, Attorney at Law, August 1985 to Present.
President, L*I*V*E Speakers, Inc., January 1994 to Present.
President, Innovative Money Advisory, Inc., September 1985 to December 1993.
Walters & Associates, Inc., Lubbock, Texas, December 1983 to July 1985.
Blackledge Law Offices, Lubbock, Texas, May 1982 to November 1983.
Peat, Marwick, Mitchell & Co., Private Business Advisory Services, Dallas, Texas, September 1980 to April 1982.

Teaching Experience - courses taught

Adjunct Professor, Texas Tech University - August 1986 to Present
- Business Enterprises
- Strategic Planning
- Retirement Planning
- Estate Planning
- Environmental Analysis

Instructor, South Plains College - Fall 1983
Instructor, Lubbock Christian University - Spring 1983

Honors

Order of the Coif
Magna Cum Laude, Texas Tech University, May 1980
Law Review, December 1978 to 1980
High Honors, Texas Tech University, December 1976
1989 Outstanding Young Man in America
1994-2008 Marque's Who's Who in American Law
1991-92 AICPA Outstanding Discussion Leader
Personal Financial Specialist - AICPA
2012 Outstanding Discussion Leader - Houston Chapter Texas Society of CPAs

Publications

"*Labor Law* ", Texas Tech Law Review, 1980
"*Protect Employees and Your Plan*", HRMagazine, May 1996
"*Foundations of Fiduciary Income Taxation*", Texas Society of Certified Public Accountants
"*Special Problems in Fiduciary Income Taxation*", Texas Society of Certified Public Accountants
"*Fiduciary Income Tax Workshop*", Texas Agricultural Extension Service
"*Making Money Decisions Simple*", L*I*V*E Speakers, Inc.
"*Entities for Wealth Transfer*", Texas Society of Certified Public Accountants
"*Understanding Estate and Gift Taxation*", Texas Society of Certified Public Accountants
"*Leadership Today and Tomorrow*", American Institute of Certified Public Accountants
"*Business Law Essentials for Accountants*", American Institute of Certified Public Accountants
"*Special Issues in Business Law*", American Institute of Certified Public Accountants
"*Pension Law*", Center for Financial Responsibility, Texas Tech University
"*Accounting and Reporting for Estates and Trusts* ", Practitioners Publishing Company

Toastmasters International

Leadership positions:
- International President 1996-97
- Senior Vice President 1995-96 (Chairman - District Administration Committee)
- Second Vice President 1994-95 (Chairman - Education Committee)
- Third Vice President 1993-94 (Chairman - Policy Committee)
- International Director 1989-91 (Education and PAR)
- District 44 Governor 1986-87
- District 44 Education Lt. Governor 1985-86
- District 44 Public Relations Officer 1991-92
- District 44 Area Governor 1984-85
- Co-Chairman, Credentials Committee, International, 1990
- Supervising Director of Counters/Tellers, International, 1991
- Chairman - President's visit, District 44 Fall 1984 Conference

Honors:
- President's Distinguished District Governor 1986-87 (One of 6)
- President's Circle Award 1988 (Top 10 new member sponsor)
- District 44 Toastmaster of the Year - 1988
- District 44 Outstanding Club President, Fall 1984 & Fall 1988
- Accredited Speaker - one of 60 internationally
- Presidential Citation - 1999

Achievements:
- Distinguished Toastmaster Awards - five
- Over 50 different communication achievement awards

Community Involvement

2012-13, Chair, Individual and Fiduciary Income Tax Committee, American Bar Association

2009-12, Vice Chair, Individual and Fiduciary Income Tax Committee, American Bar Association
2000-03, President, Financial Planning Association of West Texas
1989-90, President, Financial Planning Association of West Texas
1988-89, Chairman, Small Business Committee, Lubbock Chamber
1986-87, Chairman, MCLE Committee, Lubbock County Young Lawyers
2006-08, Vice President of Administration, Lubbock Community Theatre
2005-13, Director, Lubbock Community Theatre
Director, Big Brothers/Big Sisters - Lubbock Chapter - 1984-95
Director, South Plains Chapter American Red Cross - 1984-95
Planned Giving Chairman (3 years), American Cancer Society - Lubbock Unit

<u>Associations</u>

American Bar Association
Taxation Section - American Bar Association
Economics of Law Section - American Bar Association
Labor Law Section - American Bar Association
Real Estate, Probate and Trust Section - American Bar Association
State Bar of Texas
Taxation Section - State Bar of Texas
Real Estate, Probate and Trust Section - State Bar of Texas
College of the State Bar of Texas
Lubbock County Bar Association
American Institute of Certified Public Accountants
Texas Society of Certified Public Accountants
Lubbock Chapter - Texas Society of Certified Public Accountants
Financial Planning Association
Financial Planning Association of West Texas
Society of Trust and Estate Practitioners
Society of Financial Professionals
Phi Kappa Phi - Life member
Beta Gamma Sigma
National Speakers Association

Seminars and programs produced and conducted through L*I*V*E Speakers, Inc.

<u>Financial planning courses developed for public and private audiences</u>

Making Money Decisions Simple
Investment Strategies
Planning Your Client's Estate
Qualified Employee Retirement Plans
Practice Management
Charitable Gifts

Specific Topics - for Key Note speeches and groups

"Who are the Leaders?" - discusses the basics of leadership
"The Lasting Honor" - enhancing personal performance
"Why Not You!" - quality starts with the member
"Are you Dressed to Play" - developing your competitive edge
"Enhancing your Competitive Edge"
"Wing It" - basic communication skills
"The Starting Point" - basic money management techniques
"System for Success" - four step system for achieving success
"Money...It's an Attitude" - attitudes about money management
"Throw Deep" - achieving the proper attitude
"What?! Not Another Meeting?" - effective meeting management
"Are You On Fire?" - developing a passion for quality
"The Harvest" - foundation for excellence
"The KID Inside" - re-discovering the spark of enthusiasm
"Managing Your Most Important Asset - YOU!"
"A Passion for Eloquence" - developing your special uniqueness

General Topics - for groups

Leadership
Communication
Taxes
Estate Planning
Retirement Planning
Strategic Planning
Money Management
Business concepts
Environmental analysis

Partial engagement list

Lubbock Chamber of Commerce
Southwestern Bell
Jack B. Kelley, Inc.
Over Thirty State Societies of Certified Public Accountants
Financial Planning Association
Texas Instruments
Frito Lay, Inc.
Lubbock Independent School District
National Association of Women in Construction
Texas Association of Student Financial Aid Administrators
National Association of Retired Federal Employees
Lubbock Classroom Teachers Association
Houston Chapter of the Texas Society of CPAs
Lubbock Chapter of the Life Underwriters
Lubbock Board of Realtors
Texas Restaurant Association - Permian Basin Chapter
New York Times

Institute of Management Accountants - Lubbock Chapter
National Association of Financial Planning Advisors

Texas Society of Certified Public Accountants - partial list of courses taught

Income Taxation of Estates and Trusts
Analysis and Role of Investments in Personal Financial Planning
Adding Personal Financial Planning to your Practice
Personal Financial Planning Tax Considerations and Strategies
Communication and Goal Setting in Personal Financial Planning
Case Studies in Personal Financial Planning
The Professional and Service Corporation: A Definitive Guide
Tax Considerations in Nonprofit Organizations
Applying the New Tax Accounting Methods
Solving the Mysteries of Today's Tax Accounting Methods
Fiduciary Income Tax Return Workshop
Basics of Fiduciary Income Taxation
Special Problems in Fiduciary Income Taxation
Understanding and Applying Fiduciary Accounting
Successful Financial Planning for Retirement
Estate and Gift Taxation
Tax Saving Techniques for Individuals
Assessing Employment Practices and Procedures
Tax and Financial Aspects of Retirement

American Institute of Certified Public Accountants

Portfolio Management: Fundamentals for the CPA
Compensation and Benefit Planning: Strategies and Opportunities
ESOP, ISO's, Phantom Stock and Other Innovative Deferred Compensation Techniques
Complying with Wage and Hour Standards
Current Employee Benefit Issues
Pension and Profit-sharing Plan Review
Wealth Accumulation Techniques
Charitable Gifts
Wage-Hour and EEO Compliance
Entities for Wealth Transfer
Executive Compensation: Structuring the Pay Package
401(k) Plans: Compliance Testing Rules
Cafeteria Plans: Section 125 Compliance Requirements
Business Law Today
Managing for Results that Exceed the Norm
Achieving Success through Work Flow Enhancement
Competing for the Future: Business Strategies that Work
Fringe Benefits and Business Succession
Wealth Utilization and Transfer
Modern Approach toward Fiduciary Accounting
Strategic Estate Planning
Tax and Financial Aspects of Retirement

Planning Strategies for Payout from Qualified Retirement Plans and IRAs
AICPA's Individual Income Tax Workshop
Elder Care: The Financial Issues of Aging
Elder Care: Developing and Managing an Elder Care Practice

Texas Extension Education Foundation, Inc.

Fiduciary Income Tax Workshop

Cornell University

Fiduciary Income Tax Workshop
Understanding Estate and Gift Taxation

Purdue University

Fiduciary Income Tax Workshop

University of Wisconsin-Madison

Fiduciary Income Tax Workshop

University of Massachusetts - Amherst

Fiduciary Income Tax Workshop
Estate and Gift Taxation

Surgent & Associates - Devon, Pennsylvania

Everything you need to know about Preparing the Form 5500 Series
Aggressive Tax Planning Ideas for Individuals
Comprehensive Tools and Techniques of Investment Planning
What Every CPA should know about Designing Pension Plans
What Every CPA should know about Retirement Plan Distributions
Controllers' Tax Guide to Fringe Benefits and Selected Payroll Issues
Controllers' Tax Guide to Executive Compensation and Retirement Issues
MBA in a Day
Everything you need to know about IRAs, Roth IRAs, SIMPLEs and SEPs
The Best Federal Tax Update Course
Surgent's Top Ten Tax Topics
Federal Estate and Gift Tax Returns - Form 706 and 709 Workshop
Fiduciary Income Tax Return - Form 1041 Workshop
Post-Mortem Estate Planning: Forms 706, 1041 and 1040
Current Trends in Estate Planning - Sophisticated Applications