



kalsec®

Job Description

Job Title: Farm Manager KSW

Job: 2012

Supervisor: Vice President of Procurement

FLSA Status: Exempt

Department: Farm

Supervisory Responsibilities: Yes

Evaluation Date: August 5, 2024

Our purpose is unlocking the potential of people, nature, and science to nourish the world. We consistently incorporate social and environmental impact into decision making given its importance to the success and profitability to our business.

At Kalsec, we are committed to creating a diverse and inclusive environment by embracing the wisdom and strengths that diversity brings.

Job Summary:

To oversee Farm responsibilities and field production for Kalsec Southwest, located in Denver City, Texas. Will be working with Kalsec Growers in Texas, Oklahoma and other regions as needed.

Essential Job Responsibilities:

1. To secure product for KSW processing. To produce a high quality, cost competitive product.
2. Focus of the position is to manage and optimize crops in Texas and other regions that can supply KSW. However, the role will be a critical asset to crop development efforts in other regions in the US and abroad, as needed.
3. Manages, develops, and strengthens relationships with Kalsec growers.
4. Work collaboratively and cross functionally in crop production matters. Manage communication for crops in the region.
5. Lead the search and implementation of technologies that will deliver value to Kalsec and Kalsec growers. These technologies include crop and crop monitoring technologies that can be applied regionally and in a global scale.
6. Contract acres with our Growers
 - a. Paprika, Carrots, Rosemary, Organic, Chilis others
7. Schedule planting times, acres, and varieties
 - a. Check, monitor fields, and talk with Growers on crop conditions
 - b. Know pests and how to handle
 - c. Know labeled products and special uses products

- d. Keep growers aware of what is going on in the industry
 - e. Schedule spray times and amounts, shut down
 - f. Schedule all harvest
- 8. Oversee and secure commercial seed production.
- 9. Keep KSW market and crop conditions.
- 10. Budget for Field Production
- 11. Work with Procurement in Kalamazoo
 - a. Regarding Product from KSW farms and commercial growers
- 12. Budget for farm operation
- 13. Safety on Farm
- 14. Purchase all inputs for farming operation.
 - a. Equipment, machinery, fertilizer, herbicides, insecticides, tools and parts
 - b. Land and water rights
- 15. Manage farming operation.
- 16. Production of Paprika, Rosemary, Carrots, Rye, Wheat, and Other
- 17. Manage farm personal.
- 18. Conservation practices
 - a. Water, land, weed, Land preparation, Water management
 - b. Rotation of crops, Planting schedule, know and use only Labeled Products, Equipment condition, Down time, Managing contract labor.
 - c. Dealing with consultants, and be a licensed private applicator
- 19. Stay in contact with the relevant industries updates including crop conditions and industry news.
- 20. Work with Breeding Group, Plant Breeder, Breeding Consultants in Kalamazoo, with regards to Planting, growing, observing, and harvesting.

Education/Experience:

Required:

- Associate degree or bachelor's degree or five or more years of Farming and Agricultural experience.
- Experience in with cotton, sorghum, peanuts, and crops grown in region.
- Excellent Written and Verbal communication skills.
- Prior supervisory/management experience
- Excellent people skills – ability to motivate a diverse workforce.

Desired:

- Experience working in an agricultural processing operation.
- Bachelor's degree in industrial engineering, Mechanical Engineering, Agricultural Engineering or Supply Chain Management/Logistics
- Multilingual is a plus (Spanish)

Equipment Operation:

- General Office Equipment
- Extensive knowledge, able to maintain and operate various farm equipment (Harvesters, Tractors, Sprayers, etc.).

Benefits:

- Medical, dental and vision insurance
- Company bonus plan and 401K contribution
- Vehicle allowance
- Competitive compensation
- Relocation offered

Physical Requirements:

- Working in a dusty environment. Ascending and descending stairs.
- Walking fields to check crop conditions
- Maintenance of farm equipment

Travel:

- Available to travel in the region is expected.

This job description is not intended to cover every detail or every aspect of the job identified. Other duties may and will be assigned based upon the workload and needs of the department.

Kalsec® is committed to providing safe food to its customers. This position requires completing annual food safety training. Food safety training is conducted through Kalsec® electronic training program and on-the-job training in each department.

The organizational chart identifies personnel responsible for covering food safety responsibilities in the absence of this position.