

**Texas Tech School of Banking
2020 Year II Program**

		<i>Sunday, August 9: North End Zone, Jones AT&T Stadium, Texas Tech University</i>			
	6:00 – 8:00 pm 6:45 pm	Reception and dinner Kickoff address –			
	<i>Monday, August 10</i>	<i>Tuesday, August 11</i>	<i>Wednesday, August 12</i>	<i>Thursday, August 13</i>	<i>Friday, August 14</i>
7:15 am	Breakfast	Breakfast	Breakfast	Breakfast	Breakfast
8:00 am	Bank Performance and Risk Management II <i>S. Scott MacDonald, SMU and SWGSB</i> NW 202	Funding and Managing Bank Capital II <i>Scott Hein, Rawls College, Emeritus</i> NW 202	Asset/Liability Management Refresher <i>Bill Chittenden, Texas State University</i> NW 212	David R. Seim Memorial Lecture: Be a High Performance Banker <i>Scott Dueser, First Financial Bank</i> BA 105	Team Preparation for BankExec Presentations See breakouts
9:15 am	Comparative Analysis <i>Brad Olson, Olson Research</i> BA 289	Accounting and Auditing of Banks II <i>Russell Lam, Carr, Riggs & Ingram</i> NW 210	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts	Advisory Board Focus Groups 9:15 – 10:15 See breakouts
10:30 am	Break	Break	Break	Break	Break
10:45 am	Comparative Analysis <i>Brad Olson, Olson Research</i> BA 289	From Prospect to Customer: Keys to a Winning Sales Culture <i>Tim Tivis, Pinnacle Training Group</i> NW 202	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts	10:30 BankExec Presentations and Certificate Presentations BA 105
12:00 pm	Lunch / Photos	Lunch	Lunch	Lunch	Lunch
1:00 pm	Quickbank Simulation <i>Brad Olson, Olson Research</i> BA 289	Plenary Session: Regulatory Panel Update <i>Charles Cooper, FDIC Amy Klein Nicki Korb</i> BA 105	State of the Economy <i>Alan Bush, FDIC</i> BA 105	Plenary Session: Compliance Panel <i>David Bequeaith, TIB Darlia Fogarty, Compliance Alliance Kelly Goulart, IBAT</i> BA 105	
2:15 pm	Break / Photos	Break	Break	Break	
2:30 pm	Quickbank Simulation <i>Brad Olson, Olson Research</i> BA 289	Credit <i>Merrill Reynolds, Reynolds Williams Group</i> NW 210	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts	
3:45 pm	Quickbank Simulation <i>Brad Olson, Olson Research</i> BA 289	Credit <i>Merrill Reynolds, Reynolds Williams Group</i> NW 210	Treasury Management Solutions <i>Amber Dean, CityBank</i> NW 210	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts	BankExec Simulation <i>Bill Chittenden, Texas State University</i> See breakouts
5:00 pm	Group Photos	Open	Open	Open	
Evening Events	5:00-6:30 pm Reception Rawls College of Business West Courtyard	Reception and Dinner 4ORE! Golf	Open	6:00 pm Reception/Dinner Frazier Alumni Pavilion 6:15 Panel	