Are you interested in leadership, problem solving and communication? Would you describe yourself as a good listener, patient and ambitious? **If so, a management major might be for you.**

With a degree in management, you’ll learn how to lead others in dynamic, constantly changing work environments. Our management majors sharpen their communication skills, decision-making abilities, conflict resolution expertise, and develop the ability to lead at Fortune 500 companies, small businesses, or set off on their own entrepreneurial venture.

### MAJOR ADMISSION REQUIREMENTS
- A or B in MGT 3370
- 2.75 cumulative Texas Tech University GPA

### CONCENTRATIONS
- Human Resource Management*
- Strategic Entrepreneurship and Innovation

### CERTIFICATES
- Leadership
- International Business

### STUDENT ORGANIZATIONS
- Sigma Iota Epsilon
- Texas Tech Society for Human Resource Management

### Careers
- Business Start-ups
- Compensation and Benefits
- Consulting and Advising
- Customer and Employee Relations
- Family Business Management
- Healthcare Administration
- Leadership Development
- Organizational Change and Design
- Policy Design and Analysis
- Public Administration
- Purchasing and Buying
- Recruiting/Staffing
- Retail Management
- Store Management
- Strategy and Planning
- Technology Commercialization
- Training and Development

### Companies Hiring Rawls Graduates

*Students pursuing a concentration in human resource management will be eligible to sit for the SHRM certification exam.*

**JOB PLACEMENT RATE**

92.8%

(December 2021)

*Figure is dependent on market conditions, response rate, number of graduates, and includes graduates pursuing advanced degrees.*