

CENTER FOR ENERGY COMMERCE

Jerry S. Rawls College of Business - Texas Tech University

ENERGY COMMERCE Energy Transaction Analysis Concentration (ETA) for students starting the program Fall 2015

Admission to the Energy Transaction Analysis Concentration in the Energy Commerce program is limited to a maximum of forty incoming students (junior level academic standing) each year. All lower level RCOBA and university required courses must be completed before starting the Energy Commerce program.

Due to sequencing of courses this degree program will take 2 academic years to complete. Students must take GEOL 1303/1101 as a lab science.

UPPER DIVISION CORE

Minimum 2.75 TTU GPA

BCOM 3373 Managerial Communications (MGT 3373) Prerequisite: ENGL 1301 & ENGL 1302 with a minimum grade of C BLAW 3391 Business Law I Prerequisite: ENGL 1301 & ENGL 1302 with a minimum grade of C FIN 3320 Financial Management Prerequisite: ACCT 2300, ACCT 2301, ECO 2302 & MATH 2345 with a minimum grade of C	ISQS 3344 Intro to Production and Operations Management Prerequisite: ISQS 2340 & MATH 2345 with a minimum grade of C MKT 3350 Introduction to Marketing Prerequisite: ECO 2302 with a minimum grade of C MGT 3370 Organization and Management
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MAJOR COURSES – Required

ENCO 3301 Energy Industry Fundamentals Prerequisite: Permission of department ENCO 3365 Energy Markets Prerequisite: ENCO 3301, ENCO 3385 with a minimum grade of C ENCO 3376 Exploration and Production Techniques Prerequisite: ENCO 3301 & ENCO 3385 with a minimum grade of C ENCO 3385 Petroleum Land Management Prerequisite: Permission of department ENCO 4312 Energy Economics Prerequisite: ENCO 3301 & ENCO 3385 with a minimum grade of C	ENCO 4344 Energy Analytics and Strategies Prerequisite: ENCO 3365 with a minimum grade of C ENCO 4354 Acquisitions & Divestitures Prerequisite: ENCO 3301 & ENCO 3385 with a minimum grade of C ENCO 4375 Energy Finance Prerequisite: ENCO 3301, ENCO 3385 & FIN 3320 with a minimum grade of C ACCT 4310 Energy Accounting Prerequisite: ACCT 2300 & ACCT 2301 with a minimum grade of C BECO 4345 ECONOMICS OF REGULATION Prerequisite: ECO 2302 with a minimum grade of C
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GROUP A

Choose 2

FIN 3321 Financial Statement Analysis Prerequisite: FIN 3320 with a minimum grade of C FIN 3319 Personal Financial Management Prerequisite: ENCO 3301, ENCO 3385 & FIN 3320 with a minimum grade of C OR ENGL 3365 Professional Report Writing Cannot use BOTH FIN 3319 and ENGL 3265 to fulfill Group A electives	ENCO 4325 Global Energy Perspectives (summer study abroad) Prerequisite: Permission of instructor OR ENCO 4390 World Energy Project (summer study abroad) Prerequisite: Permission of instructor Cannot use BOTH study abroad programs to fulfill Group A electives
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SENIOR CAPSTONE

ENCO 4330 Global Energy Transactions Prerequisite: ENCO 3301, ENCO 3385 & ENCO 3376 with a minimum grade of C
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UPPER LEVEL ECONOMICS REQUIREMENT

BECO 4310 Applied Business Economics Prerequisite: ECO 2302 with a minimum grade of C
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Schedule the above courses as follows:

5 th Semester (Fall)	6 th Semester (Spring)	7 th Semester (Fall)	8 th Semester (Spring)
ENCO 3301	ENCO 3365	ENCO 4344	ENCO 4375
ENCO 3385	ENCO 3376	ENCO 4354	ENCO 4330
BECO 4310	ENCO 4312	MKT 3350	ACCT 4310
FIN 3320	BLAW 3391	MGT 3370	BECO 4345
BCOM 3373	ISQS 3344	GROUP A	GROUP A