

CENTER FOR ENERGY COMMERCE

Jerry S. Rawls College of Business - Texas Tech University

ENERGY COMMERCE Petroleum Land Management Concentration (PLM) for students starting the program Fall 2015

Admission to the Petroleum Land Management Concentration in the Energy Commerce program is limited to a maximum of forty incoming students (junior level academic standing) each year. All lower level RCOBA and university required courses must be completed before starting the Energy Commerce program.

Due to sequencing of courses this degree program will take 2 academic years to complete. Students must take GEOL 1303/1101 as a lab science.

UPPER DIVISION CORE

Minimum 2.75 TTU GPA

BCOM 3373 Managerial Communications (MGT 3373) Prerequisite: ENGL 1301 & ENGL 1302 with a minimum grade of C BLAW 3391 Business Law I Prerequisite: ENGL 1301 & ENGL 1302 with a minimum grade of C FIN 3320 Financial Management Prerequisite: ACCT 2300, ACCT 2301, ECO 2302 & MATH 2345 with a minimum grade of C	ISQS 3344 Intro to Production and Operations Management Prerequisite: ISQS 2340 & MATH 2345 with a minimum grade of C MKT 3350 Introduction to Marketing Prerequisite: ECO 2302 with a minimum grade of C MGT 3370 Organization and Management
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MAJOR COURSES – Required

ENCO 3301 Energy Industry Fundamentals Prerequisite: Permission of department ENCO 3376 Exploration and Production Techniques Prerequisite: ENCO 3301 & ENCO 3385 with a minimum grade of C ENCO 3385 Petroleum Land Management Prerequisite: Permission of department ENCO 3386 Oil and Gas Agreements I Prerequisite: ENCO 3301, ENCO 3385 and ENCO 4395 with a minimum grade of C ENCO 4362 U.S. Energy Policy and Regulation Prerequisite: ENCO 3301 and ENCO 3385 with a minimum grade of C	ENCO 4386 Oil and Gas Agreements II Prerequisite: ENCO 3385 with a minimum grade of C ENCO 4395 Oil and Gas Law I Prerequisite: ENCO 3301 & ENCO 3385 with a minimum grade of C ENCO 4396 Oil and Gas Law II Prerequisite: ENCO 4395 with a minimum grade of C FIN 3319 Personal Financial Management ENGL 3365 Professional Report Writing
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GROUP A

Choose 2

ENCO 4375 Energy Finance Prerequisite: ENCO 3301, ENCO 3385 and FIN 3320 with a minimum grade of C ENCO 4312 Energy Economics Prerequisite: ENCO 3301 & ENCO 3385 with a minimum grade of C	ENCO 4325 Global Energy Perspectives (summer study abroad) Prerequisite: Permission of instructor OR ENCO 4390 World Energy Project (summer study abroad) Prerequisite: Permission of instructor Cannot use BOTH study abroad programs to fulfill Group A electives
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SENIOR CAPSTONE

ENCO 4330 Global Energy Transactions Prerequisite: ENCO 3301, ENCO 3385 & ENCO 3376 with a minimum grade of C
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UPPER LEVEL ECONOMICS REQUIREMENT

BECO 4310 Applied Business Economics Prerequisite: ECO 2302 with a minimum grade of C
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Schedule the above courses as follows:

5 th Semester (Fall)	6 th Semester (Spring)	7 th Semester (Fall)	8 th Semester (Spring)
ENCO 3301	ENCO 3376	ENCO 3386	ENCO 4386
ENCO 3385	ENCO 4395	ENCO 4395	ENCO 4330
BLAW 3391	ENGL 3365	FIN 3319	ENCO 4362
FIN 3320	ISQS 3344	MGT 3370	BECO 4310
BCOM 3373	MKT 3350	GROUP A	GROUP A