

Texas Tech University
Jerry S. Rawls College of Business

ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2017-2018

Student Name: _____ GPA: _____ Date: _____
R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*Admission into the Energy Commerce program
	*Completion of all Lower Division RCOBA & University required courses.

Upper Division Core		
BCOM 3373	Managerial Communication. <i>Prereq: C or better in ENGL 1301 & 1302.</i>	Upper Division Core (Min. 2.75 TTU GPA)
BECO 4310	Applied Business Economics. <i>Prereq: C or better in ECO 2305.</i>	
BLAW 3391	Business Law I. <i>Prerequisite: C or better in ENGL 1301 and 1302</i>	
FIN 3320	Financial Management. <i>Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.</i>	
ISQS 3344	Introduction to Production and Operations Management. <i>Prereq: C or better in ISQS 2340 and MATH 2345.</i>	
MGT 3370	Organization and Management. <i>Prereq: C or better in MATH 1331.</i>	
MKT 3350	Introduction to Marketing. <i>Prereq: C or better in ECO 2305 and MATH 1331.</i>	

Major Courses			
ENCO 3301	Energy Industry Fundamentals. <i>Prerequisite: Admission into the Energy Commerce program.</i>		Required (27 hrs.)
ENCO 3365	Energy Markets. <i>Prerequisite: C or better in ENCO 3301, ENCO 3385 & BECO 4310.</i>		
ENCO 3376	Exploration & Production Techniques. <i>Prerequisite: C or better in ENCO 3301 & ENCO 3385.</i>		
ENCO 3385	Petroleum Land Management. <i>Prerequisite: Admission into the Energy Commerce program.</i>		
ENCO 4362	U.S. Policy & Regulation. <i>Prerequisite: C or better in ENCO 3301 & ENCO 3385.</i>		
ENCO 4375	Energy Finance. <i>Prerequisite: C or better in ENCO 3301, ENCO 3385 & FIN 3320.</i>		
ENCO 4395	Oil & Gas Law I. <i>Prerequisite: C or better in ENCO 3301 & ENCO 3385.</i>		
	Approved Study Abroad or Approved Junior/Senior Level Course. <i>(must be approved by department)</i>		
ENCO 4399	Senior Seminar in Energy Commerce. <i>Prerequisite: C or better in ENCO 3301, 3385 & 4395.</i>		ENCO Electives (Choose one cohort)
Cohort	ENCO 3386	Oil & Gas Agreements I. <i>Prerequisite: C or better in ENCO 3301 & 3385.</i>	
Option	ENCO 4386	Oil & Gas Agreements II. <i>Prerequisite: C or better in ENCO 3301 & 3385.</i>	
#1	ENCO 4396	Oil & Gas Law II. <i>Prerequisite: C or better in ENCO 4395.</i>	
	GIST 3300	Geographic Information Systems.	
Cohort	ENCO 3392	Energy Quantitative Methods. <i>Prerequisite: C or better in ENCO 3301 & ENCO 3385.</i>	
Option	ENCO 4312	Energy & Environmental Economics. <i>Prerequisite: C or better in ENCO 3301 & 3385.</i>	
#2	ENCO 4344	Energy Analytics & Strategy. <i>Prerequisite: C or better in ENCO 3365.</i>	
	FIN 3321	Financial Statement Analysis. <i>Prerequisite: B or better in FIN 3320.</i>	

60 hrs.

Additional Notes: