

Texas Tech University
Jerry S. Rawls College of Business

ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2018-2019

Student Name: _____ GPA: _____ Date: _____
R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*Admission into the Energy Commerce program
	*Completion of all Lower Division RCOBA & University required courses.

Upper Division Core

BCOM 3373	Business Communication. Prereq: C or better in ENGL 1301 & 1302.	Upper Division Core (Min. 2.75 TTU GPA)
BECO 4310	Applied Business Economics. Prereq: C or better in ECO 2305.	
BLAW 3391	Business Law I. Prerequisite: C or better in ENGL 1301 and 1302	
FIN 3320	Financial Management. Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.	
ISQS 3344	Introduction to Production and Operations Management. Prerequisite: C or better in ISQS 2340 and MATH 2345.	
MGT 3370	Organization and Management.	
MKT 3350	Introduction to Marketing. Prerequisite: C or better in ECO 2305.	

Major Courses

*****ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE.**

It is a student's responsibility to be aware of prerequisites and if courses are only offered in certain semesters

ENCO 3301	Energy Industry Fundamentals. Prerequisite: Admission into the Energy Commerce program. Fall only	Required (24 hrs.)
ENCO 3365	Energy Markets. Prerequisite: C or better in ENCO 3301, ENCO 3385 & BECO 4310. Spring only	
ENCO 3376	Expl. & Prod. Techniques. Prerequisite: C or better in ENCO 3301, 3385, GEOL 1303/1101. Spring only	
ENCO 3385	Petroleum Land Management. Prerequisite: Admission into the Energy Commerce program. Fall Only	
ENCO 4362	U.S. Policy & Regulation. Prerequisite: C or better in ENCO 3301 & ENCO 3385. Fall & Spring	
ENCO 4375	Energy Finance. Prerequisite: C or better in ENCO 3301, ENCO 3385 & FIN 3320. Fall & Spring	
ENCO 4395	Oil & Gas Law I. Prerequisite: C or better in ENCO 3301 & ENCO 3385. Spring Only	
	Approved Junior/Senior Level Course <u>OR</u> Approved Study Abroad. (must be approved by department)	
ENCO 4399	Senior Seminar in Energy Commerce. Prerequisite: C or better in ENCO 3301, ENCO 3385 and ENCO 4395 or ENCO 3365. Spring only	Capstone
Cohort	ENCO 3386 Oil & Gas Agreements I. Prerequisite: C or better in ENCO 3301 & 3385. Spring only	ENCO Electives (Choose one cohort)
Option	ENCO 4386 Oil & Gas Agreements II. Prerequisite: C or better in ENCO 3301 & 3385. Fall only	
#1	ENCO 4396 Oil & Gas Law II. Prerequisite: C or better in ENCO 4395. Fall only	
	GIST 3300 Geographic Information Systems.	
Cohort	ENCO 3392 Energy Quantitative Methods. Prerequisite: C or better in ENCO 3301 & 3385. Fall only	
Option	ENCO 4312 Energy & Env. Economics. Prerequisite: C or better in ENCO 3301 & 3385. Fall & Spring	
#2	ENCO 4344 Energy Analytics & Strategy. Prerequisite: C or better in ENCO 3365. Spring only	
	FIN 3321 Financial Statement Analysis. Prerequisite: B or better in FIN 3320.	

60 hrs.

Additional Notes:

ENERGY COMMERCE MAJOR

Sequence courses as outlined below.

Failure to follow sequencing may result in your graduation being delayed.

Cohort Option #1

Junior Year				Senior Year			
Fall		Spring*		Fall		Spring	
ENCO 3301	Fundamentals	ENCO 3376	Expl. & Prod.	ENCO 4362	US Policy	ENCO 4399	Sr. Seminar
ENCO 3385	PLM	ENCO 3386	Agreements I	ENCO 4386	Agreements II	ENCO 3365	En. Mkts
BLAW 3391	Business Law	ENCO 4395	O&G Law I	ENCO 4396	O&G Law II	ENCO 4375	En. Finance
FIN 3320	Fin. Mgt	GIST 3300	GIS	MKT 3350	Intro Mktg	SA/ULAC	
BECO 4310	Bus. Economics	ISQS 3344	Op. Mgt	BCOM 3373	Bus. Comm.	MGT 3370	Intro Mgt

*If possible take no more than 12 hours this semester.

Cohort Option #2

Junior Year				Senior Year			
Fall		Spring*		Fall		Spring*	
ENCO 3301	Fundamentals	ENCO 3365	En. Mkts	ENCO 3392	Quant. Methods	ENCO 4399	Sr. Seminar
ENCO 3385	PLM	MKT 3350	Intro Mktg	ENCO 4375	En. Finance	ENCO 4344	En. Analytics
BLAW 3391	Business Law	ENCO 3376	Expl. & Prod.	ENCO 4395	O&G Law I	ENCO 4362	US Policy
FIN 3320	Fin. Mgt	BCOM 3373	Bus. Comm.	FIN 3321	Fin. Stmtnt	ENCO 4312	En. Econ.
BECO 4310	Bus. Economics	ISQS 3344	Op. Mgt	MGT 3370	Intro Mgt	SA/ULAC	

*If possible take no more than 12 hours this semester.