

MANAGEMENT MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2018-2019

Student Name: _____ GPA: _____ Date: _____

R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*A minimum 2.75 TTU GPA
	*Must make a "B" or better in MGT 3370

Upper Division Core		
BCOM 3373	Managerial Communication. <i>Prereq: C or better in ENGL 1301 & 1302.</i>	Upper Division Core (Min. 2.75 TTU GPA)
BECO 4310	Applied Business Economics. <i>Prereq: C or better in ECO 2305.</i>	
BLAW 3391	Business Law I. <i>Prerequisite: C or better in ENGL 1301 and 1302</i>	
FIN 3320	Financial Management. <i>Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.</i>	
ISQS 3344	Introduction to Production and Operations Management. <i>Prereq: C or better in ISQS 2340 and MATH 2345.</i>	
MGT 3370	Organization and Management. <i>Prereq: C or better in MATH 1331.</i>	
MKT 3350	Introduction to Marketing. <i>Prereq: C or better in ECO 2305 and MATH 1331.</i>	

Major Courses		
***ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE.		
MGT 3376	Organizational Behavior. <i>Prerequisite: B or better in MGT 3370.</i>	Required
MGT 3374	Managing Human Resources. <i>Prerequisite: B or better in MGT 3370.</i>	
MGT 3375	Entrepreneurship: New Value Creation. <i>Prereq: C or better in MGT 3370.</i>	Group A (Choose four)
MGT 3379	Advanced Organization and Management. <i>Prereq: C or better in MGT 3370.</i>	
MGT 3390	Perspectives on Entrepreneurship. <i>Prereq: C or better in MGT 3370. Spring Only.</i>	
MGT 4373	Leadership Ethics. <i>Prerequisite: C or better in MGT 3370.</i>	
MGT 4375	International Management. <i>Prereq: C or better in MGT 3370.</i>	
MGT 4376	Ent: Discovering Entrepreneurial Opportunities. <i>Prerequisite: C or better in MGT 3370.</i>	
MGT 4377	Family Enterprise. <i>Prerequisite: Previous experience in a family business or intent to establish a family business.</i>	
MGT 4379	Technology Commercialization.	
MGT 4384	Managing Conflict and Negotiation. <i>Prereq: C or better in MGT 3370.</i>	
MGT 4385	Recruitment, Selection & Retention. <i>Prerequisite: C or better in MGT 3370.</i>	
MGT 4388	Change and Innovation Processes. <i>Prerequisite: C or better in MGT 3370.</i>	
MGT 4389	Team Leadership. <i>Prerequisite: C or better in MGT 3370.</i>	
MGT 4397	Management and the Business Environment. <i>Prereq: C or better in MGT 3370.</i>	
<i>NOTE: One course chosen from any junior-or senior-level business course provided it is not used to fulfill another requirement.</i>		Group B
MGT 4380	Strategic Management. <i>Prerequisite: C or better in MGT 3370.</i>	Capstone

Electives		
Free Electives		Take 15 hours

60 hrs. Additional Notes: