**Texas Tech University**  
**Jerry S. Rawls College of Business**

**MANAGEMENT MAJOR**

**Human Resource Management Concentration**  
Upper Division Requirements and Schedule for BBA Degree  
Catalog Years 2019-2020

<table>
<thead>
<tr>
<th>Program Requirements</th>
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<tbody>
<tr>
<td><em>120 Hours</em></td>
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<tr>
<td><em>A minimum 2.75 TTU GPA</em></td>
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<tr>
<td><em>Must make a &quot;B&quot; or better in MGT 3370</em></td>
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### Upper Division Core

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Prerequisites</th>
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<tbody>
<tr>
<td>BCOM 3373^</td>
<td>Managerial Communication. <em>Prereq: C or better in ENGL 1301 &amp; 1302.</em></td>
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<tr>
<td>BECO 4310^</td>
<td>Applied Business Economics. <em>Prereq: C or better in ECO 2305.</em></td>
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<tr>
<td>BLAW 3391^</td>
<td>Business Law I. <em>Prereq: C or better in ENGL 1301 and 1302.</em></td>
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<tr>
<td>FIN 3320^</td>
<td>Financial Management. <em>Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.</em></td>
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<tr>
<td>ISQS 3344^</td>
<td>Introduction to Production and Operations Management. <em>Prereq: C or better in ISQS 2340 and MATH 2345.</em></td>
<td></td>
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<tr>
<td>MGT 3370^</td>
<td>Organization and Management. <em>Prereq: C or better in MATH 1331.</em></td>
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<tr>
<td>MKT 3350^</td>
<td>Introduction to Marketing. <em>Prereq: C or better in ECO 2305 and MATH 1331.</em></td>
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### Major Courses

- **Upper Division Core (Min. 2.75 TTU GPA)**
- **Required**
  - MGT 3374^ Managing Human Resources. *Prerequisite: B or better in MGT 3370.*
  - MGT 3376^ Organizational Behavior. *Prerequisite: B or better in MGT 3370.*
  - MGT 4385 Recruitment, Selection & Retention. *Prerequisite: C or better in MGT 3370.*
  - HRDV 3305 Staffing Strategies in Human Resource Development
  - HRDV 3307 Employment Law in Human Resource Development
  - HRDV 3308 Employee and Labor Relations
  - HRDV 3310 Training & Development in Human Resource Development
  - MGT 3379 Advanced Organization and Management. *Prereq: C or better in MGT 3370.*
  - MGT 4375^ Leadership Ethics. *Prerequisite: C or better in MGT 3370.*
  - MGT 4375^ International Management. *Prereq: C or better in MGT 3370.*
  - MGT 4384^ Managing Conflict and Negotiation. *Prereq: C or better in MGT 3370.*
  - MGT 4388^ Change and Innovation Processes. *Prereq: C or better in MGT 3370.*
  - MGT 4389 Team Leadership. *Prereq: C or better in MGT 3370.*
  - MGT 4397^ Management and the Business Environment. *Prereq: C or better in MGT 3370.*
  - MGT 4380^ Strategic Management. *Prereq: C or better in MGT 3370.*

- **Group A (Choose three)**
  - MGT 4374^ Managing Human Resources. *Prerequisite: B or better in MGT 3370.*
  - MGT 4375^ Leadership Ethics. *Prerequisite: C or better in MGT 3370.*
  - MGT 4375^ International Management. *Prereq: C or better in MGT 3370.*
  - MGT 4384^ Managing Conflict and Negotiation. *Prereq: C or better in MGT 3370.*
  - MGT 4388^ Change and Innovation Processes. *Prereq: C or better in MGT 3370.*
  - MGT 4389 Team Leadership. *Prereq: C or better in MGT 3370.*
  - MGT 4397^ Management and the Business Environment. *Prereq: C or better in MGT 3370.*
  - MGT 4380^ Strategic Management. *Prereq: C or better in MGT 3370.*

- **Capstone**
  - MGT 4389 Team Leadership. *Prereq: C or better in MGT 3370.*

### Electives

<table>
<thead>
<tr>
<th>Free Elective</th>
<th>3 hours</th>
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57 hrs.  

**Additional Notes:**
- Courses marked with a ^ are also offered through a Rawls Study Abroad program.