

Texas Tech University
Jerry S. Rawls College of Business

ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2021-2022

Student Name: _____ GPA: _____ Date: _____
R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*Admission into the Energy Commerce program
	*Completion of all Lower Division RCOBA & University required courses.

Upper Division Core	
BECO 3310	Applied Business Economics. Prereq: C or better in ECO 2305. Minimum 2.75 GPA.
BLAW 3391	Business Law I. Prerequisite: C or better in ENGL 1301 and 1302. Minimum 2.75 GPA
FIN 3320	Financial Management. Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.
ISQS 3344	Introduction to Production and Operations Management. Prerequisite: C or better in ISQS 2340 and MATH 2345. Minimum 2.75 GPA.
PCOM 3373	Business Communication. Prereq: C or better in ENGL 1301 & 1302. Minimum 2.75 GPA
MGT 3370	Organization and Management. Prereq: C or better in MATH 1331 or Math 1451. Minimum 2.75 GPA
MKT 3350	Introduction to Marketing. Prerequisite: C or better in ECO 2305. Minimum 2.75 GPA

Major Courses			
ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE			
It is a student's responsibility to be aware of prerequisites and course availability			
All major courses require a minimum 2.75 unless otherwise noted			
ENCO 3301	Energy Industry Fundamentals. Prerequisite: 3.0 cumulative GPA. Completion of all lower division courses. Fall only	Required (21 hrs.)	
ENCO 3365	Energy Markets. Prerequisite: C or better in ENCO 3301, ENCO 3385, BECO 3310 & FIN 3320. Spring only		
ENCO 3376	Expl. & Prod. Techniques. Prerequisite: C or better in ENCO 3301, 3385, GEOL 1303/1101. Spring only		
ENCO 3385	Petroleum Land Management. Prerequisite: 3.0 cumulative GPA. Completion of all lower division courses. Fall only		
ENCO 4362	Regulation of Energy Resources. Prerequisite: C or better in ENCO 3301 & ENCO 3385. Fall & Spring		
ENCO 4375	Energy Finance. Prerequisite: C or better in ENCO 3301, ENCO 3385 & FIN 3320. Fall & Spring		
ENCO 4395	Oil & Gas Law I. Prerequisite: C or better in ENCO 3301 & ENCO 3385. Spring only		
ENCO 4399	Senior Seminar in Energy Commerce. Prerequisite: C or better in ENCO 3301, ENCO 3385, ENCO 3365 and ENCO 4395. Spring only	Capstone	
Cohort	ENCO 3345	Energy Systems. Prerequisite: C or better in ENCO 3301 & 3385. Spring only	ENCO Electives (Choose one cohort)
Option	ENCO 3386	Oil & Gas Agreements I. Prerequisite: C or better in ENCO 3301 & 3385. Spring only	
#1	ENCO 4386	Oil & Gas Agreements II. Prerequisite: C or better in ENCO 3301 & 3385. Fall only	
	ENCO 4396	Oil & Gas Law II. Prerequisite: C or better in ENCO 4395. Fall only	
Cohort	ENCO 3392	Energy Quantitative Methods. Prerequisite: C or better in ENCO 3301 & 3385. Fall only	
Option	ENCO 4312	Energy & Env. Economics. Prerequisite: C or better in ENCO 3301 & 3385. Fall & Spring	
#2	ENCO 4320	Energy Power Markets & Trading. Prerequisite: C or better in ENCO 3365. Fall only	
	ENCO 4344	Energy Analytics & Strategy. Prerequisite: C or better in ENCO 3365. Spring only	

60 hrs.

Additional Notes: