**Upper Division Core**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Prerequisite(s)</th>
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<tbody>
<tr>
<td>PCOM 3373</td>
<td>Managerial Communication.</td>
<td>Prereq: C or better in ENGL 1301 &amp; 1302.</td>
</tr>
<tr>
<td>BECO 3310</td>
<td>Applied Business Economics.</td>
<td>Prereq: C or better in ECO 2305.</td>
</tr>
<tr>
<td>BLAW 3391</td>
<td>Business Law I.</td>
<td>Prereq: C or better in ENGL 1301 and 1302.</td>
</tr>
<tr>
<td>FIN 3320</td>
<td>Financial Management.</td>
<td>Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345.</td>
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<tr>
<td>ISQS 3344</td>
<td>Introduction to Production and Operations Management.</td>
<td>Prereq: C or better in ISQS 2340 and MATH 2345.</td>
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<tr>
<td>MGT 3370</td>
<td>Organization and Management.</td>
<td>Prereq: C or better in MATH 1331.</td>
</tr>
<tr>
<td>MKT 3350</td>
<td>Introduction to Marketing.</td>
<td>Prereq: C or better in ECO 2305 and MATH 1331.</td>
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**Major Courses**

- **MGT 3374**: Managing Human Resources. Prerequisite: B or better in MGT 3370.
- **MGT 3376**: Organizational Behavior. Prerequisite: B or better in MGT 3370.
- **MGT 4385**: Recruitment, Selection & Retention. Prerequisite: C or better in MGT 3370.
- **HRDV 3305**: Staffing Strategies in Human Resource Development
- **HRDV 3307**: Employment Law in Human Resource Development
- **HRDV 3308**: Employee and Labor Relations
- **HRDV 3310**: Training & Development in Human Resource Development
- **MGT 3379**: Advanced Organization and Management. Prereq: C or better in MGT 3370.
- **MGT 4373**: Leadership Ethics. Prerequisite: C or better in MGT 3370.
- **MGT 4375**: International Management. Prereq: C or better in MGT 3370.
- **MGT 4384**: Managing Conflict and Negotiation. Prereq: C or better in MGT 3370.
- **MGT 4388**: Change and Innovation Processes. Prereq: C or better in MGT 3370.
- **MGT 4389**: Team Leadership. Prereq: C or better in MGT 3370.
- **MGT 4397**: Management and the Business Environment. Prereq: C or better in MGT 3370.
- **MGT 4380**: Strategic Management. Prereq: C or better in MGT 3370.

**Electives**

- **Free Elective**: 3 hours

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**Courses marked with a ^ are also offered through a Rawls Study Abroad program.**

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6.8.2021