

Texas Tech University
Jerry S. Rawls College of Business

ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2024-2025

Student Name: _____ GPA: _____ Date: _____
R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*Completion of all Lower Division RCOBA & University required courses.
	*3.0 TTU GPA or higher required to take ENCO 3301 & ENCO 3385

Upper Division Core		
BECO 3310^	Applied Business Economics. Prereq: C or better in ECO 2305. Minimum 2.75 GPA.	Upper Division Core
BLAW 3391^	Business Law & Ethics. Prereq: C or better in ENGL 1301 and 1302. Minimum 2.75 GPA	
FIN 3320^	Financial Management. Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2305 and MATH 2345. Minimum 2.75 GPA	
ISQS 3344^	Introduction to Production and Operations Management. Prereq: C or better in ISQS 2340; MATH 2300 or MATH 2345. Minimum 2.75 GPA.	
PCOM 3373^	Business Communication. Prereq: C or better in ENGL 1301 & 1302. Minimum 2.75 GPA	
MGT 3370^	Managing People & Organizations. Prereq: C or better in MATH 1331. Minimum 2.75 GPA	
MKT 3350^	Marketing for a Global Marketplace. Prereq: C or better in ECO 2305 and MATH 1331. Min. 2.75 GPA	

Major Courses		
ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE		
It is a student's responsibility to be aware of course prerequisites and course availability		
All major courses require a minimum 2.75 unless otherwise noted		
ENCO 3301	Energy Industry Fundamentals. Prereq: 3.0 TTU GPA. Completion of all lower division courses. Fall only	Required (27 hrs.)
ENCO 3365	Energy Markets. Prereq: C or better in ENCO 3301,BECO 3310 & FIN 3320. Spring only	
ENCO 3385	Petroleum Land Management. Prereq: 3.0 TTU GPA. Completion of all lower division courses. Fall only	
ENCO 3386	Oil & Gas Agreements I. Prereq: C or better in ENCO 3301 & 3385. Spring only	
ENCO 3392	Energy Quantitative Methods. Prereq: C or better in ENCO 3365. Fall only	
ENCO 4312	Energy & Environmental Economics. Prereq: C or better in ENCO 3301, ENCO 3385 & BECO 3310	
ENCO 4375	Energy Finance. Prereq: C or better in ENCO 3301, ENCO 3385 & FIN 3320. Fall & Spring	
ENCO 4395	Oil & Gas Law I. Prereq: C or better in ENCO 3301 & ENCO 3385. Spring only	
ENCO 4399	Senior Seminar in Energy Commerce. Prereq: C or better in ENCO 3365 and ENCO 4395. Spring only	Directed Elective (choose 1 course)
ENCO 3320	Business of Clean Energy. Prereq: 3.0 TTU GPA. Completion of all lower division courses. Fall only	
ENCO 3345	Energy Systems. Prerequisite: C or better in ENCO 3301 & 3385. Spring only	
ENCO 4362	Regulation of Energy Resources. Prerequisite: C or better in ENCO 3301 & ENCO 3385	
ENCO 4396	Oil & Gas Law II. Prerequisite: C or better in ENCO 4395. Fall only	
ENCO 4354	Acquisitions & Divestitures. Prerequisite: C or better in ENCO 3365. Spring only	
FIN 3322	Corporation Finance I. Prerequisite: B or of better in FIN 3320	
FIN 3324	Investments. Prerequisite: B or of better in FIN 3320	
SCM 3353	Supply Chain Management. B or better in MKT 3350 (may be taken concurrently)	Business Electives (Take 6 hrs)

Note: Any 3--- or 4--- level business course. Energy Commerce directed elective courses highly encouraged.

57 hrs.

Additional Notes: Courses marked with a ^ are also offered through a Rawls Study Abroad Program

9/30/2024

ENERGY COMMERCE MAJOR

2024-2025

FIRST YEAR

Fall		Spring	
BA 1301	Foundations of Business	MATH 1331	Intro. Math. Analysis II
MATH 1330	Intro. Math. Analysis I	ENGL 1302	Advanced College Rhetoric
ENGL 1301	Essentials of College Rhetoric	HIST 2301	History of the US since 1877
Life and Physical Sciences - 4 semester credit hours		Life and Physical Sciences - 4 semester credit hours	
HIST 2300	History of the US to 1877	Creative Arts - 3 semester credit hours	

SECOND YEAR

Fall		Spring	
ACCT 2300	Financial Accounting	ACCT 2301	Managerial Accounting
ISQS 2340	Intro to Information Technology	ECO 2305	Principles of Economics
Language, Philosophy & Culture - 3 semester credit hours		MATH 2345	Intro to Stats
POLS 1301	American Government	POLS 2306	Texas Politics & Topics
MULTICULTURAL - 3 semester credit hours		MCOM 2310	Business & Professional Communication
BA 2140	Microsoft Excel for Business		

DO NOT WAIT UNTIL SUMMER BEFORE YOUR JUNIOR YEAR TO START ACCT COURSES

BECO 3310, FIN 3320, ENCO 3301, 3385, 3365 3386, 4395, 3392, 4375, 4312 and 4399 MUST be taken in the semester in which they appear below

THIRD YEAR

Fall		Spring	
ENCO 3301	Energy Industry Fundamentals	ENCO 3365	Energy Markets
ENCO 3385	Petroleum Land Management	ENCO 3386	Oil & Gas Agreements I
BECO 3310	Applied Business Economics	ENCO 4395	Oil & Gas Law I
BLAW 3391	Business Law & Ethics	MKT 3350	Introduction to Marketing
FIN 3320	Financial Management	MGT 3370	Organization & Management

FOURTH YEAR

Fall		Spring	
ENCO 3392	Energy Quantitative Methods	ENCO 4312	Energy & Environmental Economics
ENCO 4375	Energy Finance	ENCO 4399	Senior Seminar
ISQS 3344	Production & Operations Management	DIRECTED ELECTIVE (see list below)	
PCOM 3373	Business Communication	BUSINESS ELECTIVE (see below)	
BUSINESS ELECTIVE (see below)			

DIRECTED ELECTIVE

Choose 1 course from the following:

ENCO 3320	Business of Clean Energy	ENCO 4354	Acquisitions & Divestitures
ENCO 3345	Energy Systems	FIN 3322	Corporation Finance I
ENCO 4362	Regulation of Energy Resources	FIN 3324	Investments
ENCO 4396	Oil & Gas Law II	SCM 3353	Supply Chain Management

Business Electives

Any 3--- or 4--- level business course. Energy Commerce directed elective courses highly encouraged.