

Texas Tech University  
Jerry S. Rawls College of Business

## MANAGEMENT MAJOR

Upper Division Requirements and Schedule for BBA Degree  
Catalog Years 2025-2026

Student Name: \_\_\_\_\_ GPA: \_\_\_\_\_ Date: \_\_\_\_\_

R Number: \_\_\_\_\_ Graduation Date: \_\_\_\_\_ Advisor: \_\_\_\_\_

Program Requirements	*120 Hours
	*A minimum 2.75 TTU GPA is required to take any business course.
	*Must make a "B" or better in MGT 3370.
	*Group A consists of any 3000 or 4000 level MGT course.

Upper Division Core		
<b>BECO 3310<sup>^</sup></b>	<b>Applied Business Economics.</b> <i>Prereq: C or better in ACCT 2300 and ECO 2301.</i>	<b>Upper Division Core</b> (21 hrs)
<b>BLAW 3391<sup>^</sup></b>	<b>Business Law and Ethics.</b> <i>Prerequisite: C or better in ENGL 1301 and 1302.</i>	
<b>FIN 3320<sup>^</sup></b>	<b>Financial Management.</b> <i>Prereq: C or better in ACCT 2300 and ECO 2301. Prereq or Coreq: ACCT 2301 and MATH 2345.</i>	
<b>MGT 3370<sup>^</sup></b>	<b>Managing People and Organizations.</b> <i>Prereq: C or better in MATH 1330.</i>	
<b>MKT 3350<sup>^</sup></b>	<b>Marketing for a Global Marketplace.</b> <i>Prereq: C or better in ECO 2301 and MATH 1330.</i>	
<b>PCOM 3373<sup>^</sup></b>	<b>Business Communication.</b> <i>Prereq: C or better in ENGL 1301 &amp; 1302.</i>	
<b>SCM 3353</b>	<b>Supply Chain and Operations Management.</b> <i>Prereq: C or better in ECO 2301 and MATH 1330.</i>	

Major Courses		
<b>MGT 3374<sup>^</sup></b>	<b>Managing Human Resources.</b> <i>Prerequisite: B or better in MGT 3370.</i>	<b>Required</b> (12 hours)
<b>MGT 3376<sup>^</sup></b>	<b>Organizational Behavior.</b> <i>Prerequisite: B or better in MGT 3370.</i>	
<b>MGT 3390</b>	<b>Creating Value in a Changing World.</b> <i>Prerequisite: B- or better in MGT 3370.</i>	
<b>MGT 4380<sup>^</sup></b>	<b>Strategic Management.</b> <i>Prerequisite: C or better in MGT 3370.</i>	
		<b>Group A</b> (12 hours)
		<b>Group B</b>

*Note: Any 3--- or 4--- level business course provided it is not used to fulfill another requirement.*

Electives		
Free Electives		<b>Take 12 hours or enough to complete the 120</b>

60 hrs.

**Additional Notes:**

**Courses marked with a ^ are also offered through a Rawls Study Abroad program.**