

Texas Tech University
Jerry S. Rawls College of Business
ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2025-2026

Student Name: _____ GPA: _____ Date: _____
R Number: _____ Advisor: _____

Program Requirements	* 120 Hours
	*Completion of all Lower Division RCOBA & University required courses
	*Energy Commerce majors must take GEOL 1303 & 1101 as one of their lab sciences
	*3.0 TTU GPA or higher required to take ENCO 3301 & ENCO 3385

Upper Division Core		
BECO 3310^	Applied Business Economics. Prereq: C or better in ACCT 2300 and ECO 2301. Minimum 2.75 GPA.	Upper Division Core
BLAW 3391^	Business Law & Ethics. Prereq: C or better in ENGL 1301 and 1302. Minimum 2.75 GPA	
FIN 3320^	Financial Management. Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2301 and MATH 2345. Minimum 2.75 GPA	
MGT 3370^	Managing People & Organizations. Prereq: C or better in MATH 1330. Minimum 2.75 GPA	
MKT 3350^	Marketing for a Global Marketplace. Prereq: C or better in ECO 2301 and MATH 1330. Min. 2.75 GPA	
PCOM 3373^	Business Communication. Prereq: C or better in ENGL 1301 & 1302. Minimum 2.75 GPA	
SCM 3353	Supply Chain and Operations Management. Prereq: C or better in ECO 2301 & MATH 1330. Minimum 2.75 GPA.	

Major Courses		
ALL LOWER DIVISION COURSEWORK MUST BE COMPLETED PRIOR TO ENROLLMENT IN A MAJOR COURSE		
It is a student's responsibility to be aware of course prerequisites and course availability		
All major courses require a minimum 2.75 unless otherwise noted		
ENCO 3301	Energy Industry Fundamentals. Prereq: 3.0 TTU GPA. Completion of all lower division courses. Fall only	Required (27 hrs.)
ENCO 3365	Energy Markets. Prereq: C or better in ENCO 3301,BECO 3310 & FIN 3320. Spring only	
ENCO 3385	Petroleum Land Management. Prereq: 3.0 TTU GPA. Completion of all lower division courses. Fall only	
ENCO 3386	Energy Agreements I. Prereq: C or better in ENCO 3301 & 3385. Spring only	
ENCO 3392	Energy Quantitative Methods. Prereq: C or better in ENCO 3365. Fall only	
ENCO 4312	Energy & Environmental Economics. Prereq: C or better in ENCO 3301, ENCO 3385 & BECO 3310	
ENCO 4375	Energy Finance. Prereq: C or better in ENCO 3301, ENCO 3385 & FIN 3320. Fall only	
ENCO 4395	Oil & Gas Law I. Prereq: C or better in ENCO 3301 & ENCO 3385. Spring only	
ENCO 4399	Senior Seminar in Energy Commerce. Prereq: C or better in ENCO 3365 and ENCO 4395. Spring only	Directed Elective (choose 1 course)
ENCO 3320	Business of Clean Energy. Prereq: 3.0 TTU GPA. Completion of all lower division courses. Fall only	
ENCO 3345	Energy Systems. Prerequisite: C or better in ENCO 3301 & 3385. Spring only	
ENCO 4386	Energy Agreements II. Prerequisite: C or better in ENCO 3386. Fall only	
ENCO 4396	Oil & Gas Law II. Prerequisite: C or better in ENCO 4395. Fall only	
ENCO 4354	Acquisitions & Divestitures. Prerequisite: C or better in ENCO 3365. Spring only	
FIN 3322	Corporation Finance I. Prereq: B or better in ACCT 2300, ACCT 2301, MATH 2345 & FIN 3320	
FIN 3324	Investments. Prereq: B or better in ACCT 2300, ACCT 2301, MATH 2345 & FIN 3320	
ISQS 3348	Data Base Management Systems.	Business Electives (Take 6 hrs)

Note: Any 3--- or 4--- level business course. Energy Commerce directed elective courses highly encouraged.

57 hrs.

Additional Notes: Courses marked with a ^ are also offered through a Rawls Study Abroad Program