

Texas Tech University  
Jerry S. Rawls College of Business

**MANAGEMENT MAJOR**

Upper Division Requirements and Schedule for BBA Degree  
Catalog Years 2025-2026

Student Name: \_\_\_\_\_ GPA: \_\_\_\_\_ Date: \_\_\_\_\_

R Number: \_\_\_\_\_ Graduation Date: \_\_\_\_\_ Advisor: \_\_\_\_\_

Program Requirements	*120 Hours
	*A minimum 2.75 TTU GPA is required to take any business course.
	*Must make a "B" or better in MGT 3370.
	*Group A consists of any 3000 or 4000 level MGT course.

Upper Division Core		
BECO 3310^	Applied Business Economics. Prereq: C or better in ACCT 2300 and ECO 2301.	Upper Division Core (21 hrs)
BLAW 3391^	Business Law and Ethics. Prerequisite: C or better in ENGL 1301 and 1302.	
FIN 3320^	Financial Management. Prereq: C or better in ACCT 2300 and ECO 2301. Prereq or Coreq: ACCT 2301 and MATH 2345.	
MGT 3370^	Managing People and Organizations. Prereq: C or better in MATH 1330.	
MKT 3350^	Marketing for a Global Marketplace. Prereq: C or better in ECO 2301 and MATH 1330.	
PCOM 3373^	Business Communication. Prereq: C or better in ENGL 1301 & 1302.	
SCM 3353	Supply Chain and Operations Management. Prereq: C or better in ECO 2301 and MATH 1330.	

Major Courses		
MGT 3374^	Managing Human Resources. <i>Prerequisite: B or better in MGT 3370.</i>	Required (12 hours)
MGT 3376^	Organizational Behavior. <i>Prerequisite: B or better in MGT 3370.</i>	
MGT 3390	Creating Value in a Changing World. <i>Prerequisite: B- or better in MGT 3370.</i>	
MGT 4380^	Strategic Management. <i>Prerequisite: C or better in MGT 3370.</i>	
		Group A (12 hours)
		Group B
<i>Note: Any 3--- or 4--- level business course provided it is not used to fulfill another requirement.</i>		

Electives		
Free Electives		Take 9 hours or enough to complete the 120

57 hrs.

Additional Notes:

Courses marked with a ^ are also offered through a Rawls Study Abroad program.