

Texas Tech University
Jerry S. Rawls College of Business

MANAGEMENT MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2026-2027

Student Name: _____ GPA: _____ Date: _____

R Number: _____ Graduation Date: _____ Advisor: _____

Program Requirements	*120 Hours
	*A minimum 2.75 TTU GPA is required to take any business course.
	*Must make a "B" or better in MGT 3370.
	*Group A consists of any 3000 or 4000 level MGT course.

Upper Division Core		
BECO 3310[^]	Applied Business Economics. <i>Prereq: C or better in ACCT 2300 and ECO 2301.</i>	Upper Division Core (21 hrs)
BLAW 3391[^]	Business Law and Ethics. <i>Prerequisite: C or better in ENGL 1301 and 1302.</i>	
FIN 3320[^]	Financial Management. <i>Prereq: C or better in ACCT 2300 and ECO 2301. Prereq or Coreq: ACCT 2301 and MATH 2345.</i>	
MGT 3370[^]	Managing People and Organizations. <i>Prereq: C or better in MATH 1330.</i>	
MKT 3350[^]	Marketing for a Global Marketplace. <i>Prereq: C or better in ECO 2301 and MATH 1330.</i>	
PCOM 3373[^]	Business Communication. <i>Prereq: C or better in ENGL 1301 & 1302.</i>	
SCM 3353	Supply Chain and Operations Management. <i>Prereq: C or better in ECO 2301 and MATH 1330.</i>	

Major Courses		
MGT 3374[^]	Managing Human Resources. <i>Prerequisite: B or better in MGT 3370.</i>	Required (12 hours)
MGT 3376[^]	Organizational Behavior. <i>Prerequisite: B or better in MGT 3370.</i>	
MGT 3390	Creating Value in a Changing World. <i>Prerequisite: B- or better in MGT 3370.</i>	
MGT 4380[^]	Strategic Management. <i>Prerequisite: C or better in MGT 3370.</i>	
		Group A (12 hours)
		Group B

Note: Any 3--- or 4--- level business course provided it is not used to fulfill another requirement.

Electives		
Free Electives		Take 12 hours or enough to complete the 120

60 hrs.

Additional Notes:

Courses marked with a ^ are also offered through a Rawls Study Abroad program.