

Texas Tech University
Jerry S. Rawls College of Business

ENERGY COMMERCE MAJOR

Upper Division Requirements and Schedule for BBA Degree
Catalog Years 2014-2015

Student Name: _____ GPA: _____ Date: _____

R Number: _____ Advisor: _____

Admission to the Energy Commerce program is limited to fifty incoming students (junior level academic standing) each year. Admission is competitive and based on a minimum 3.25 cumulative GPA, application, writing sample, resume submission and oral interview. All lower level RCOPA and university required courses must be completed before starting the Energy Commerce program.

Program	* 120 Hours
Requirements	* Due to sequencing of courses this degree program will take 2 academic years to complete.

Upper Division Core		
BLAW 3391	Business Law I. Prerequisite: C or better in ENGL 1301 and 1302	Upper Division Core (Min. 2.75 TTU GPA)
FIN 3320	Financial Management. Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2302 and MATH 2345.	
ISQS 3344	Introduction to Production and Operations Management. Prerequisite: C or better in ISQS 2340 and MATH 2345.	
MKT 3350	Introduction to Marketing. Prerequisite: C or better in ECO 2302.	
MGT 3370	Organization and Management	
MGT 3373	Managerial Communication. Prerequisite: C or better in ENGL 1301 & 1302.	

Major Courses		
ENCO 3301	Energy Industry Fundamentals. Prereq: permission of department. Fall Only.	Enco Core (33 hrs)
ENCO 3365	Energy Markets. Prereq: C or better in ENCO 3301, ENCO 3385 and ENCO 3376.	
ENCO 3376	Exploration and Production Techniques. Prereq: C or better in ENCO 3301 and ENCO 3385. Spring Only.	
ENCO 3385	Petroleum Land Management. Prereq: permission of department. Fall Only.	
ENCO 3386	Oil & Gas Agreements I. Prerequisite: C or better in ENCO 3301, ENCO 3385 and ENCO 4395. Fall Only.	
ENCO 4362	U.S. Energy Policy & Regulation. Prereq: C or better in ENCO 3301 and ENCO 3385.	
ENCO 4375	Energy Finance. Prereq: C or better in ENCO 3301, ENCO 3385, ENCO 4395 and FIN 3320.	
ENCO 4386	Oil & Gas Agreements II. Prerequisite: C or better in ENCO 3386. Spring Only.	
ENCO 4395	Oil and Gas Law I. Prereq: C or better in ENCO 3301 and ENCO 3385. Spring Only.	
ENCO 4396	Oil and Gas Law II. Prerequisite: C or better in ENCO 4395. Fall Only.	
PFP 3301	Intro to Personal Finance	
ENCO 4312	Energy & Environmental Economics. Prereq: C or better in ENCO 3301 and ENCO 3385.	Group A (Choose one)
ENCO 4325	Global Energy Perspectives. Prerequisite: C or better in ENCO 3301 and ENCO 3385. Study Abroad, summer only.	
ENCO 4390	World Energy Project. Prerequisite: C or better in ENCO 3301 and ENCO 3385 and Permission of Instructor. Study Abroad, summer only.	
ACCT 4310	Petroleum Accounting. Prerequisite: B or better in ACCT 2300 & ACCT 2301.	
ENCO 4330	Global Energy Transactions. Prerequisite: C or better in ENCO 3301 and ENCO 3385. Final year, spring only.	Senior Capstone

Upper Level Economics		
BECO 4310	Applied Business Economics. Prerequisite: C or better in ECO 2302.	

60 hrs.

Additional Notes: