TEXAS TECH UNIVERSITY JERRY S. RAWLS COLLEGE OF BUSINESS ADMINISTRATION

FINANCE MAJOR REAL ESTATE CONCENTRATION

Upper Division Requirements and Schedule for BBA Degree
120 Hours
Catalog Year 2012-2013; 2013-2014

To declare Finance as a major, student must make an A or B in ACCT 2300 and FIN 3320

A minimum 2.75 GPA is required for this major. A minimum of 60 hours must be earned at Texas Tech University to qualify for graduation with honors.

While all Real Estate courses and most other business courses offered at Texas Tech University can be used to partially satisfy current education licensing requirements set forth by the Texas Real Estate Commission, they will not completely satisfy all of the current and proposed requirements. Additional courses will be needed that are not currently offered at Texas Tech University, although the additional courses are offered via correspondence through the Center for Professional Development. For information on licensing requirements, see Professor Goebel in BA W303.

UPPER DIVISION CORE									
18 Hours — Minimum grades of C are required									
BLAW FIN	3391 3320	Business Law I. Prerequisite: Minimum grade of C in ENGL 1301 and 1302 and minimum 2.75 Tech GPA Financial Management. Prerequisite: ACCT 2300, ECO 2301, and minimum 2.75 TTU GPA. Prerequisite/Corequisite: ACCT 2301, ECO 2302, and MATH 2345. To declare Finance as a major student must make an A or B in ACCT 2300 and FIN 3320							
ISQS MKT MGT	3344 3350 3370	Introduction to Production and Operations Management. Prerequisite: ISQS 2340, MATH 2345 and minimum 2.75 Tech GPA Introduction to Marketing. Prerequisite: ECO 2301 and minimum 2.75 Tech GPA Organization and Management. Prerequisite: Minimum 2.75 Tech GPA							
MGT	3373	Managerial Communication. Prerequisite: ISQS 2340 and minimum grade of C in ENGL 1301 and 1302, and minimum 2.75 Tech GPA							
	MAJOR COURSES								
		30 Hours – Minimum grades of C are required							
ACCT	3304	Intermediate Accounting I. Prerequisite: ACCT 2300 with a minimum grade of B							
ACCT	3305	Intermediate Accounting II. Prerequisite: ACCT 3304							
		or FIN 3321 Financial Statement Analysis. Prerequisite: FIN 3320 with a minimum grade of A or B (This course will no longer be offered after spring 2012)							
FIN	3322	Corporation Finance I. Prerequisite: FIN 3320 with a minimum grade of A or B							
FIN	3323	Introduction to Financial Markets and Institutions. Prerequisite: FIN 3320 with a minimum grade of A or B							
FIN	3332	Real Estate Fundamentals. Prerequisite: FIN 3320 with a minimum grade C							
FIN	3324	Investments. Prerequisite: FIN 3320 with a minimum grade of A or B.							
FIN	4385	Senior Finance Seminar. Prerequisite: FIN 3320 with a minimum grade of A or B, senior standing and final semester FIN majors only							
GPOLII	D A _ Tu	yo courses chosen from the following:							
GROOM	BLAW								
	FIN	3334 Real Estate Finance. Corequisite/Prerequisite: FIN 3332 (Fall only)							
	FIN	4333 Real Estate Appraisal. Corequisite/Prerequisite: FIN 3332 or 3334 (Spring only)							
	FIN	4335 Real Estate Investments. Corequisite/Prerequisite: FIN 3332 (Spring only)							
	FIN	4336 Urban Land Development. Corequesite/Prerequisite: FIN 3332 or 3334							
Group	Group B – One course chosen from the following:								
	Any of the Finance courses listed above which were not used to satisfy the Group A requirement or one of the following:								
	FIN	Principles of Insurance. Prerequisite: FIN 3320 with a minimum grade C							
	FIN	4329 Fixed Income Analysis. Prerequisite: FIN 3320 with a minimum grade of A or B and FIN 3323							
	FIN	Internship in Finance. Prerequisite: At least six hours of professional courses (excluding core courses), to be determined by Area faculty							
		Hanna Laver Footsering Browners							

UPPER LEVEL ECONOMICS REQUIREMENT

6 HOURS - MINIMUM GRADE OF C IS REQUIRED

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BA	4310	Applied Business Economics. Prerequisite: ECO 2301 and 2302
ECO	3311	Intermediate Macroeconomics. Prerequisite: ECO 2302
ECO	3320	Managerial Economics. Prerequisite: ECO 2301
ECO	3324	Taxation & Public Expenditure. Prerequisite: ECO 2302
ECO	3326	Industrial Organization, Antitrust, and Regulation. Prerequisite: ECO 2301

Non-Business / Non-Economics Electives

6 Hours or enough to complete the 120-hour requirement – Minimum grades of D are required

Courses can be taken in the Lower Division and are eligible for pass/fail.

SCHEDULE THE ABOVE COURSES AS FOLLOWS:

All courses are not offered each semester and only a limited number of courses are taught in the summer (due to funding restrictions and available faculty).

5 TH SEMESTER	6 TH SEMESTER	7 TH SEMESTER	8 TH SEMESTER
ACCT 3304	ECO Course – 3 hours	ISQS 3344	FIN 3322
BLAW 3391	ACCT 3305	FIN 3324	FIN 4385
FIN 3320	FN 3323	Group A – 3 hours	Group A – 3 hours
MGT 3370	FIN 3332	ECO Course – 3 hours	Group B – 3 hours
MKT 3350	MGT 3373	Non-BA/non-ECO elective – 3 hours or	·
Submit Intent to Graduate		enough to complete 120 total hours	