

## MANAGEMENT MAJOR

Upper Division Requirements and Schedule for BBA Degree  
Catalog Years 2014-2015

Student Name: \_\_\_\_\_ GPA: \_\_\_\_\_ Date: \_\_\_\_\_

R Number: \_\_\_\_\_ Advisor: \_\_\_\_\_

Program Requirements	* 120 Hours
	*A minimum 2.75 TTU GPA
	*Must make a "B" or better in MGT 3370

Upper Division Core		
<b>BLAW 3391</b>	<b>Business Law I.</b> Prerequisite: C or better in ENGL 1301 and 1302	Upper Division Core (Min. 2.75 TTU GPA)
<b>FIN 3320</b>	<b>Financial Management.</b> Prereq: C or better in ACCT 2300, ACCT 2301, ECO 2302 and MATH 2345.	
<b>ISQS 3344</b>	<b>Introduction to Production and Operations Management.</b> Prerequisite: C or better in ISQS 2340 and MATH 2345.	
<b>MKT 3350</b>	<b>Introduction to Marketing.</b> Prerequisite: C or better in ECO 2302.	
<b>MGT 3370</b>	<b>Organization and Management</b>	
<b>MGT 3373</b>	<b>Managerial Communication.</b> Prerequisite: C or better in ENGL 1301 & 1302.	

Major Courses		
<b>MGT 3376</b>	<b>Organizational Behavior.</b> Prerequisite: B or better in MGT 3370.	Required
<b>MGT 3379</b>	<b>Advanced Organization and Management.</b> Prereq: B or better in MGT 3370.	
<b>BA 4000</b>	<b>Technology Commercialization</b>	Group A (Choose four)
<b>MGT 3374</b>	<b>Managing Human Resources.</b> Prerequisite: C or better in MGT 3370.	
<b>MGT 3375</b>	<b>Entrepreneurship: New Value Creation.</b> Prereq: C or better in MGT 3370.	
<b>MGT 4370</b>	<b>Consulting to Entrepreneurial Organizations.</b> Prerequisite: C or better in MGT 3370.	
<b>MGT 4373</b>	<b>Leadership Ethics.</b> Prerequisite: C or better in MGT 3370.	
<b>MGT 4375</b>	<b>International Management.</b> Prereq: C or better in MGT 3370 & MGT 3376.	
<b>MGT 4376</b>	<b>Ent: Discovering Entrepreneurial Opportunities.</b> Prerequisite: C or better in MGT 3370.	
<b>MGT 4377</b>	<b>Family Enterprise.</b> Prerequisite: Previous experience in a family business or intent to establish a family business.	
<b>MGT 4384</b>	<b>Managing Conflict and Negotiation.</b> Prereq: C or better in MGT 3370.	
<b>MGT 4385</b>	<b>Recruitment, Selection &amp; Retention.</b> Prerequisite: C or better in MGT 3370.	
<b>MGT 4388</b>	<b>Change and Innovation Processes.</b> Prerequisite: C or better in MGT 3370.	
<b>MGT 4389</b>	<b>Team Leadership</b>	
<b>MGT 4397</b>	<b>Management and the Business Environment.</b> Prereq: C or better in MGT 3370.	
<i>NOTE: One course chosen from any junior- or senior-level business course provided it is not used to fulfill another requirement.</i>		Group B
<b>MGT 4380</b>	<b>Strategic Management.</b> Prerequisite: C or better in ALL Upper Division Core, and final semester.	Capstone

Upper Level Economics		
<b>BECO 4310</b>	<b>Applied Business Economics.</b> Prerequisite: C or better in ECO 2302.	

Electives		
Non-Business/ Non-Economics Electives		Take 2 courses
Free Electives		Take 3 courses

60 hrs. Additional Notes: