

Texas Tech University
Rawls College of Business
Finance Department
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EDUCATION

- M.S. Real Estate (Concentration: Sustainability in the built environment)
University of Texas at Arlington, Arlington, TX 2013.
- B.S.A.S. Business (Concentration: Real Estate)
Tarleton State University, Fort Worth, TX 2009.
- A.A.S. Real Estate
Tarrant County College, Hurst, TX 2008.
- A.A. Arts (Concentration: General Studies)
Tarrant County College, Hurst, TX 2006.

ACADEMIC EXPERIENCE

Texas Tech University – Lubbock, TX

Instructor – *Area of Finance*, Rawls College of Business, January 2019 - Present

- Instruct a real estate appraisal course covering sales, cost, and income approaches to value, create opportunities for students to engage with industry experts, assist students with creating a work portfolio for future employment opportunities, provide each student with clear learning expectations and course objectives
- Course offering includes FIN 4333 (Real Estate Appraisal)

Tarrant County College – Hurst, TX

Adjunct Instructor – *Real Estate*, January 2014 - Present

- Instruct two real estate courses: Real estate appraisal course that covers the sales, cost, and income approaches to value; Real estate investment course that examines time value of money concepts, internal rate of return calculations and discounted cash flow modeling
- Course offerings include RELE-1303 (Real Estate Appraisal) and RELE 1307 (Real Estate Investment)

CERTIFICATION(S) AND PROFESSIONAL LICENSES

Texas Real Estate Sales Agent License, 2006
Texas Real Estate Brokers License, 2008
Registered Professional Appraiser License, 2010
Graduate Certificate in Real Estate Development, 2013
Certified Chief Appraiser, 2015
Approved Texas Core and Mandatory Continuing
Education Course Instructor, 2015

Texas Real Estate Commission
Texas Real Estate Commission
Texas Department of Licensing and Regulation
University of Texas at Arlington
Texas Association of Appraisal Districts
Texas Real Estate Commission

INDUSTRY EXPERIENCE

Trepp, Inc. – New York, NY

Senior Vice President – Head of CRE & Advisory Solutions, January 2022 – Present

- Lead Trepp's product management teams responsible for productization and commercialization of Trepp's portfolio of CRE & Advisory solutions/products
- Oversee product strategy, product development roadmap(s), and business plan frameworks based on extensive market and client research
- Collaborate with industry participants and specialists to strengthen strategic partnerships and offer expanded product solutions
- Consistently develop products with a high degree of cross-team cooperation, modularity, and re-use of common components across Trepp's product portfolio
- Support a talented team of ambitious, goal driven product managers by creating a collaborative work environment that enables team members to reach their full potential

Trepp, LLC – New York, NY

Vice President – Head of Trepp Advisory, July 2020 – Present

- Lead an advisory team charged with developing innovative, impactful, and sustainable client solutions across CMBS, and CRE product verticals
- Create in-depth insights, visualizations and reporting utilizing cutting-edge data lake and micro service(s) and business intelligence technologies
- Establish workflow efficiencies and product integrations with strategic accounts accelerating their growth and business objectives
- Leverage extensive industry experience, product knowledge and subject matter expertise to create scalable solutions for Trepp clients
- Transform client's technical and implementation challenges into key strategic advantages

Trepp, LLC – New York, NY

Vice President – CRE Product Management, July 2019 – Present

- Research and validate new commercial real estate product initiatives by interviewing clients, potential clients, and internal stakeholders
- Prioritize commercial real estate product development based on evolving market needs and budget factors
- Plan and write business requirements and functional specifications for product enhancements
- Create product prototypes - Proof of concept(s)
- Provide client support on product integration, workflow and business logic related to commercial real estate product(s)
- Continually analyze user feedback of product features and define key metrics for success

Team Hendry Realty, LLC – Fort Worth, TX

Owner/Broker, January 2006 – Present

- Broker commercial and residential property transactions, assist buyers, sellers, landlords and tenants with all facets of real estate services
- Review income and expense analysis and reporting, create proforma and discounted cash flow models for investment properties
- Prepare and present initial zoning and re-zoning cases/consultations

Travis Central Appraisal District – Austin, TX

Deputy Chief Appraiser, February 2018 – July 2019

- Participate in the development and implementation of goals, objectives, policies, and priorities for Travis Central Appraisal District
- Promote appraisal method and theory conformity among appraisal departments and staff through research, training, and day-to-day quality control
- Oversee litigation staff, manage litigation workflow, and coordinate attorney meetings and informal litigation proceedings

Travis Central Appraisal District – Austin, TX

Director – Commercial/Business Personal Property Appraisal, February 2015 – February 2018

- Supervise the application of the three generally accepted appraisal methods to estimate the market value of all commercial and business personal property located in Travis County
- Research and employ the most current, efficient, and effective mass appraisal techniques to produce a high quality commercial and business personal property appraisal roll
- Represent Travis Central Appraisal District in frequent contact with property owners, property tax professionals, and attorneys at informal, formal, and litigation proceedings

Tarrant Appraisal District – Fort Worth, TX

Manager - Appraisal Review Board Operations (Various other roles) January 2006 - February 2015

- Leadership position responsible for management, training, and coordination of work-related activities for Appraisal Review Board division personnel
- Created a productive organizational culture that promoted the ideals of the Tarrant Appraisal District and produced a sense of urgency that delivered results
- Ensured proper implementation of policies and procedures in compliance with the Texas Property Tax Code and other regulatory mandates

CONFERENCE PRESENTATIONS (not exhaustive)

October 2021	“How Covid-19 impacted California’s Lodging and Retail Property Valuations” International Association of Assessing Officers (IAAO) – Los Angeles, CA
October 2021	“How Covid-19 impacted California’s Lodging and Retail Property Valuations” California Assessors’ Association (CAA) – Sacramento, CA
September 2021	“Creating a Pandemic Value Loss Index” International Association of Assessing Officers (IAAO) – Chicago, IL
September 2021	“PropTech & Today’s CRE Landscape” Texas Tech University – Lubbock, TX
June 2021	“Community Call – Valuation in a Post Pandemic World” Trepp, LLC – Remote delivery via Zoom
May 2021	“How to Maximize the Value of Data in Your Appraisals” FIVA (Delivered remotely via zoom).
January 2021	“CMBS Market Update” RICs Industry Roundtable (Delivered remotely via zoom).
September 2020	“What Bank Stock Investors Need to Know in CMBS Credit Land” Stephens Investment Bank, Little Rock, Arkansas
August 2020	“Creating Accurate, Automated Mass Appraisal Models” International Association of Assessing Officers Annual Conference (Delivered remotely via zoom)
December 2018	“Honey I Shrank the House” 60 th Institute on Property Taxation and Texas Comptroller’s Property Tax Assistance Division’s 40 th Annual Conference, Austin, TX.
February 2016	“Data Mining – Finding Market Data” Texas Association of Appraisal Districts Annual Conference, Dallas, TX.
December 2015	“Data Mining – It Ain’t Diamonds” 57 th Institute on Property Taxation and Texas Comptroller’s Property Tax Assistance Division’s 37 th Annual Conference, Austin, TX.
February 2014	“Data Mining – Yours, Mine, and Others” Texas Association of Appraisal Districts Annual Conference, Fort Worth, TX.
March 2013	“Dallas Midtown” NAIOP Student Case Study Competition, Dallas, TX.

ACTIVITIES AND RECOGNITION

- GlobeSt.com – 2020’s 50 under 40 CRE Influencer award recipient
- NAIOP – 2013 Case Study – Competition Winning Team (Team Captain)
- Texas Association of Realtors
- National Association of Realtors
- U.S. Green Building Council
- Appraisal Institute
- International Association of Assessing Officers
- Urban Land Institute